

DATA PATTERNS

Data Patterns (India) Limited

Investor Presentation

Q3FY26 – Feb 2026



Transportable Precision Approach Radar

Content



Data Patterns: 3 Decades of Expertise



- Fully integrated defense and aerospace electronics solution provider
- Focused on in-house design prototype testing and qualification, production and manufacturing of high reliability electronics systems
- Domain expertise in Radars, Electronics Warefares, Communication systems, Avionics, Satellite and Test Equipments. Servicing to the customers such as MOD, DRDO, DPSUs and Private sectors including international clients



Incorporated in **1998**



1,071 Engineers
(52 people hired in Q3FY26)



33% Revenue and
31% EBITDA CAGR
(FY21-25)



57% Gross and **31%**
EBITDA Margins
(9MFY26)



15% ROE and **19%**
ROCE
(H1FY26)



Rs 7,434 Mn Order Book as on
31st December 2025



From **Design** to
Delivery



Senior personnel
associated with
Company for more
than **2 decades**

Strong Outlook & Positioning Across the Portfolio

Existing Successful development

Demonstrated Capabilities

Potential Opportunities

Photos

Radars

- Exported Transportable PAR to an European Country and Successfully completed Site Acceptance Test (SAT)
- 9 Precision Approach Radars successfully delivered and installed to MOD for Army and Navy
- Designed building blocks to complete Radar systems in India
- Building Blocks in Signal Processing, Antenna, Transmit/Receive modules, etc.
- Focus on Fire Control Radars, X-Band Radars and smaller Radars for UAVs
- RF and IR Seekers for Missiles
- Complete system and IP developed in house
- Export Potential



Advanced light helicopter Radar



Fire Control Radar for MIG-29



Fire Control Radar for Su-30

Electronic Warfare

- Delivered COMINT and ELINT systems and self protection suit for land, mobile and fighter Reconnaissance aircraft and aerostat
- Developed state of the art ESM Receivers from 1MHz to 40GHz
- Both COMINT and ELINT including DF can be used in Truck Mounted Systems / UAV Based ESM Systems and Jammers
- Airborne Wide Band Jammer Pods
- Requirement across Army, Air Force and Navy



Radar Warning Receiver



5 Channel Search Receiver



Airborne Software Defined Radio

Communication Systems

- Developed systems for land, air and satellite platforms
- Developed SDR Platform for
 - Fighter Aircrafts
 - Radio Relay for Airborne Platforms/UAVs
 - Land Based Radio Relays
- Military Radars, Radio Relays, and other sensors. are being procured under 'Make in India' Category
- Requirement across Army, Navy and Air Force



Manpack Radio



Airborne Programmable Radio Hardware

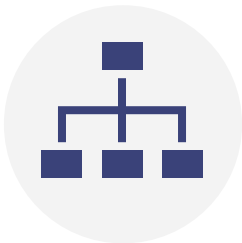


VUHF Manpack Software Defined Radio



Jammer Pod

Strategic Priorities



Moving up the Value Chain through building Full Systems: Using reusable building blocks

- Make the complete systems from building blocks, designed in-house with IP
- Developing future ready products

Concentration on building full products leveraging existing Domain expertise and availability of in-house building blocks

Leverage Existing Competencies and enables scalability: Creating Additional Product Categories

- More than Rs 125 crs invested on new product development; which are at advanced stage of readiness

Confident on growing its existing product profile and expects additional revenue generation by tapping the larger market opportunities from new developments

Expanding Geographies

- Exported products to Europe and UK

Produced and delivered Transportable Precision Approach Radars and Search & Track Radars to international customers

Investments in Products, Technology and Capex

- Around Rs 175 crs invested on capex in last 5 years
- Planning for additional Rs 150crs capex over next two years

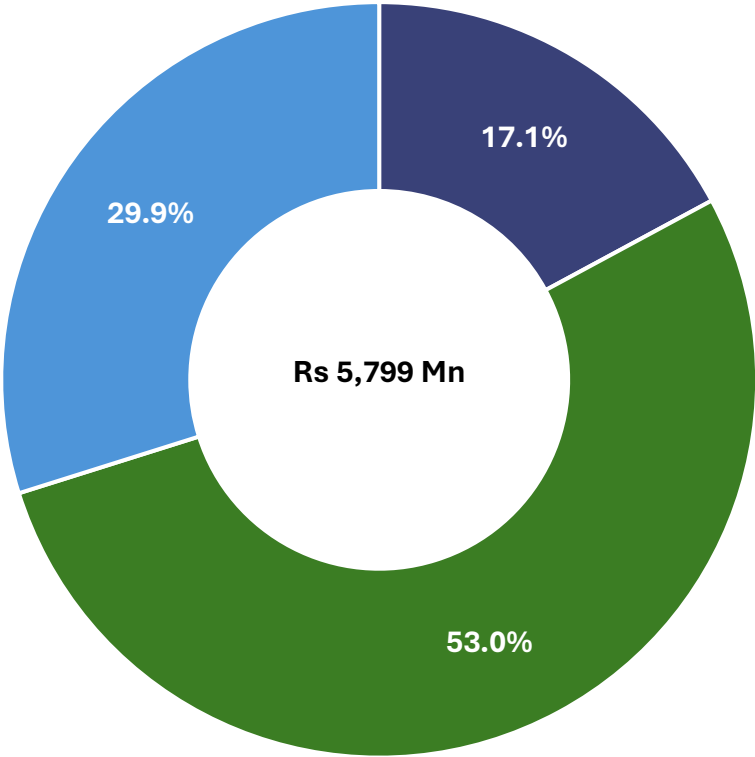
Developing in house technologies and products for increasing TAM

Maximising Stakeholder Value

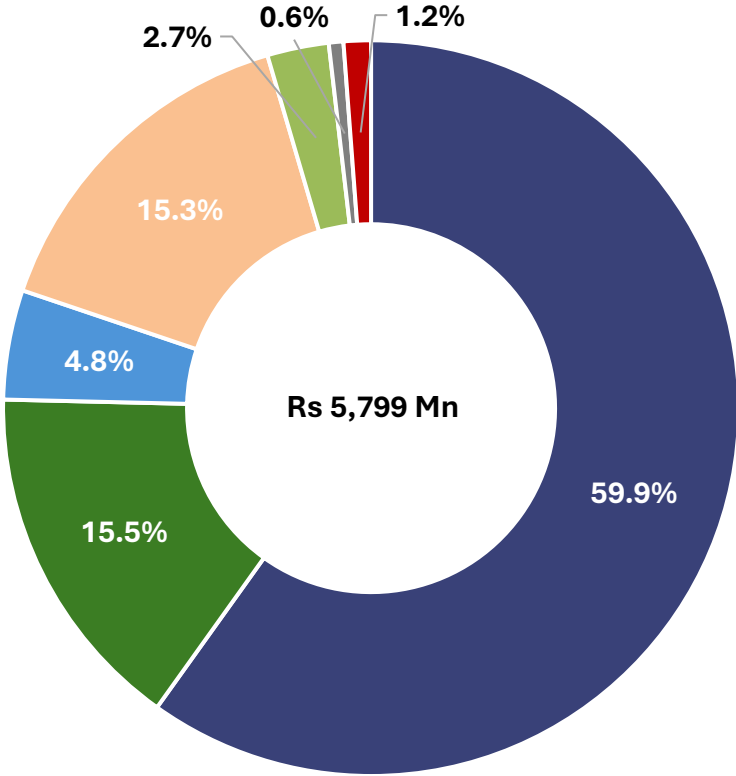
Focused on delivering Profitable Growth and Strong Cash Generation

