



Data Patterns (India) Limited

Investor Presentation / Q4FY26 - May 2026



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Fully integrated defense and aerospace electronics solution provider. Focused on in-house design prototype testing and qualification, production and manufacturing of high reliability electronics systems

Domain expertise in Radars, Electronics Warfare, Communication systems, Avionics, Satellite and Test Equipment. Servicing to the customers such as MOD, DRDO, DPSUs and Private sectors including international clients



Incorporated in **1998**



1,096 Engineers
(62 people hired in Q4FY26)



31% Revenue and **30%** EBITDA
CAGR (FY22-26)



63.2% Gross and **40.1%** EBITDA
Margins (FY26)



16.7% ROE and **20.8%** ROCE
(FY26)



From **Design** to **Delivery**



Rs 9,265 Mn Order Book as on
31st March 2026



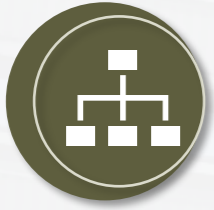
**Senior personnel associated with
Company** for more than **2 decades**

Strong Outlook & Positioning Across the Portfolio

	Existing Successful development	Demonstrated Capabilities	Potential Opportunities
Radars	<ul style="list-style-type: none"> Exported Transportable PAR to a European Country and Successfully completed Site Acceptance Test (SAT) 9 Precision Approach Radars successfully delivered and installed to MOD for Army and Navy 	<ul style="list-style-type: none"> Designed building blocks to complete Radar systems in India Building Blocks in Signal Processing, Antenna, Transmit/Receive modules, etc. 	<ul style="list-style-type: none"> Focus on Fire Control Radars, X-Band Radars and smaller Radars for UAVs RF and IR Seekers for Missiles Complete system and IP developed in house. Export Potential
Electronic Warfare	<ul style="list-style-type: none"> Delivered COMINT and ELINT systems and self protection suit for land, mobile and fighter Reconnaissance aircraft and aerostat 	<ul style="list-style-type: none"> Developed state of the art ESM Receivers from 1MHz to 40GHz Both COMINT and ELINT including DF can be used in Truck Mounted Systems / UAV Based ESM Systems and Jammers Airborne Wide Band Jammer Pods 	<ul style="list-style-type: none"> Requirement across Army, Air Force and Navy
Communication Systems	<ul style="list-style-type: none"> Developed systems for land, air and satellite platforms 	<ul style="list-style-type: none"> Developed SDR Platform for Fighter Aircrafts Radio Relay for Airborne Platforms/UAVs Land Based Radio Relays 	<ul style="list-style-type: none"> Military Radars, Radio Relays, and other sensors. are being procured under 'Make in India' Category Requirement across Army, Navy and Air Force



Jammer Pod



Moving up the Value Chain through building Full Systems : Using reusable building blocks

Make the complete systems from building blocks, designed in-house with IP
Developing future ready products

Concentration on building full products leveraging existing Domain expertise and availability of in-house building blocks

Leverage Existing Competencies and enables scalability : Creating Additional Product Categories

More than **Rs 131 cr** invested on new product development ; which are at advanced stage of readiness

Confident on growing its existing product profile and expects additional revenue generation by tapping the larger market opportunities from new developments

Expanding Geographies

Exported products to **Europe and UK**

Produced and delivered Transportable Precision Approach Radars and Search & Track Radars to international customers

Investments in Products, Technology and Capex

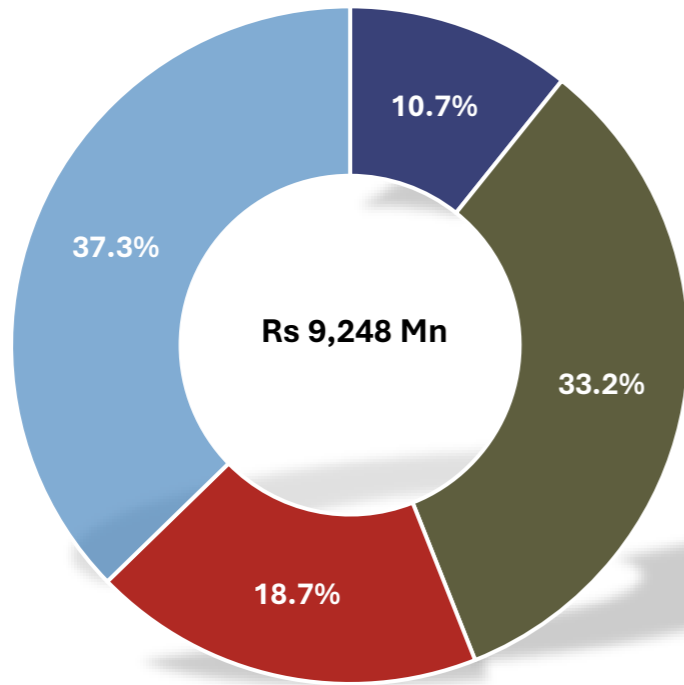
Around **Rs 185 cr** invested on capex in last **5 years**
Planning for additional **Rs 150crs capex** over next **two years**

Developing in house technologies and products for increasing TAM

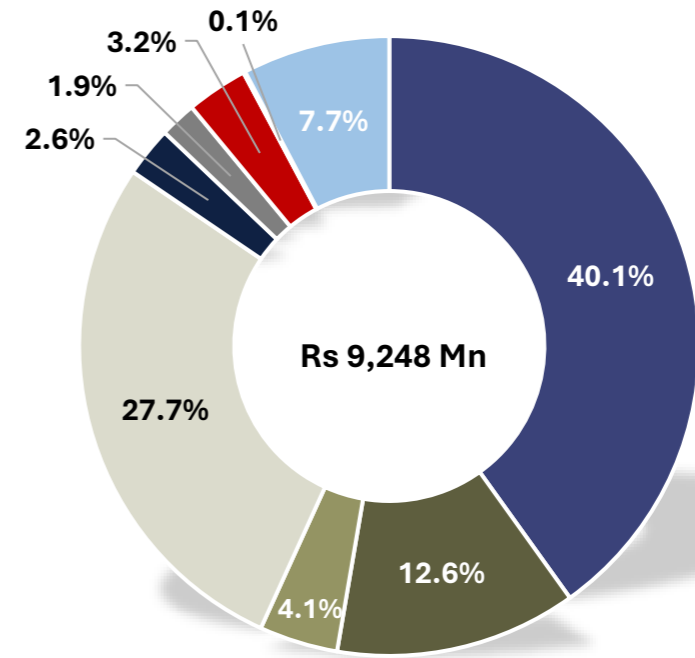
Maximising Stakeholder Value

Focused on delivering Profitable Growth and Strong Cash Generation

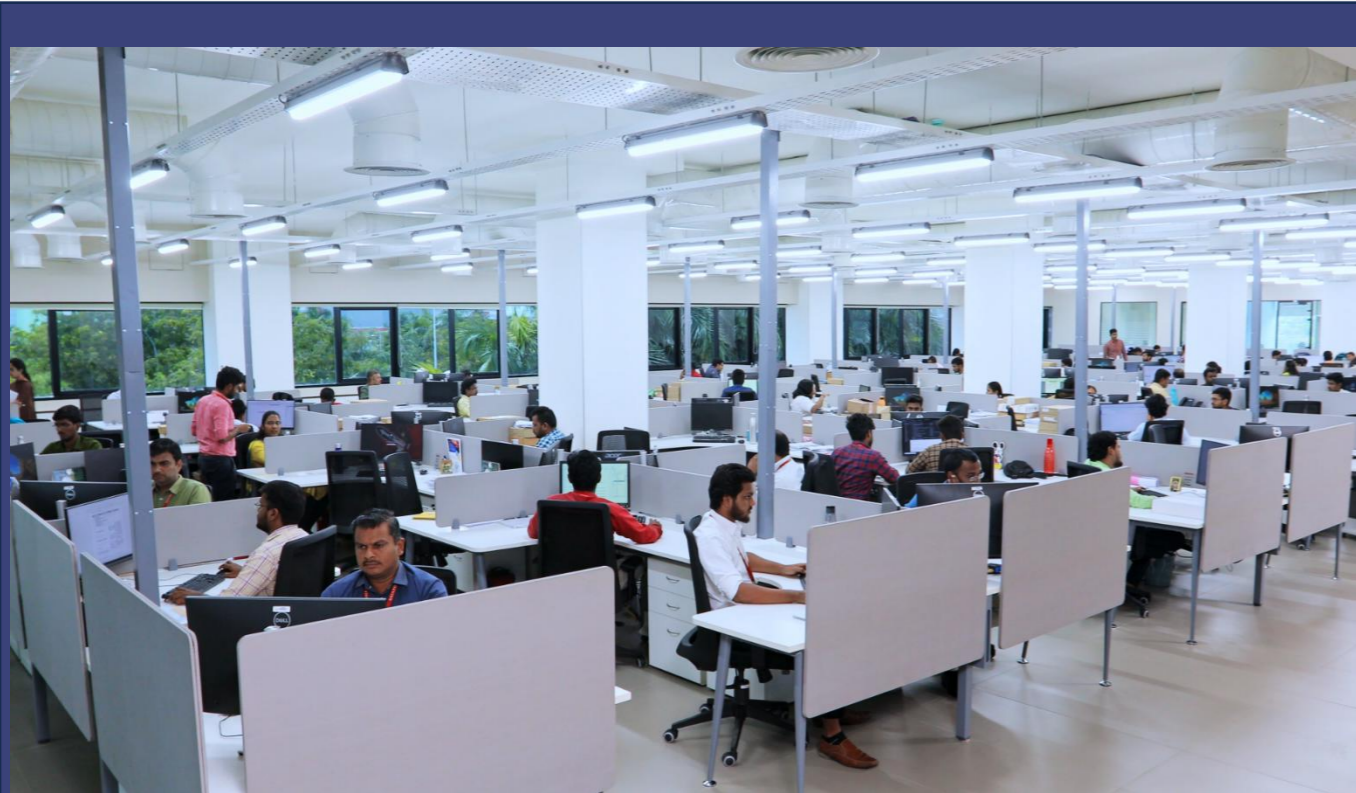
Revenue Split (%)



■ 1st Qtr ■ 2nd Qtr ■ 3rd Qtr ■ 4th Qtr



■ Radar ■ EW ■ AMC
 ■ Avionics ■ ATE ■ Naval System
 ■ Service and Others ■ Communication ■ FCS



20-25%

Revenue Growth over next two-three years

Looking forward, we remain committed to maintain a revenue growth rate of 20-25% and EBITDA margins at around 35-40% in FY27.



