

## Data Patterns reports growth of 33% in Revenue and 53% in PAT in Q3

**Chennai, January 31, 2024:** The Board of Directors at **Data Patterns (India) Limited** (NSE: DATAPATTNS | BSE: 543428), a vertically integrated Defence and Aerospace electronics solutions provider catering to the indigenously developed defence products industry, today approved the limited review financial results for the quarter ended December 31, 2023.

### Performance Highlights

INR in Cr.

Particulars	Q3 – FY24	Q3 – FY23	Q2 – FY24	9 months – FY24	9 months – FY23
Total Income	150.81	<b>113.66</b>	<b>119.15</b>	371.26	<b>273.75</b>
Revenue from Operations	139.51	<b>111.81</b>	<b>108.31</b>	337.51	<b>268.35</b>
Operational EBIDTA	60.04	<b>47.04</b>	<b>40.73</b>	128.60	<b>98.47</b>
Profit Before Tax (PBT)	65.72	<b>44.64</b>	<b>46.27</b>	146.87	<b>92.73</b>
Profit After Tax (PAT)	50.97	<b>33.32</b>	<b>33.79</b>	110.59	<b>68.65</b>
Gross Margin	67.69%	<b>66.34%</b>	<b>67.68%</b>	66.24%	<b>65.43%</b>
EBIDTA Margin	43.04%	<b>42.07%</b>	<b>37.61%</b>	38.10%	<b>36.69%</b>

### Q3 (2023 – 2024)

- Total Revenue for Q3 increased by 33% from Rs. 113.66 Cr in quarter ended December 31, 2022 to Rs. 150.81 Cr in quarter ended December 31, 2023 and the revenue from operations increased by 25% in the corresponding period.
- The Company's Earnings before Interest, Tax, Depreciation and Amortization (Operational EBIDTA) increased by 28% from INR 47.04 Cr for the quarter ended December 31, 2022 to INR 60.04 Cr in the corresponding quarter ended December 31, 2023
- Profit Before Tax (PBT) improved by 47% from INR 44.64 Cr in the quarter ended December 31, 2022 to INR 65.72 Cr in the quarter ended December 31, 2023
- Profit After Tax (PAT) also increased by 53% from Rs. 33.32 Cr in the quarter ended December 31, 2022 to Rs. 50.97 Cr in the quarter ended December 31, 2023.

### 9 Months (2023 – 2024)

- Company's total Revenue for the 9 months ended December 31, 2023 was Rs. 371.26 Cr, an increase of 36% over the 9 months revenue of Rs. 273.75 Cr in FY 2022-23. Revenue from operations increased by 26% from INR 268.35 Cr to Rs. 337.51 Cr in the corresponding 9 months.
- Operational EBIDTA increased by 31% from INR 98.47 Cr in the 9 months ended December 31, 2022 to INR 128.60 Cr in the corresponding period ended December 31, 2023.
- Profit Before Tax (PBT) improved by 58% to Rs. 146.87 Cr in the 9 months ended December 31, 2023 as compared to INR 92.73 Cr in the corresponding period ended December 31, 2022.
- Profit After Tax (PAT) increased by 61% from Rs. 68.65 Cr in the 9 months ended December 31, 2022 to Rs. 110.59 Cr in the 9 months ended December 31, 2023.

### ORDER BOOK

- Orders on hand as on date - INR 975.40 Cr
- Negotiation completed & yet to receive order - INR 33.64 Cr
- Including orders negotiated converted into orders, the order book will be INR 1009 Cr
- Order book as on April 01, 2023 was Rs. 924.10 Cr

### From the CMD's Desk

Commenting on the company's performance, **Mr. Srinivasagopalan Rangarajan, Chairman & Managing Director, Data Patterns (India) Limited** said, *"We are pleased to announce another successful quarter in-line with our expectations. Revenue grew by 25% YoY to Rs 1,395 mn. We have consistently maintained robust margins, with Gross Margins at 68% and EBITDA Margins at 43%. This achievement reflects our unwavering dedication to excellence, innovation, and operational efficiency. Looking ahead, we are committed to ongoing investments in product development to seize the broader opportunities presented by the Government of India's Defense program."*

### About Data Patterns

Data Patterns' core competencies include design and development across electronic hardware, software, firmware, mechanical, product prototype besides its testing, validation and verification. Its involvement has been across Radars, Electronic Warfare Suites, Communications, Avionics, Small Satellites, Automated Test Equipment, COTS and programmes catering to Tejas Light Combat Aircraft, Light Utility Helicopter, BrahMos and other Communication & Electronic Intelligence Systems.

The company works closely with the defence PSUs such as Hindustan Aeronautics Ltd and Bharat Electronics Ltd as well as government organisations involved in defence and space research like DRDO and ISRO.

### **For further information, kindly contact:**

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