9MFY26 Overview

Revenue Split (%)



■ 1st Qtr ■ 2nd Qtr ■ 3rd Qtr



■ Radar ■ EW ■ AMC ■ Avionics ■ ATE ■ Naval ■ Service and Others

20-25%

Revenue Growth over next two-three years.

Looking forward, we remain committed to maintain a revenue growth rate of 20-25% and EBITDA margins at around 35-40% in FY26.

01

Continuing the product development to build full systems to address larger TAM

02

Build marketing organisation for exports

03

Build infrastructure to address future contracts

04

Strong Order Book in Pipeline at Rs 20-30bn over next 18-24 months

05

Maintain Net debt free status

A portrait of Mr. Srinivasagopalan Rangarajan, a middle-aged man with dark hair and glasses, wearing a dark suit, light blue shirt, and patterned tie. He is seated at a desk, smiling slightly. In the background, there is a blurred office setting with a lamp and a small model airplane on the desk.

CMD's Comment on Quarter Performance

“We are pleased with the strong performance in Q3 and 9MFY26, driven by robust execution and sustained demand across key programs and segments. Healthy growth in revenues and profitability reflects the strength of our operating model. Our order book stands at an all-time high of ₹1,868crs, the largest in the history of Data Patterns, providing strong revenue visibility. Order inflows during 9MFY26 and till date have been encouraging, reinforcing our growth outlook. With a strong executable pipeline, we remain confident of achieving our full-year guidance.”

Mr. Srinivasagopalan Rangarajan

Promoter, Chairman & Managing Director

Q3FY26 Result Highlights

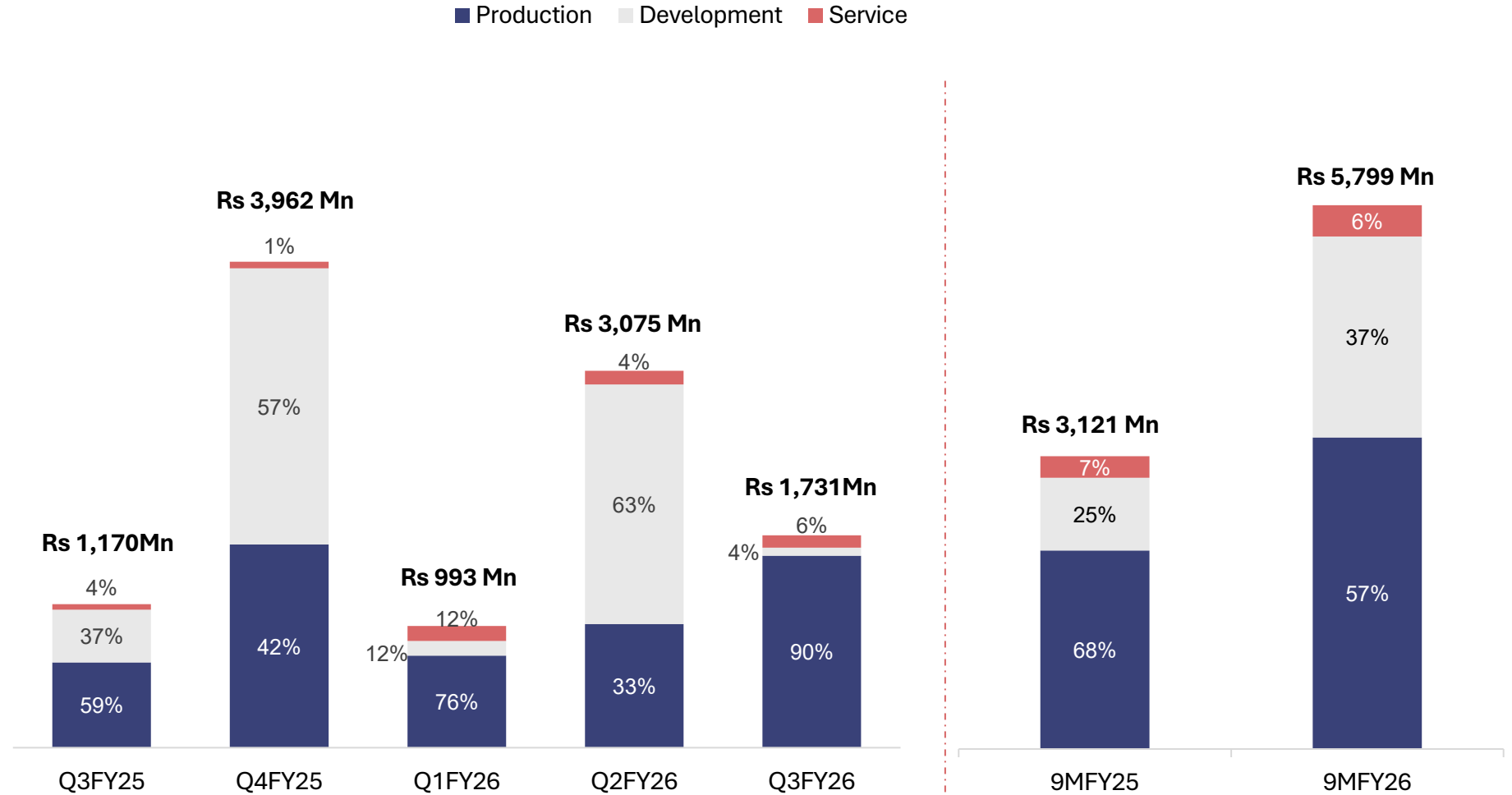


Rs. 1,731 Mn	Rs. 776 Mn	Rs. 2,646 Mn
Revenue	EBITDA	Cash, Bank & Investment <i>(as on 31st December 2025)</i>