Continuing the product development to build full systems to address larger TAM.



Build marketing organisation for exports.



Build infrastructure to address future contracts.



Strong Order Book in Pipeline at **Rs 20-40bn** over next 24 months.



Maintain Net debt free status.



“

***FY26** has been a **landmark year** for Data Patterns, marked by **strong execution, robust order inflows**, and continued capability expansion across strategic defence programs. Our **order book** stands at an **all-time high** of **~₹2,062 crores**, the **highest in the Company's history**, providing **strong revenue visibility** over the coming years. With a **healthy executable pipeline** across radars, electronic warfare and advanced defence electronics, we remain confident of sustaining our **growth momentum** going forward.*

”

● **Mr. Srinivasagopalan Rangarajan**

Promoter, Chairman & Managing Director

Q4FY26 Result Highlights



Rs. 3,449 Mn
Revenue

Strong Balance Sheet; Net Debt Free Company

Rs. 1,928 Mn
EBITDA

Enhanced infrastructure, Make in India policies, Import Bans

Rs. 4,227 Mn
Cash, Bank & Investment
(as on 31st March 2026)

QIP funds utilized for Product Development in Radar, EW, and Communication system R&D

73%
Gross Margin

56%
EBITDA Margin

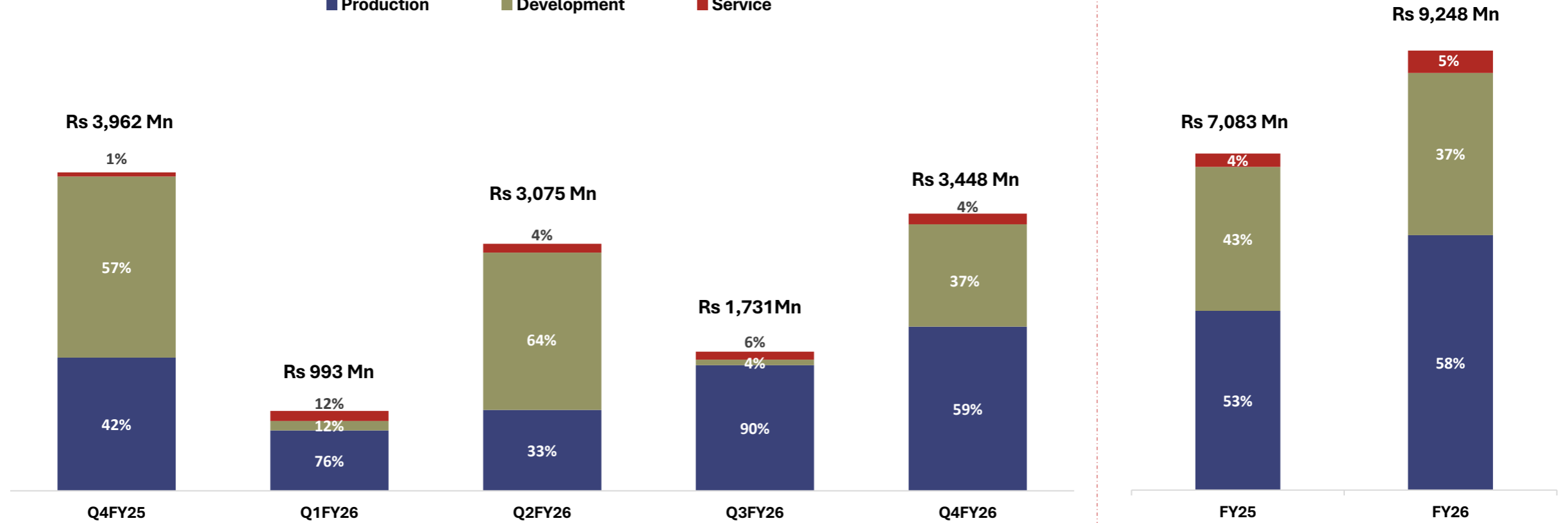
16.7%
ROE (FY26)

20.8%
ROCE (FY26)

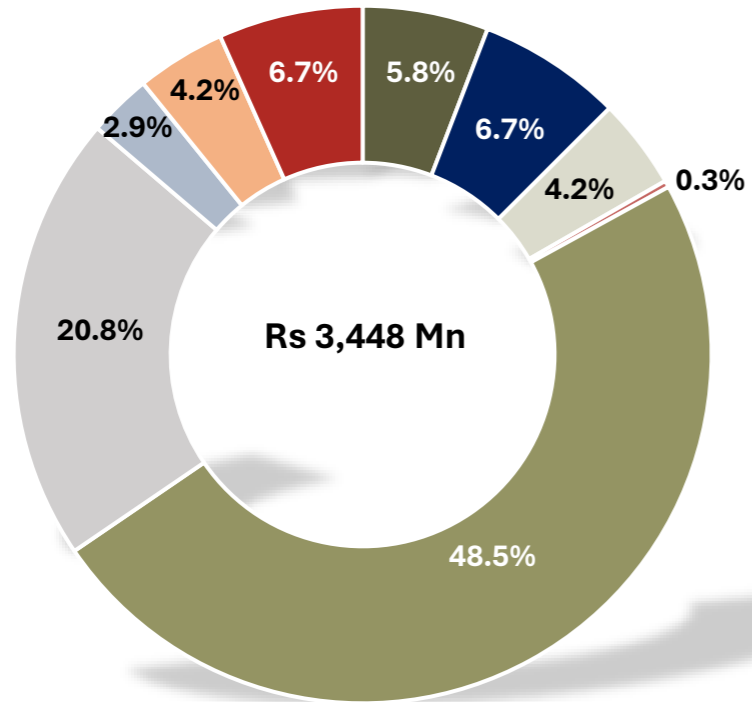
Rs. 9,265 Mn
Order Book (Q4FY26)

Diversified Revenue Profile

■ Production ■ Development ■ Service

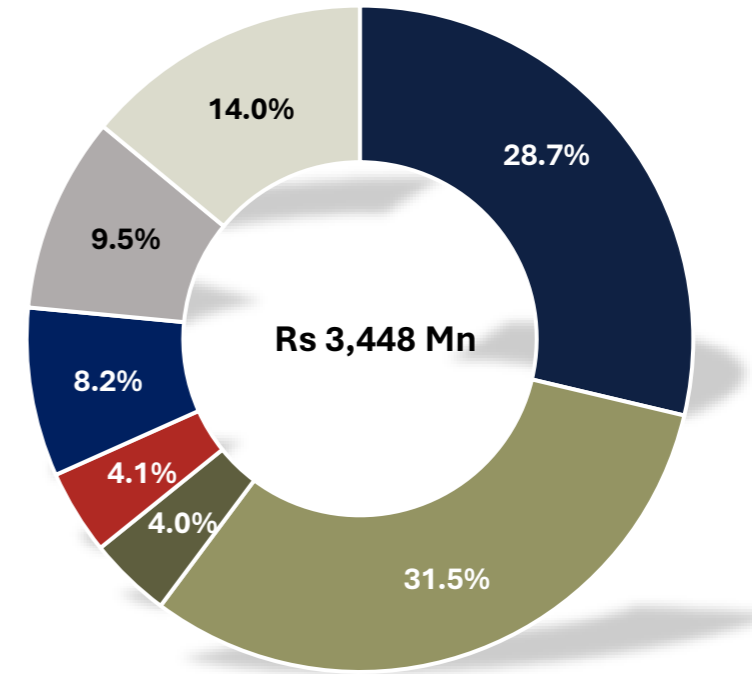


Products



- EW
- Communication
- AMC
- Radar
- Avionics
- Naval System
- ATE
- FCS
- Services and Others