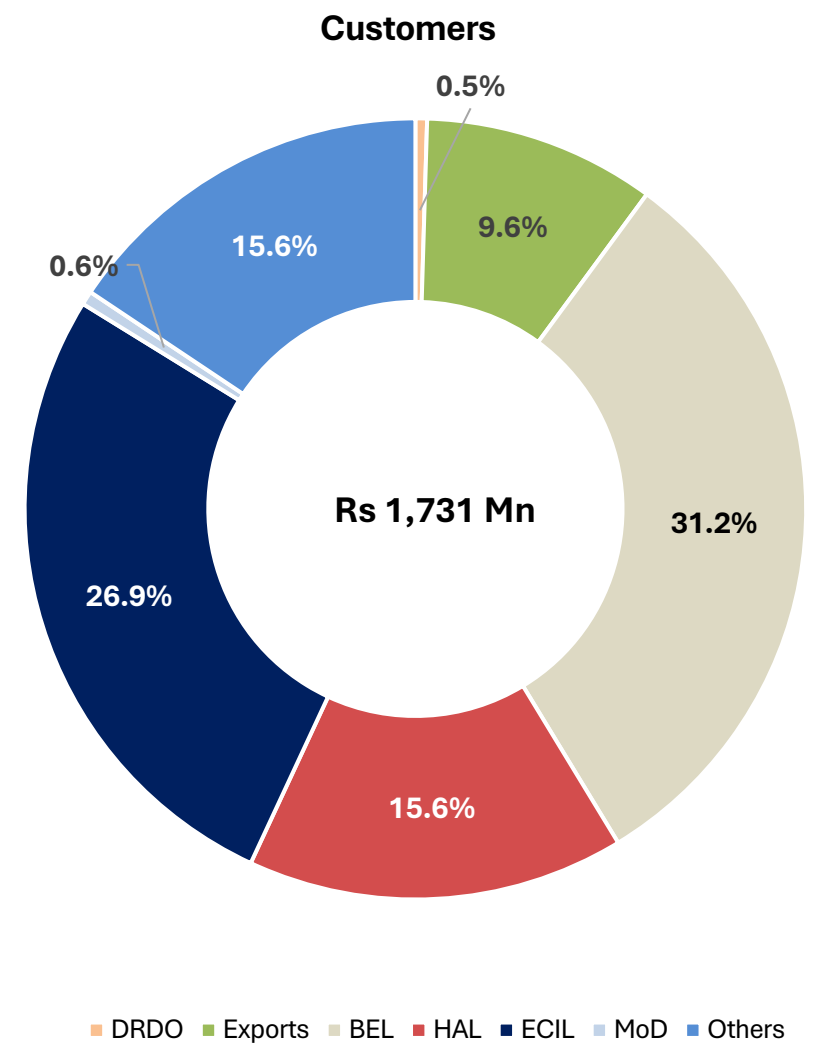
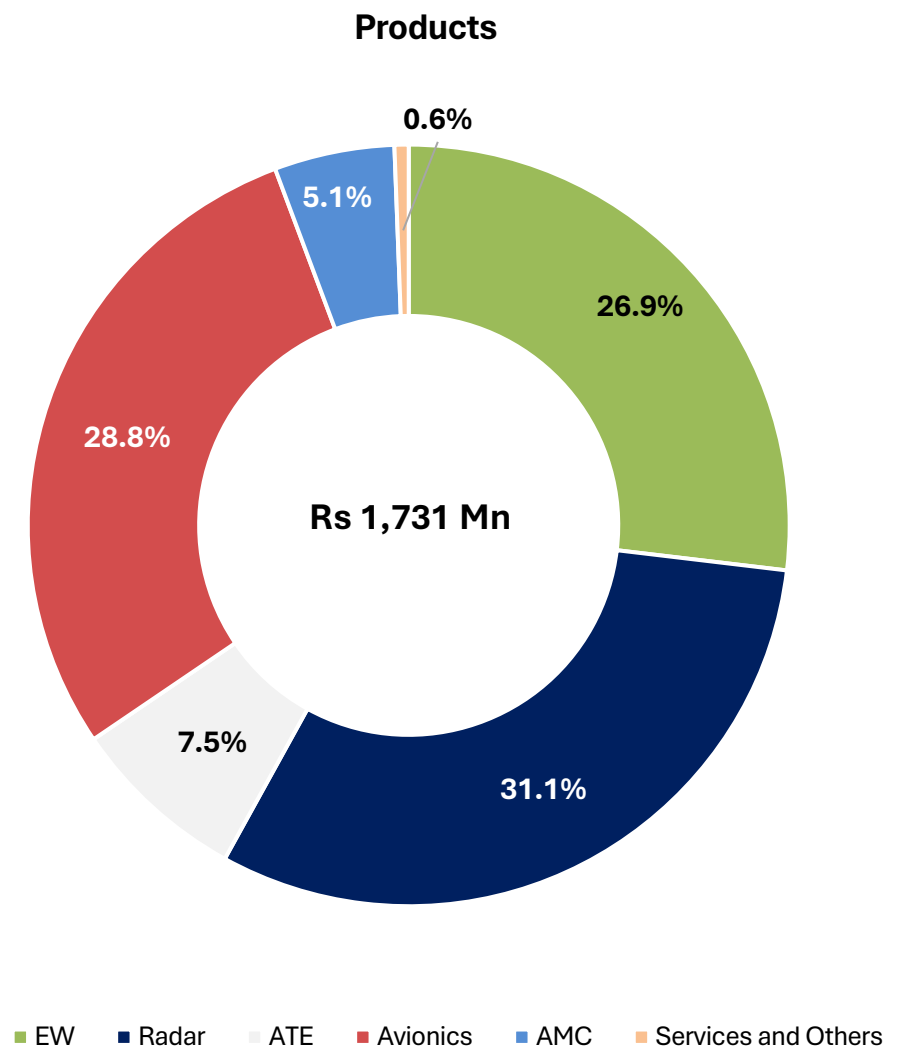
Strong Balance Sheet; Net Debt Free Company	Enhanced infrastructure, Make in India policies, Import Bans	QIP funds utilized for Product Development in Radar, EW, and Communication system R&D
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77%	45%	15%	19%	Rs. 7,434 Mn
Gross Margin	EBITDA Margin	ROE <i>(H1FY26)</i>	ROCE <i>(H1FY26)</i>	Order Book <i>(9MFY26)</i>