Customers



- DRDO
- Brahmos
- Export
- MoD
- BEL
- HAL
- Others

Q4FY26 Financial Performance

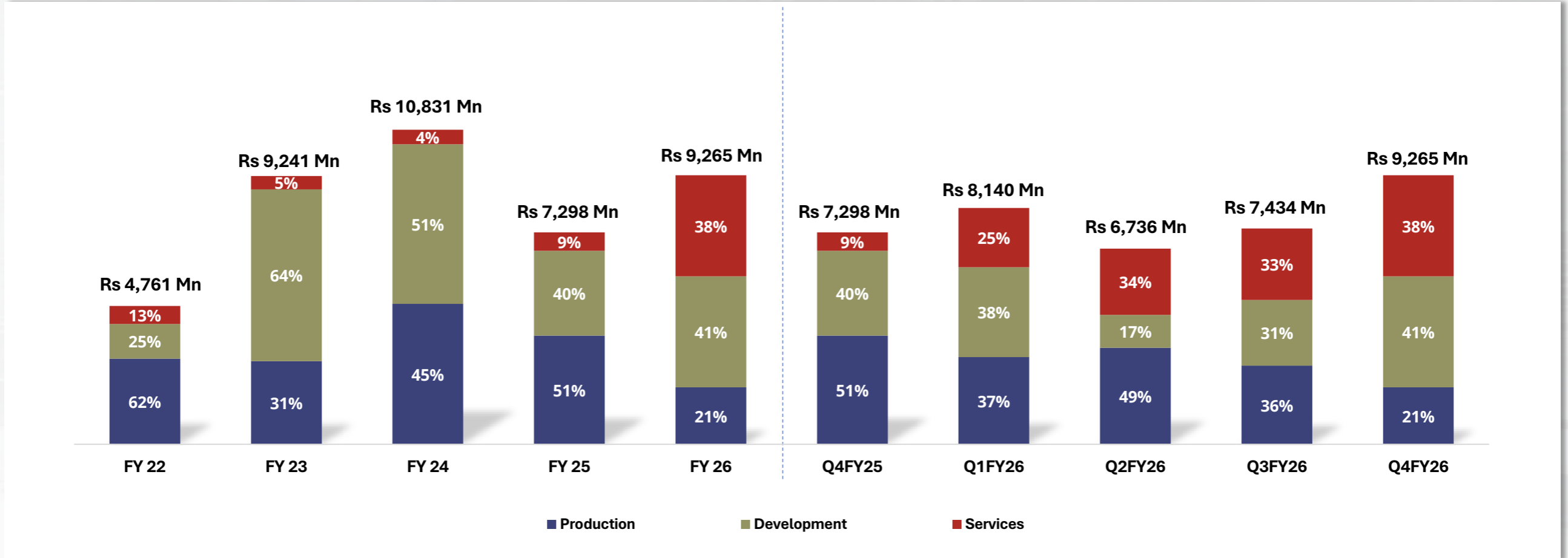
Particulars (Rs Mn)	Q4FY26	Q4FY25	YoY(%)	Q3FY26	QoQ(%)	FY26	FY25	YoY (%)
Net Revenue	3,449	3,962	-13.0	1,731	99.2	9,248	7,084	30.6
Cost of materials consumed	881	1,817	-51.5	374	135.6	3,061	3,513	-12.9
Purchase of Stock in trade	-	-	-	-	-	-	-	-
Changes in Inventories,WIP & SIP	37	207	-82.3	17	117.3	338	-752	-145.0
Total Raw Material Cost	917	2,023	-54.7	391	134.8	3,399	2,761	23.1
Gross Profits	2,531	1,939	30.6	1,341	88.8	5,849	4,323	35.3
Employee Benefit Exp	407	295	37.8	393	3.7	1,543	1,141	35.2
Other Expenses	196	149	31.9	172	13.9	597	432	38.1
EBITDA	1,928	1,495	29.0	776	148.5	3,710	2,750	34.9
Depreciation	59	39	51.8	59	-0.5	230	139	64.9
EBIT	1,869	1,456	28.4	717	160.9	3,480	2,611	33.3
Other Income	57	106	-47	58	-2.6	280	463	-39.7
Interest	47	31	49	22	111.4	125	121	3.1
Exceptional Item	-	-	-	-	-	-	-	-
PBT	1,879	1,531	22.7	753	149.7	3,635	2,953	23.1
Tax	496	390	27.0	170	192.2	922	735	25.4
Net Profit	1,384	1,141	21.3	583	137.3	2,714	2,218	22.3
Reported EPS (Rs)	24.7	20.4	-	10.4	-	48.5	39.6	

Operating Cost as a % of Sales	Q4FY26	Q4FY25	YoY(bps)	Q3FY26	QoQ(bps)	FY26	FY25	YoY (bps)
Raw Material Cost	26.6	51.1	-2447	22.6	403	36.8	39.0	-222
Staff Cost	11.8	7.5	435	22.7	-1088	16.7	16.1	58
Other Expenses	5.7	3.8	193	9.9	-426	6.5	6.1	35

Margins (%)	Q4FY26	Q4FY25	YoY(bps)	Q3FY26	QoQ(bps)	FY26	FY25	YoY (bps)
Gross Margin	73.4	48.9	2447	77.4	-403	63.2	61.0	222
EBITDA	55.9	37.7	1818	44.8	1110	40.1	38.8	129
EBIT	54.2	36.8	1746	41.4	1282	37.6	36.9	77
PBT	54.5	38.6	1586	43.5	1102	39.3	41.7	-238
NPM	40.1	28.8	1133	33.7	645	29.3	31.3	-197

Order book as on date : Rs 2,062 Cr including orders received and negotiated

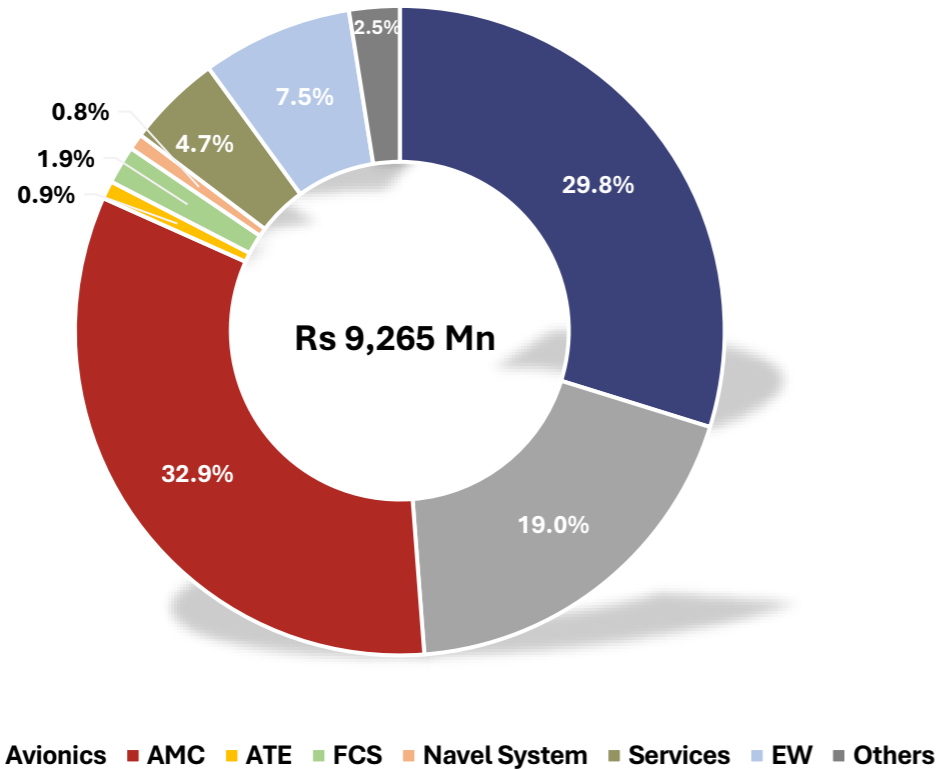
Orderbook Build-up



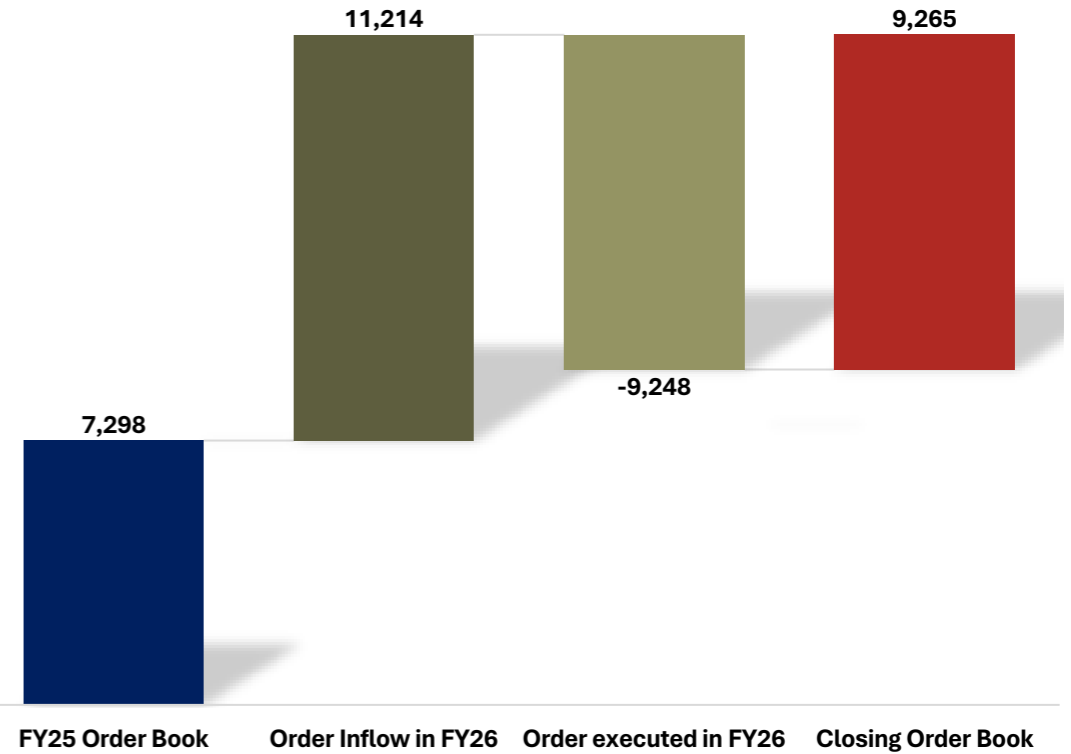
Expect Rs 2,000 Cr order inflow other than orders already received and negotiated, in FY2027

Order Book Build Up in FY26

Diversified Order Book

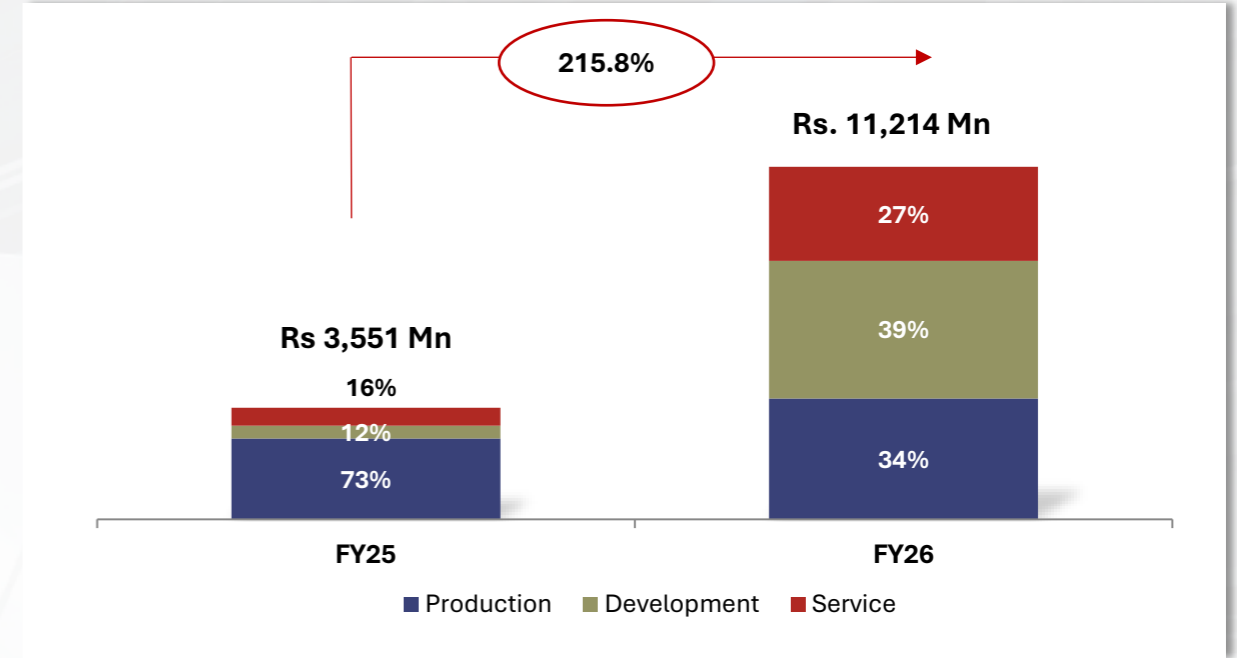
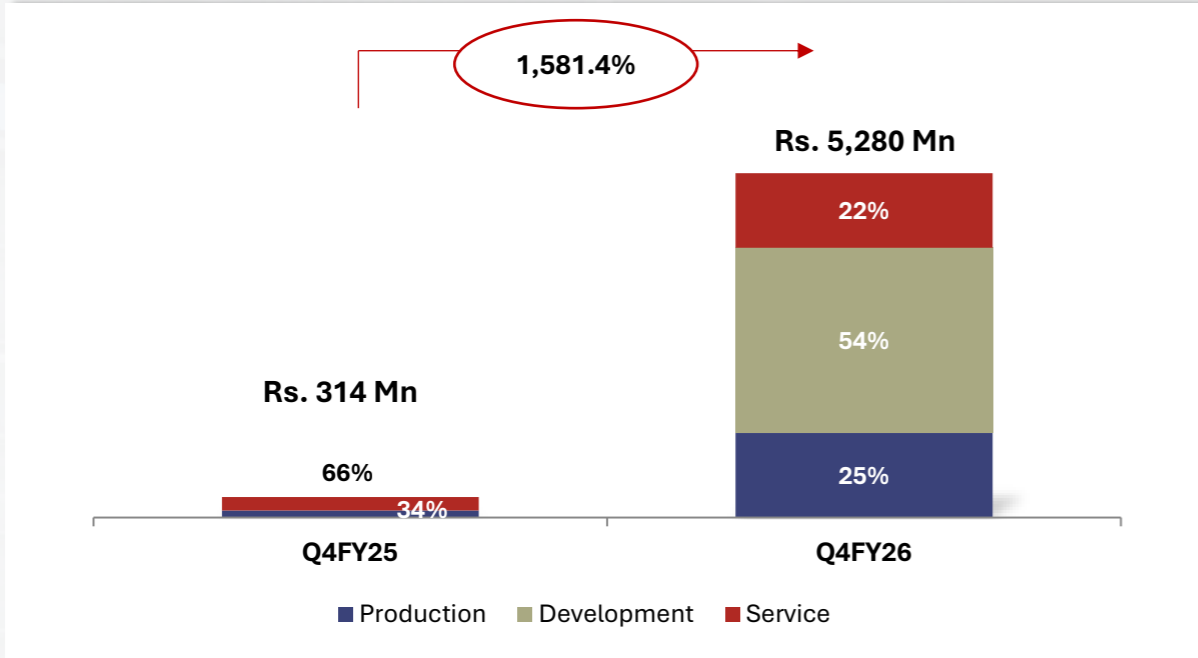


Order Book Build-Up in INR Mn



International Order Book as on date is Rs 53 Cr

Order Inflow During Q4 & FY26



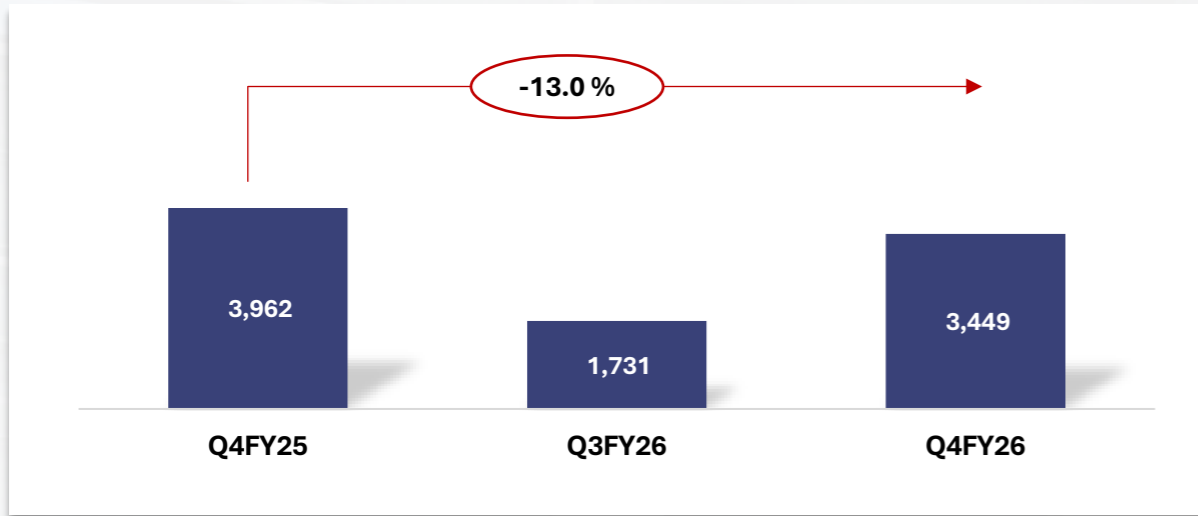
Major order received in Q4FY26

Product	Customer	Order Type	Value (Rs Mn)
Radar & Service	IMD	Development/Service	2,883
Avionics	HAL	Production	767
Avionics	DRDO	Development	650
Avionics	DRDO	Production	191
Avionics	ADA	Production	87
Naval System	BEL	Production	58
FCS	Brahmos	Production	42

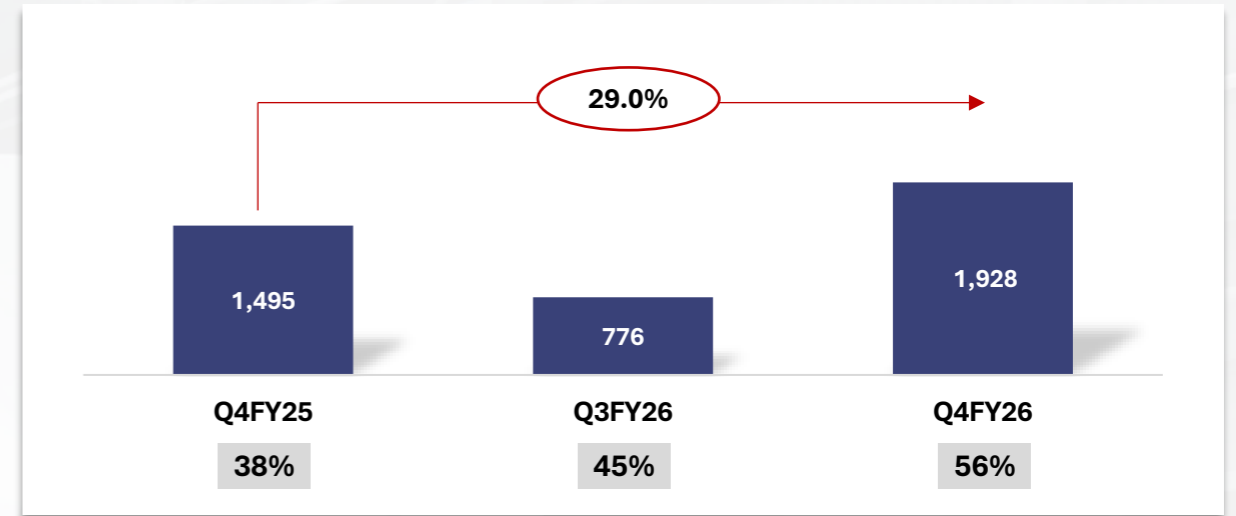
Major order received in FY26

Product	Customer	Order Type	Value (Rs Mn)
Radar & Service	IMD	Development/Service	2,883
EW	ECIL	Production	840
Avionics	HAL	Production	767
EW	MOD	Development	657
Avionics	DRDO	Development	650
FCS	Brahmos	Production	460
AMC	Brahmos	Service	459
Missile	Brahmos	Production	426
Radar & Service	IMD	Development	484