Diversified Revenue Profile



Q3FY26 Revenue Breakup



Q3FY26

Financial

Performance

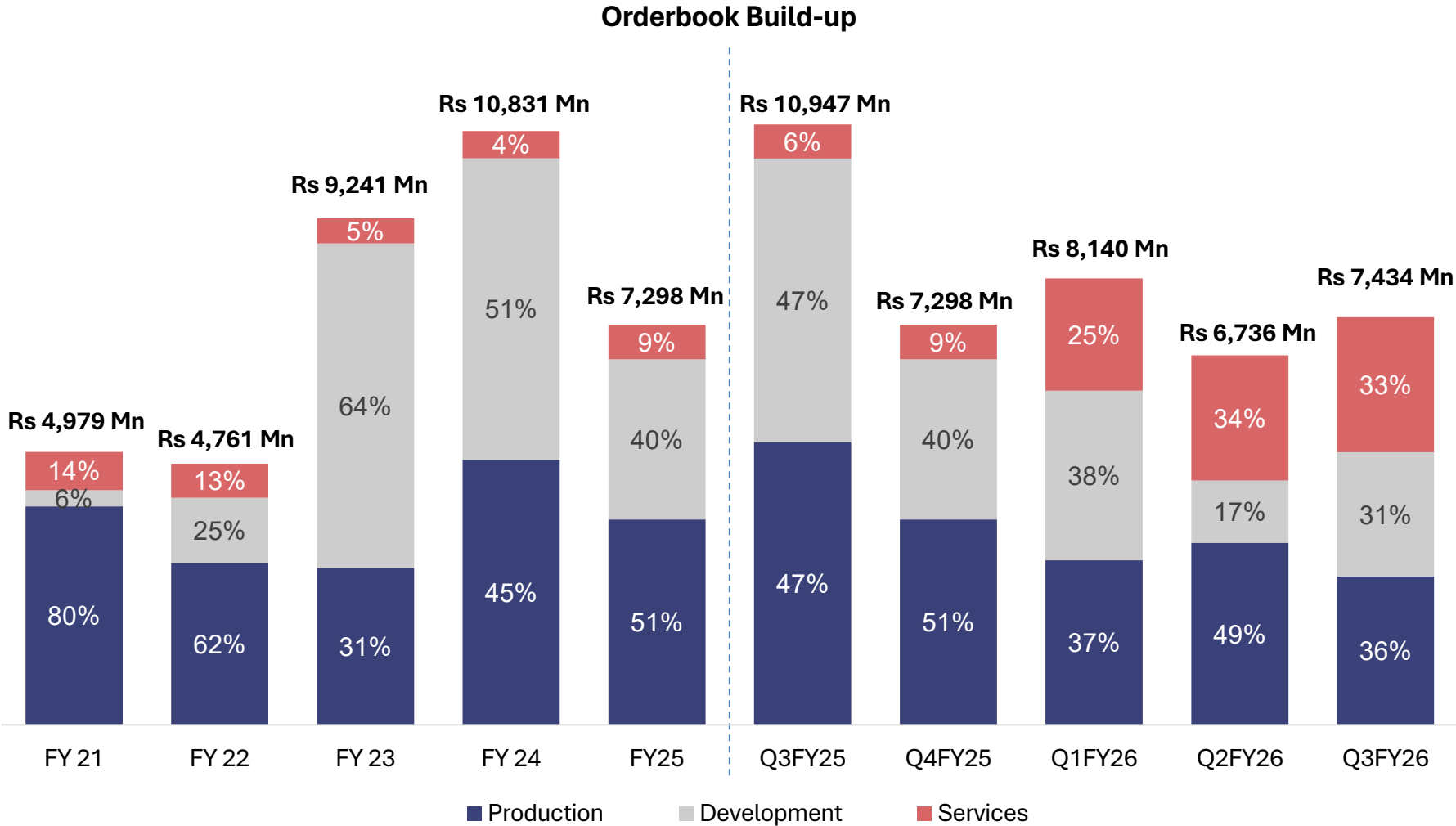
Particulars (Rs Mn)	Q3FY26	Q3FY25	YoY(%)	Q2FY26	QoQ(%)	9MFY26	9MFY25	YoY (%)
Net Revenue	1,731	1,170	47.9	3,075	-43.7	5,799	3,121	85.8
Cost of materials consumed	374	785	-52.4	1,235	-69.7	2,180	1,696	28.5
Purchase of Stock in trade								
Changes in Inventories,WIP & SIP	17	-555		656		302	-958	
Total Raw Material Cost	391	231	69.4	1,890	-79.3	2,482	738	236.4
Gross Profits	1,341	940	42.7	1,184	13.2	3,317	2,384	39.2
Employee Benefit Exp	393	292	34.7	379	3.7	1,135	845	34.3
Other Expenses	172	108	59.6	121	42.6	401	283	41.4
EBITDA	776	540	43.6	685	13.3	1,781	1,255	41.9
Depreciation	59	35	70.6	57	4.8	171	100	69.9
EBIT	717	506	41.7	628	14.1	1,611	1,155	39.5
Other Income	58	114	-49	59	-2.2	223	357	-37.6
Interest	22	32	-31	24	-8.7	78	90	-12.9
Exceptional Item	-	-		-		-	-	
PBT	753	588	28.1	664	13.4	1,756	1,422	23.4
Tax	170	141	20.4	172	-1.2	426	345	23.4
Net Profit	583	447	30.5	492	18.5	1,330	1,077	23.4
Reported EPS (Rs)	10.4	8.0	-	8.8	-	23.8	19.2	

Operating Cost as a % of Sales	Q3FY26	Q3FY25	YoY(bps)	Q2FY26	QoQ(bps)	9MFY26	9MFY25	YoY (bps)
Raw Material Cost	22.6	19.7	286	61.5	-3892	42.8	23.6	1916
Staff Cost	22.7	24.9	-223	12.3	1037	19.6	27.1	-750
Other Expenses	9.9	9.2	73	3.9	601	6.9	9.1	-217

Margins (%)	Q3FY26	Q3FY25	YoY(bps)	Q2FY26	QoQ(bps)	9MFY26	9MFY25	YoY (bps)
Gross Margin	77.4	80.3	-286	38.5	3892	57.2	76.4	-1916
EBITDA	44.8	46.2	-135	22.3	2254	30.7	40.2	-949
EBIT	41.4	43.2	-181	20.4	2096	27.8	37.0	-922
PBT	43.5	50.2	-672	21.6	2189	30.3	45.6	-1529
NPM	33.7	38.2	-448	16.0	1768	22.9	34.5	-1158