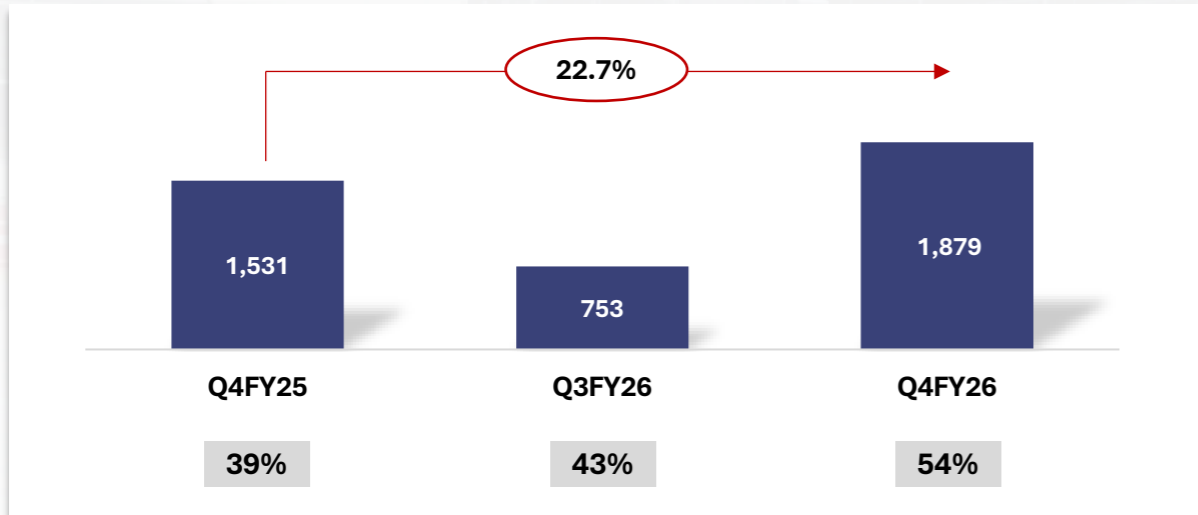
Revenue (INR Mn)



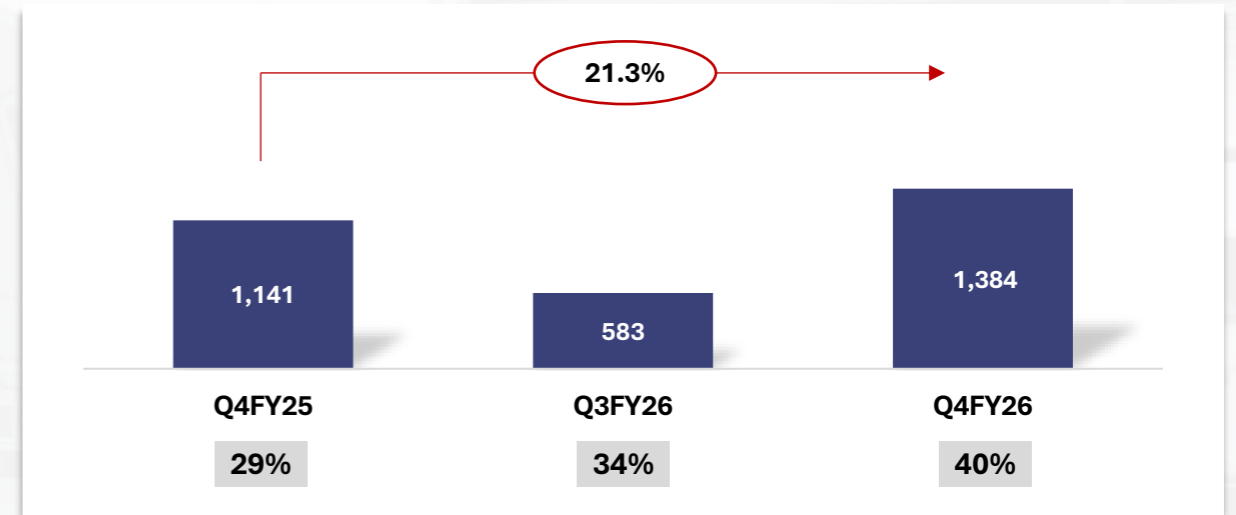
EBITDA (INR Mn) and Margins (%)



Profit Before Taxes (INR Mn) and Margins (%)



Net Profit (INR Mn) and Margins (%)





Corporate Overview

Over Last Three Decades

2001

2021 - 26

- Developed a **Fire Control System** for Brahmos.
- Designed & developed the **launch pad countdown system**.

- Developed **Glass Cockpit Displays / Avionics**.

- Upgradation of **Tracking Radars**.
- Developed **RF and Microwave capabilities** allow entry to building complete systems.

- Designed and developed complete Radar Capability.

- Data Patterns has a long history of association with India Space Organizations. Data Patterns built a Nano Satellite which was deployed in 2017.
- Developed **EW receivers, Satellite and Ground Station**

- Designed wide open **RWR and ELINT** for airborne platforms.

- Successful IPO Launch
- Initiated expansion of manufacturing facility with **doubling of available floor area**.
- Started building of capacity to handle **large and heavy equipment and integration** of large radars and mobile EW systems, satellite integration facility.
- Enhanced product line with **Radar receiver** for other aircrafts.
- Designed radio relays, Engine control Units, HF Bands Products.
- Developed Software defined Radios for Land and Air. Maritime Patrol Radar. Developed Satellites and Satellites Subsystems.
- Delivered components for **SONARS Servo and Actuator Control System**.
- Tropo Modems ADSB and host of other products.

- **Seeker for Brahmos Missile** successfully tested.
- Major products developed are at **advanced stages of completion**.
- Continuing with **strategic product development** to address the increasing market opportunity.
- Successfully completed delivery and Site Acceptance of Transportable PARs to a European Country.



Incorporated
in 1998

Radars



Surveillance Radars
Weather Radars
Coastal Surveillance Radars
Fire Control Radars
Transportable Precision Approach Radar

Electronic Warfare



Surveillance and intelligence gathering (“COMINT and ELINT”) & Follow-on Jammers

Airborne EW Suits consisting of Radar warner and Jammer Pods

Commercial off the Shelves



COTS modules designed in context of reusable building blocks for building Military.

Electronics systems with a quick turnaround Time

Avionics



Light Combat Aircraft (“LCA”)
Intermediate Jet Trainers
Light Utility Helicopters (“LUH”)