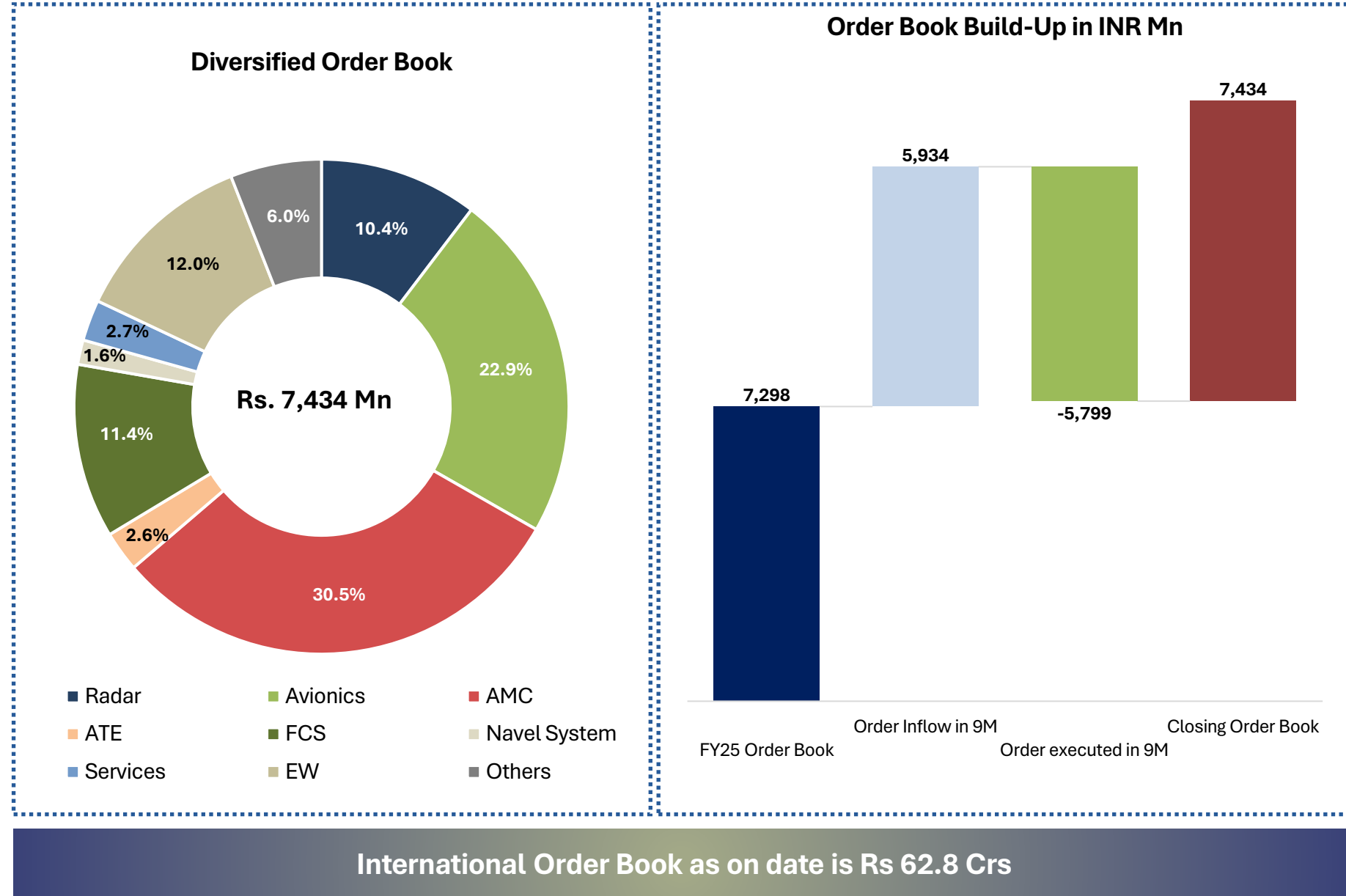
Order Book

Order book as on date: Rs 1,868 Crs including orders received and negotiated

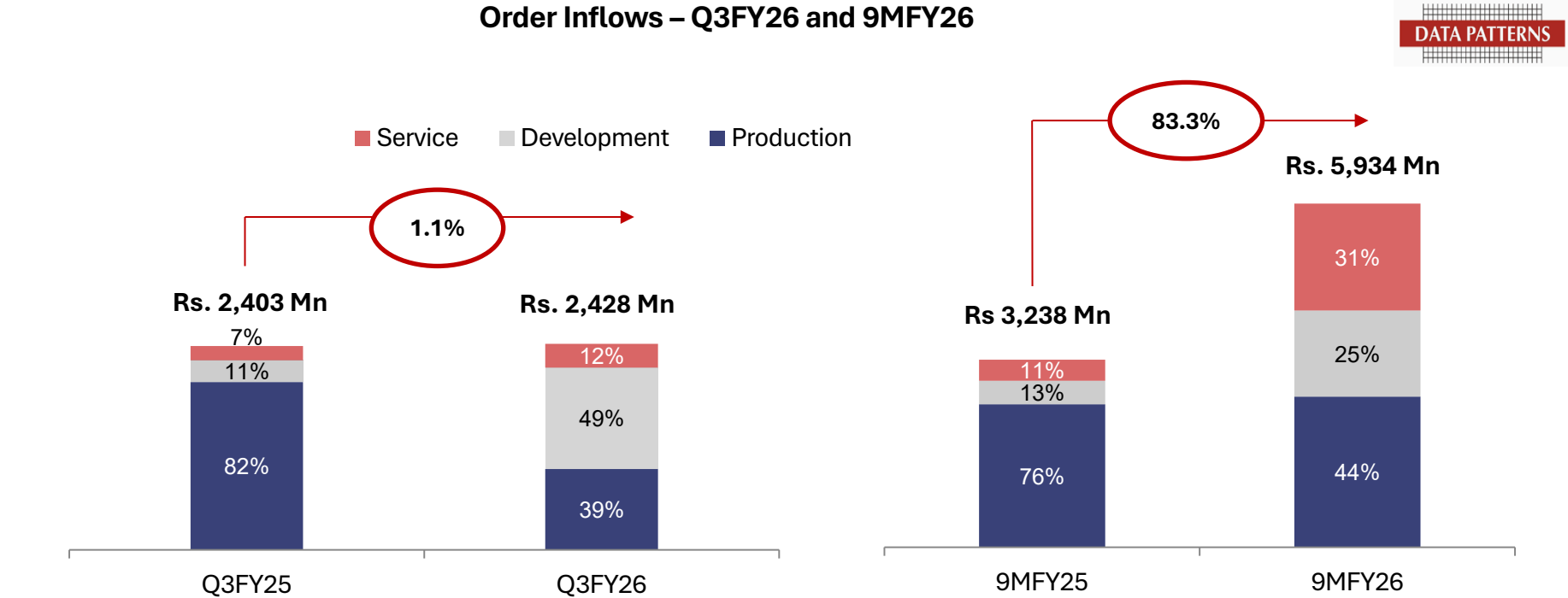


Expect Rs 500 Crs order inflow other than orders already received and negotiated, for remaining part of the year