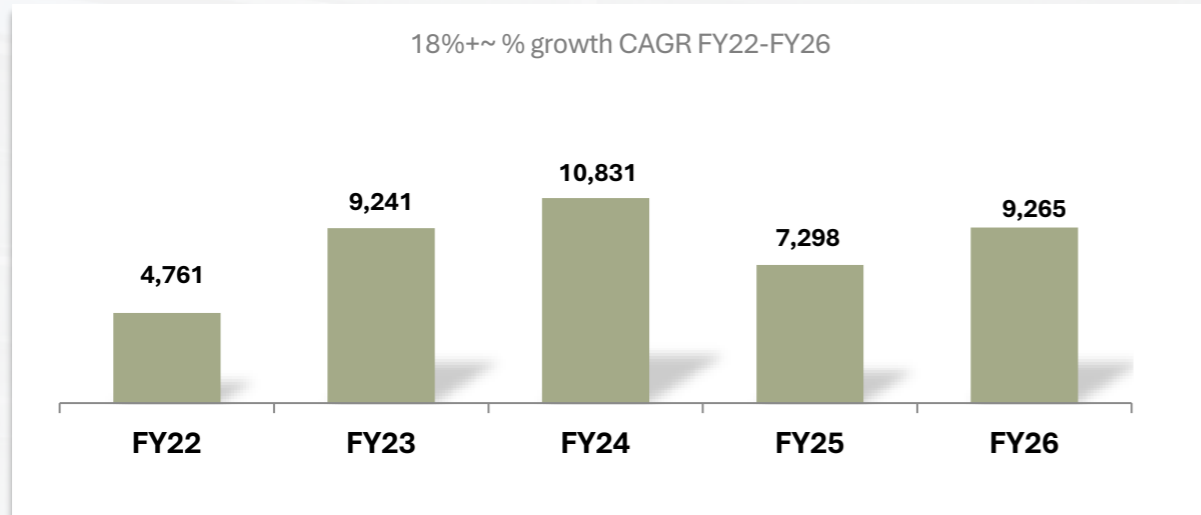
Communication ATE and Satellites



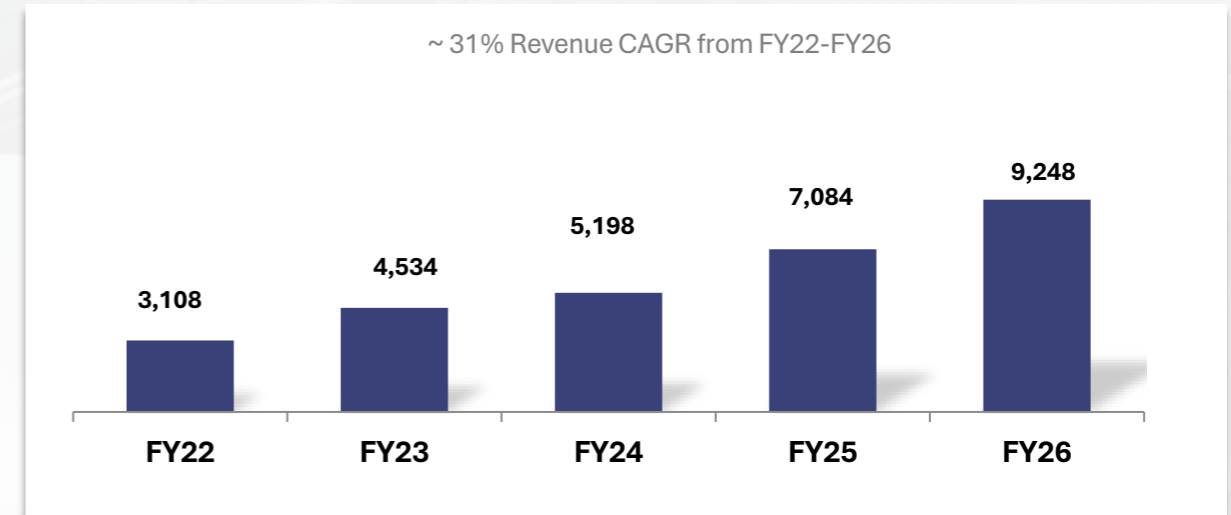
Underwater electronics / Communications / Other Systems
Automated Test Equipment (ATE)
Small and Nano Satellites

Consistent Track Record of Profitable Growth

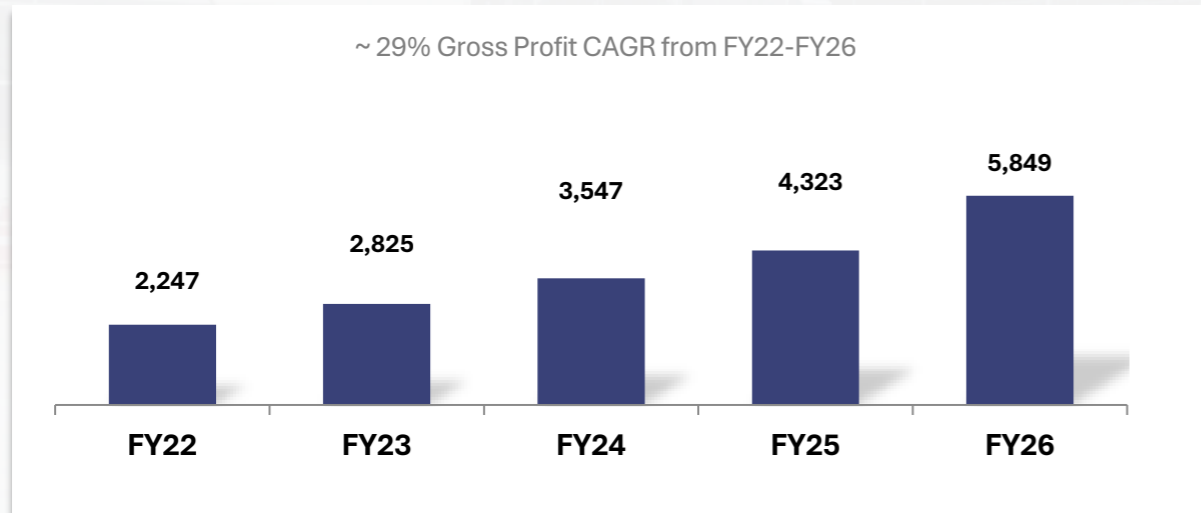
Order Book (Rs Mn)



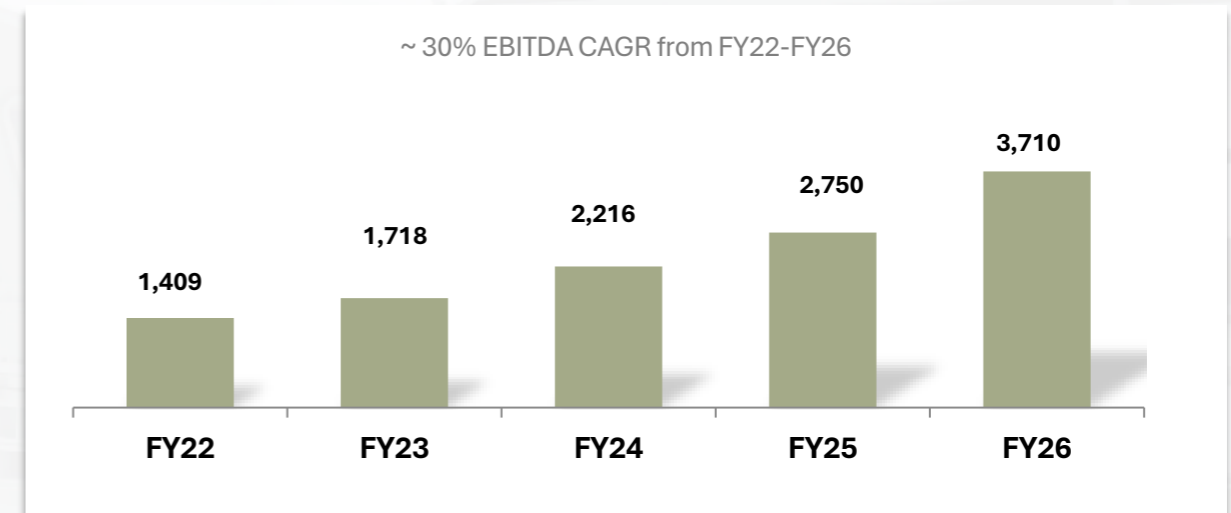
Revenue from operations (Rs Mn)



High Gross Profits (Rs Mn)



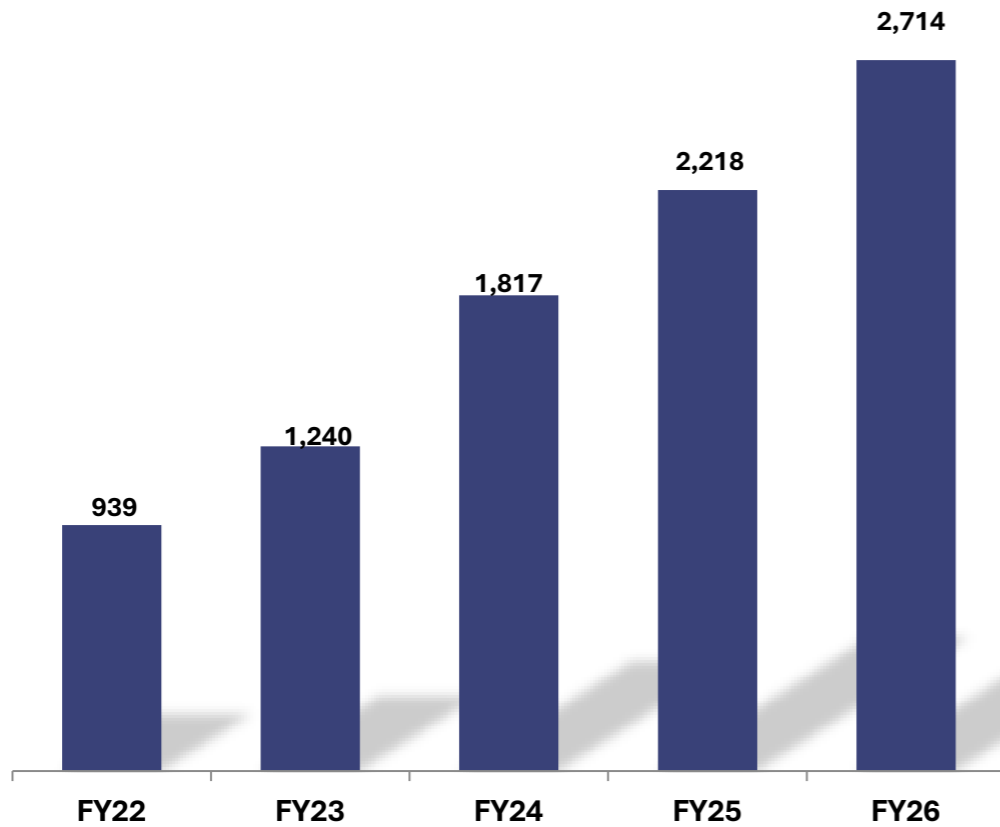
EBITDA (Rs Mn)