Order Book Build Up in 9MFY26



Order Inflow During Q3 & 9MFY26



Major order received in Q3FY26

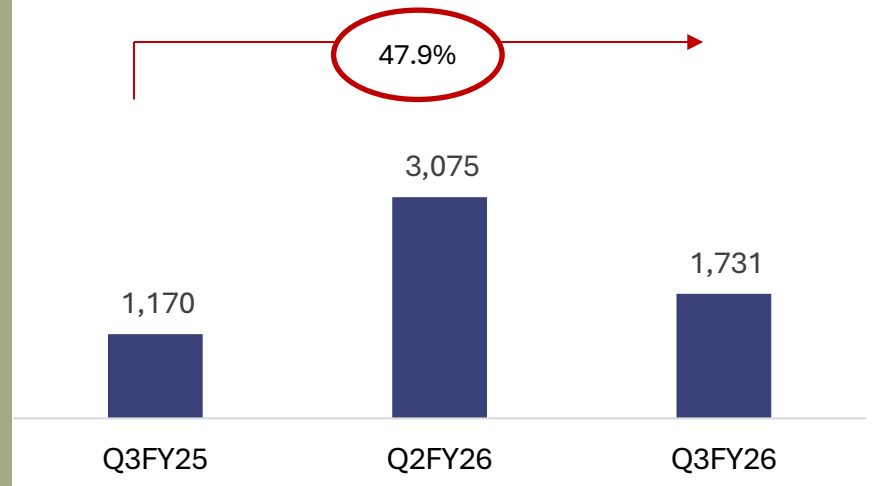
Product	Customer	Order Type	Value (Rs Mn)
EW	MOD	Development	657
Missile	Brahmos	Production	426
Radar	IMD	Development	387
FCS	Brahmos	Production	260
AVIONICS	ADA	Development	169
AMC	IMD	Service	97
ATE	Brahmos	Production	90
Naval system	DPSU	Production	74
EW	DRDO	Development	36
AMC	DoS	Service	27

Major order received in 9MFY26

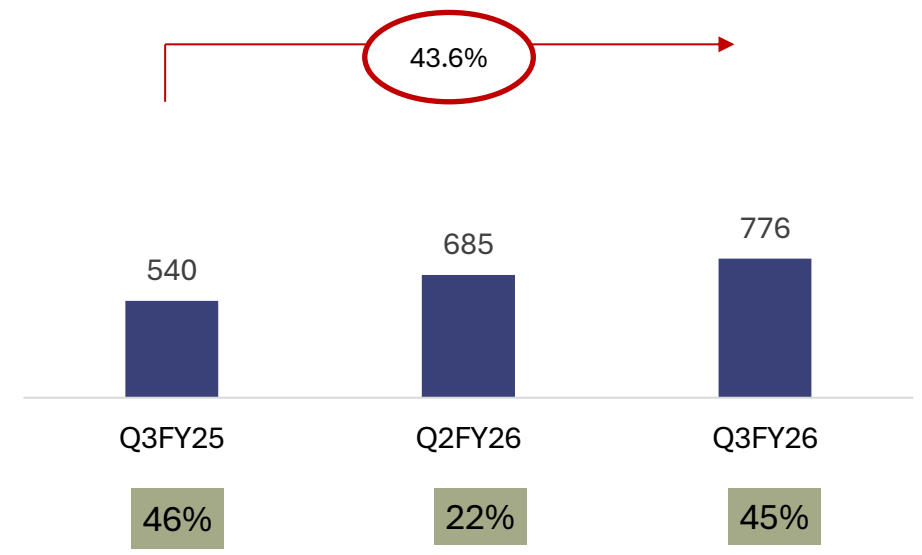
Product	Customer	Order Type	Value (Rs Mn)
AMC	Brahmos	Service	327
AMC	Brahmos	Service	459
AMC	Brahmos	Service	264
FCS	Brahmos	Production	460
EW	ECIL	Production	840
EW	MOD	Development	657
FCS	Brahmos	Production	260
AVIONICS	ADA	Development	169
Radar	IMD	Development	387
Missile	Brahmos	Production	426

Robust Financial Performance

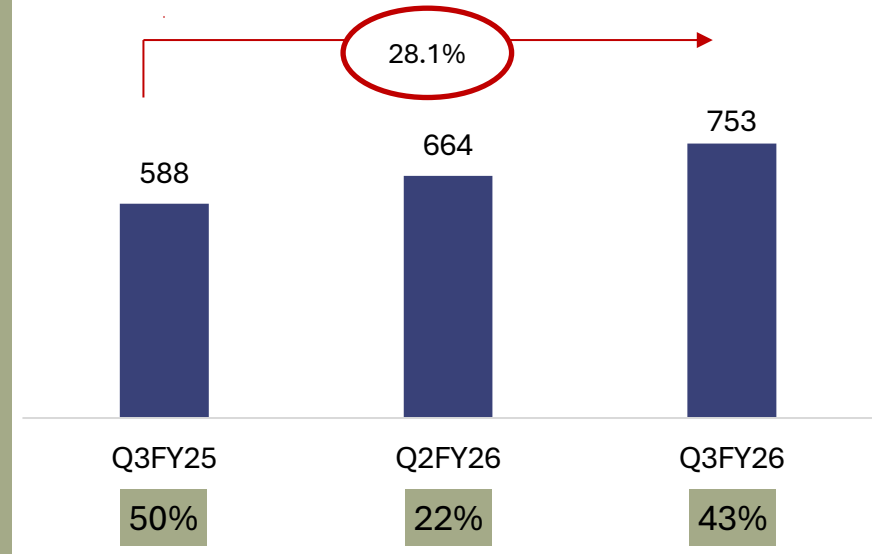
Revenue (INR Mn)



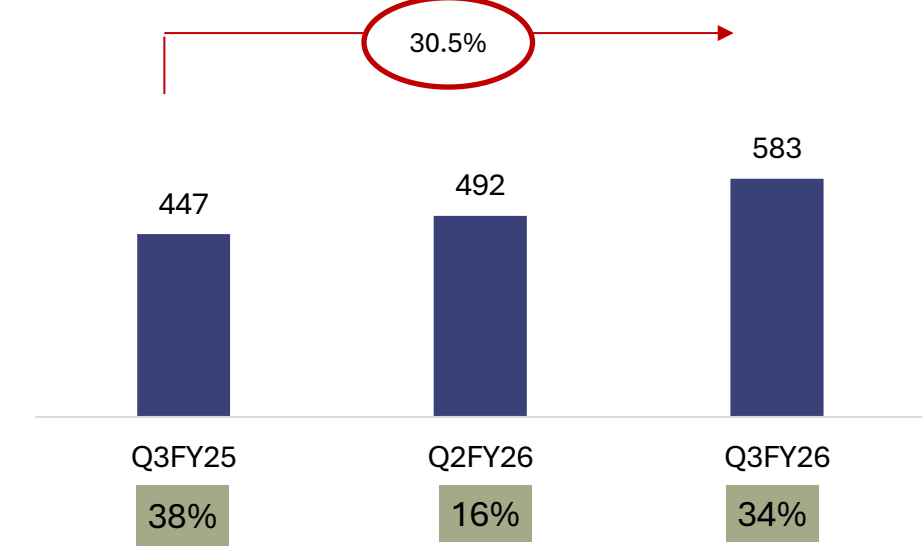
EBITDA (INR Mn) and Margins (%)



Profit Before Taxes (INR Mn) and Margins (%)



Net Profit (INR Mn) and Margins (%)





Corporate Overview

Over Last Three Decades

Incorporated in 1998

- **Seeker for Brahmos Missile** successfully tested
- Major products developed are at **advanced stages of completion**
- Continuing with **strategic product development** to address the increasing market opportunity
- Successfully completed delivery and Site Acceptance of Transportable PARs to an European Country