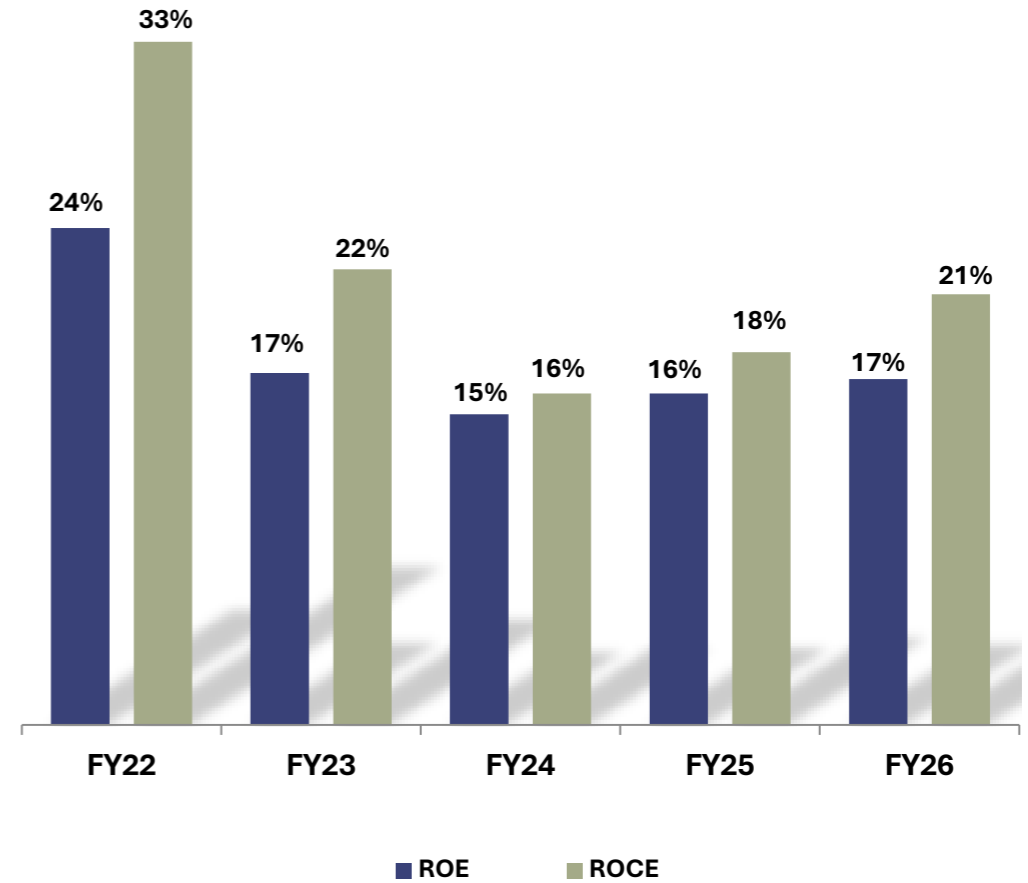
Improving Yearly PAT

Rs Mn

~ 34% PAT CAGR from FY22-FY26

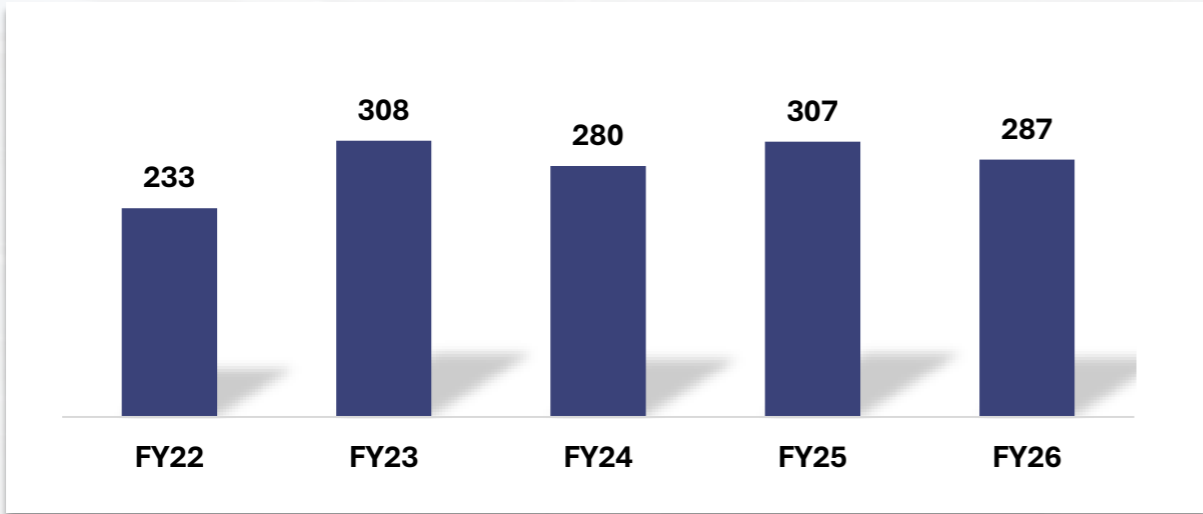


ROE and ROCE (%)*

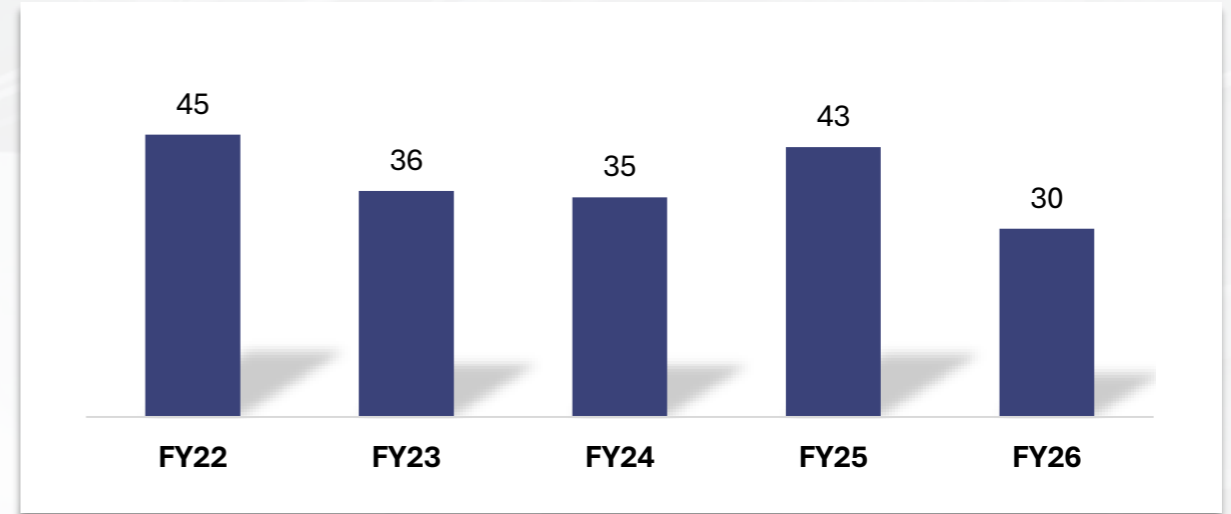


*RoE and RoCE are calculated on TTM basis

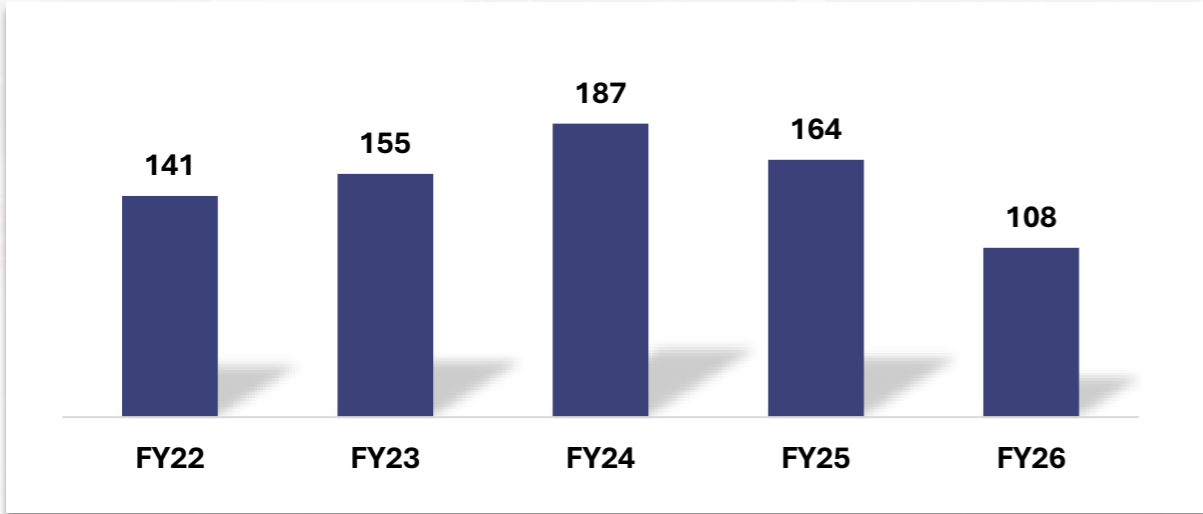
Debtor Day



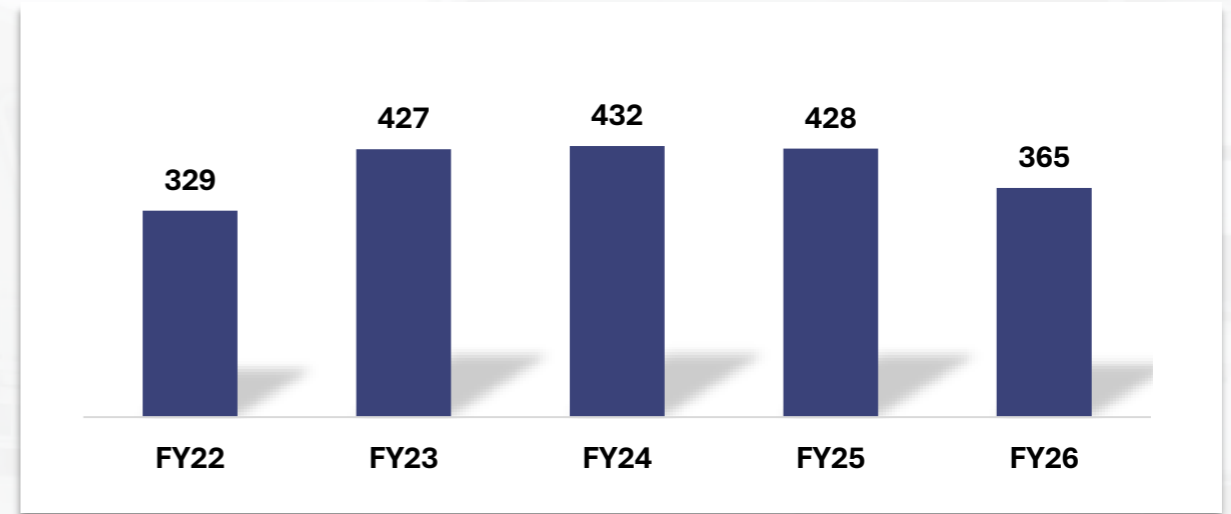
Creditor Days



Inventory Days



Cash Conversion Cycle (Days)



Note : H1 Calculations are on TTM Revenue basis

A mission - driven workforce with a culture of innovation



10.28 Acres of land in Chennai, SIPCOT
~200,000 sq.ft-
Aggregate of built-up area of manufacturing facilities



20 Dedicated Mechanical assembly stations to assemble small and large systems and various others



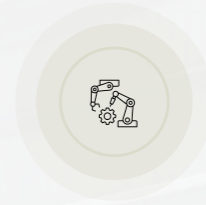
Dedicated 70 workstations for testing modules and small systems



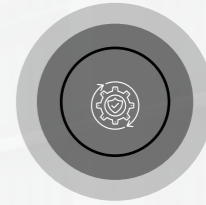
100,000 class clean room



Capability to handle complex boards with **22 layer, 6k components and 21k solder points**



EMS assembly capacity of **600 boards per day**



Fully operational EMI and EMC test facility

Modern infrastructure to address large system integration and test



Large Systems Integration Hangar. Augmented Environmental Test Infrastructure



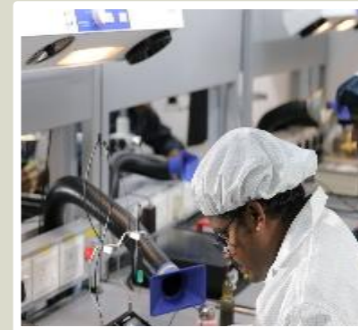
Complete Radar Integration



Electronic Warfare Vehicle Integration



Additional EMS Line



Clean Room for Satellite Integration



Additional Space For Design and Development Resources

Fully operational integrated manufacturing and test facilities

Highly Reputed & Experienced Management Team



Mr. Srinivasagopalan Rangarajan
Promoter, Chairman & Managing Director



Mr. Vijay Ananth K
Whole Time Director, COO & Chief Information Security Officer



Mr. Thomas Mathuram Susikaran
SVP - Business Development



Ms. Rekha Murthy Rangarajan
Promoter, Whole Time Director



Mr. Desinguraja Parthasarathy
Chief Technology Officer



Mr. Venkata Subramanian Venkatachalam
Chief Financial Officer



Annexure

Historical Statement of Profit and Loss

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Contract with Customers	2,240	3,109	4,535	5,198	7,084	9,248
Other Income	26	40	92	460	463	279
Total Revenue	2,266	3,148	4,627	5,658	7,547	9,527
Expenses :						
a) Cost of materials consumed	630	916	1,941	1,808	3,513	3,061
b) Changes in inventories of FG, WIP and SIT	74	-55	-232	-157	-752	338
c) Employee benefits expenses	484	624	790	990	1,141	1,543
d) Finance cost	145	110	77	93	121	125
e) Depreciation / Amortization	56	66	85	161	139	230
f) Other expenses	131	214	317	340	432	597
Total Expenses	1,520	1,874	2,978	3,236	4,594	5,892
Profit before tax	745	1,274	1,648	2,422	2,953	3,635
Exceptional Item- New Labour Codes						
Tax expense	190	334	409	605	735	922
Profit(Loss)for the period	556	940	1,240	1,817	2,218	2,714
Other Comprehensive Income	-10	-12	-10	-6	-19	6
Total Comprehensive Income for the year	546	928	1,230	1,811	2,199	2,720
PAT Margin %	24.8%	30.2%	27.3%	35.0%	31.3%	29.4%
EBITDA	920	1,409	1,719	2,216	2,750	3,710
EBITDA margin%	41.1%	45.3%	37.9%	42.6%	38.8%	40.1%
Return on Net Worth	30.70%	24.01%	14.24%	15.00%	16.0%	16.7%
Total Debt	332.21	67.7	7.0	0.0	0.0	0.0
Debt to Equity	0.1	-0.3	-0.5	0.0	0.0	0.0

Historical Balance Sheet

Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar- 25	Mar- 26
ASSETS						
Non-current assets						