- Successful IPO Launch
- Initiated expansion of manufacturing facility with **doubling of available floor area**
- Started building of capacity to handle **large and heavy equipment and integration** of large radars and mobile EW systems, satellite integration facility
- Enhanced product line with **Radar receiver** for other aircrafts
- Designed radio relays, Engine control Units, HF Bands Products
- Developed Software defined Radios for Land and Air
- Maritime Patrol Radar
- Developed Satellites and Satellites Subsystems
- Delivered components for **SONARS Servo and Actuator Control System**
- Tropo Modems ADSB and host of other products

- Designed wide open **RWR and ELINT** for airborne platforms

- Data Patterns has a long history of association with India Space Organizations. Data Patterns built a Nano Satellite which was deployed in 2017.
- Developed **EW receivers, Satellite and Ground Station**

- Designed and developed complete Radar Capability

- Upgradation of **Tracking Radars**
- Developed **RF and Microwave capabilities** allow entry to building complete systems

- Developed **Glass Cockpit Displays / Avionics**

- Developed a **Fire Control System** for Brahmos
- Designed & developed the **launch pad countdown system**

2001

2021-26



Radars

- Surveillance Radars
- Weather Radars
- Coastal Surveillance Radars
- Fire Control Radars
- Transportable Precision Approach Radar



Electronic Warfare

- Surveillance and intelligence gathering ("COMINT and ELINT") & Follow-on Jammers
- Airborne EW Suits consisting of Radar warner and Jammer Pods



Commercial off the Shelves

COTS modules designed in context of reusable building blocks for building Military Electronics systems with a quick turnaround Time



Avionics

- Light Combat Aircraft ("LCA"),
- Intermediate Jet Trainers
- Light Utility Helicopters ("LUH")



Communication ATE and Satellites

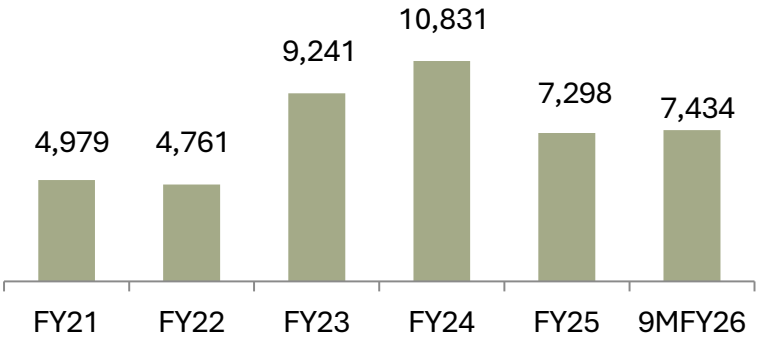
- Underwater electronics / Communications / Other Systems
- Automated Test Equipment (ATE)
- Small and Nano Satellites

Operating in High Growth Categories

Consistent Track Record of Profitable Growth

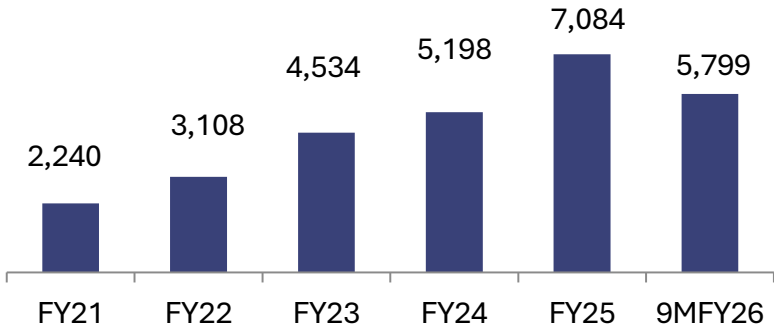
Order Book (Rs Mn)

10%+~ % growth CAGR FY21-FY25



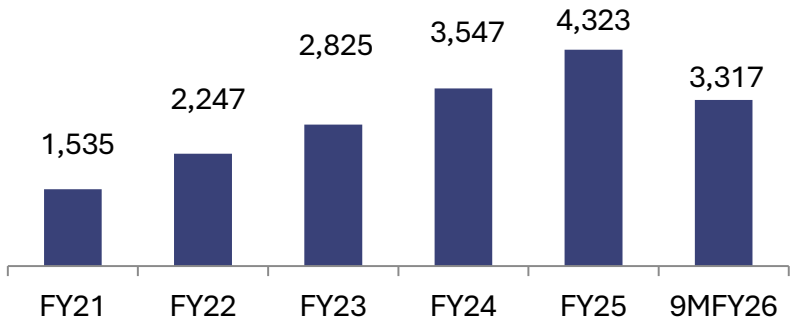
Revenue from operations (Rs Mn)

~ 33% Revenue CAGR from FY21-FY25



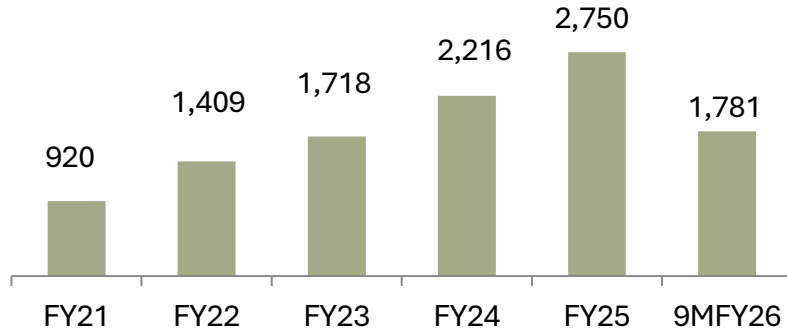
High Gross Profits (Rs Mn)

~ 30% Gross Profit CAGR from FY21-FY25



EBITDA (Rs Mn)