(a) Property, Plant and Equipment	292	442	913	1,206	1,411	1,606
(b) Capital Work in Progress	-	173	14	72	128	132
(c) Intangible Assets	6	14	20	427	1,125	1,321
(d) Right of Use Assets	34	20	188	278	299	285
(e) Other Financial Assets	341	1,220.4	900	926	1,157	1,266
Total non-current assets	673	1,868	2,034	2,909	4,120	4,610
Current assets						
(a) Inventories	738	1,198	1,930	2,668	3,185	2,739
(b) Financial Assets						
(i) Investment	-	-	557	2,622	3,266	3,289
(ii) Trade receivables	1,559	1,983	3,825	3,988	5,964	7,278
(iii) Cash and cash equivalents	88	1,771	2,152	881	377	569
(iv) Other Bank Balances	-	-	3,326	3,046	887	370
(iv) Other Financial Assets	51	88.6	142	21	46	107
(c) Other current assets	177	158.3	383	783	546	331
Total current assets	2,613	5,199	12,315	14,009	14,271	14,682
TOTAL ASSETS	3,286	7,067	14,349	16,918	18,391	19,292

Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	Mar- 26
EQUITY AND LIABILITIES						
Equity						
(a) Share capital	17	104	112	112	112	112
(b) Other Equity	2,062	5,641	11,559	13,130	14,970	17,248
Total equity and liabilities	2,079	5,745	11,671	13,242	15,082	17,360
Liabilities						
Non-current liabilities						
(a) Financial Liabilities						
(i) Borrowings	98	7	3	-	-	-
(ii) Lease Liabilities/ others	24	11	4	29	51	41
(b) Provisions	85	111.6	102	101	123	137
(c) Deferred Tax Liability (Net)	9	-	-	23	225	201
(d) Other Non Current liabilities	274	157	1,307	21	143	149
Total non-current liabilities	490	287	1,416	174	542	528
Current liabilities						
(a) Financial Liabilities						
(i) Borrowings	235	60	5	-	-	-
(ii) Trade payables	120	382	446	501	838	768
(iii) Other Financial Liabilities	40	221	103	59	74	33
(iv) Lease Liabilities	15	13	13	7	10	11
(b) Other current liabilities	246	227	664	2,891	1,794	457
(c) Provisions	10	7	31	45	51	79
(d) Current tax Liabilities	51	125	-	-	-	56
Total current liabilities	717	1,035	1,262	3,502	2,767	1,404
TOTAL EQUITY AND LIABILITIES	3,286	7,067	14,349	16,918	18,391	19,292

Historical Cash Flow Statement

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25	FY26
Net Profit before tax	745	1,274	1,648	2,422	2,953	3,635
Adjustments for :						
Add : Depreciation	56	66	85	161	139	230
Add : Interest And Finance Charges	145	110	77	93	121	124
Add : Liquidated Damages (LD) Written Off	-	13	45	9	23	29
Add : Unrealized Forex Gain/Loss	-	3.9	11	-0.4	-10	16
Less : Profit on sale of assets	-1	-	-	-	-	-
Less : Profit/Loss on sale of Mutual Funds	-	-	-8	-55	-90	-222
Less : Interest Income	-22	-40	-84	-296	-199	-97
Others				-97	-154	91
Operating Profit Before Working Capital Changes	922	1,427	1,774	2,238	2,783	3,806
Adjustments For Working Capital Movements :	-298	-621.5	-1,412	-213	-2,976	-2,114
Cash Generated From Operations	624	806	362	2,025	-193	1,692
Direct Taxes (Paid) /adjusted	-190	-284	-534	-631	-706	-891
Net Cash flow From Operating Activities (A)	434	522	-172.4	1,394	-899	801
Cash Flow From Investing Activities (B)	-87	-1,198	-3,828	-2,239	890	-32
Cash Flow From Financing Activities (C)	-449	2,359	4,381	-425	-496	-577
Net Increase in Cash & Cash Equivalents (A+B+C)	73	1,683	381	-1,270	-505	192
Cash & Cash Equivalent At The Beginning Of The Year	15	88	1,771	2,152	881	377
Cash & Cash Equivalent At The End Of The Year	88	1,771	2,152	881	376	569

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Thank you

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