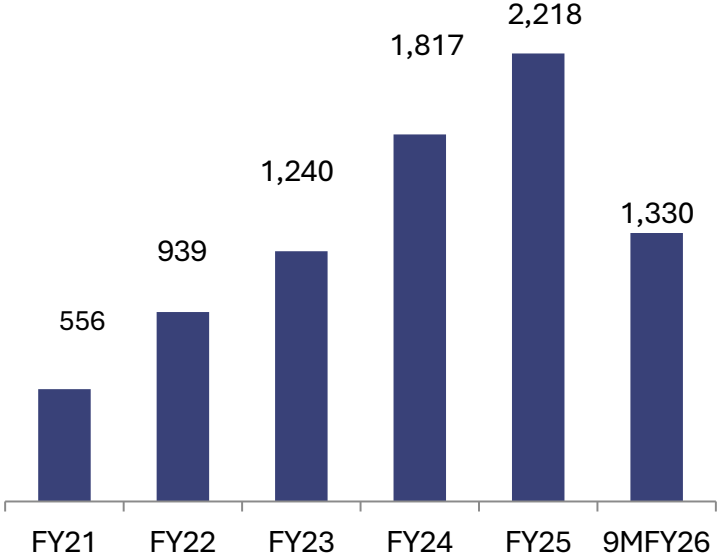
~ 31% EBITDA CAGR from FY21-FY25



Profitability

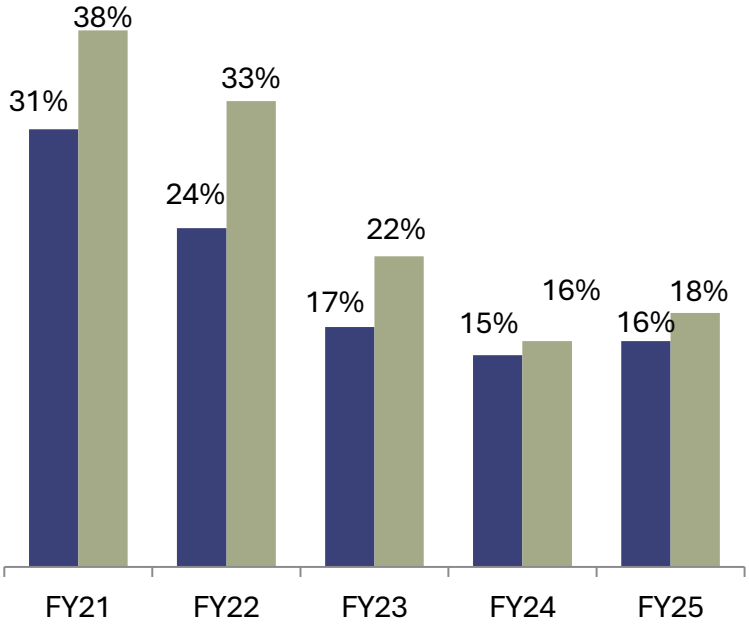
Improving Yearly PAT

Rs Mn ~ 41% PAT CAGR from FY21-FY25



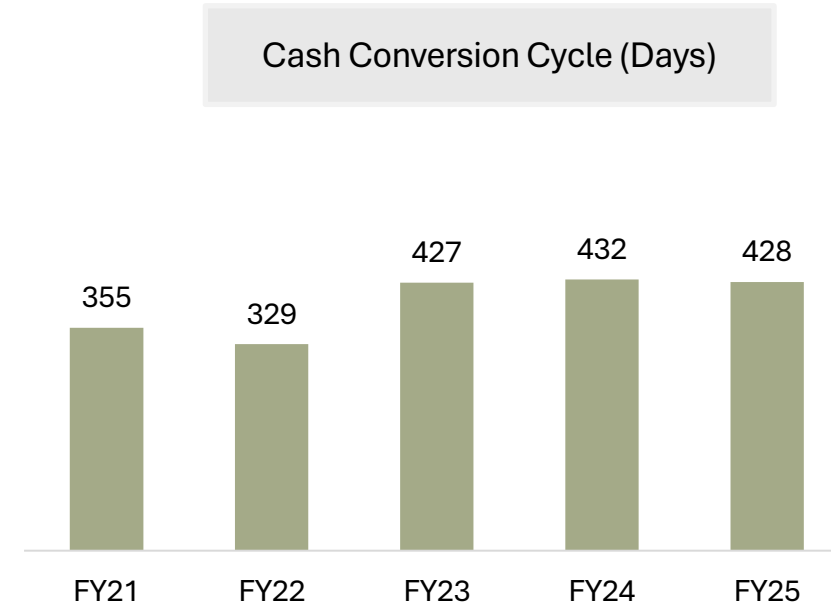
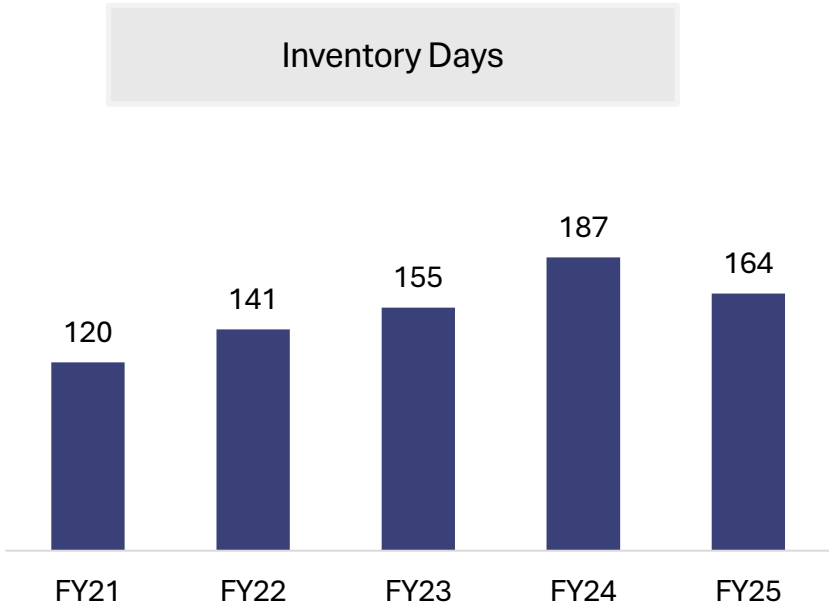
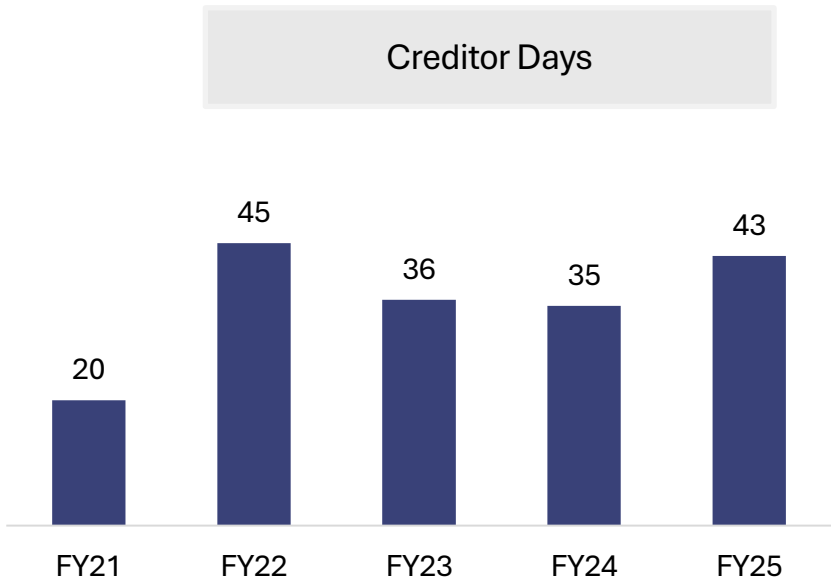
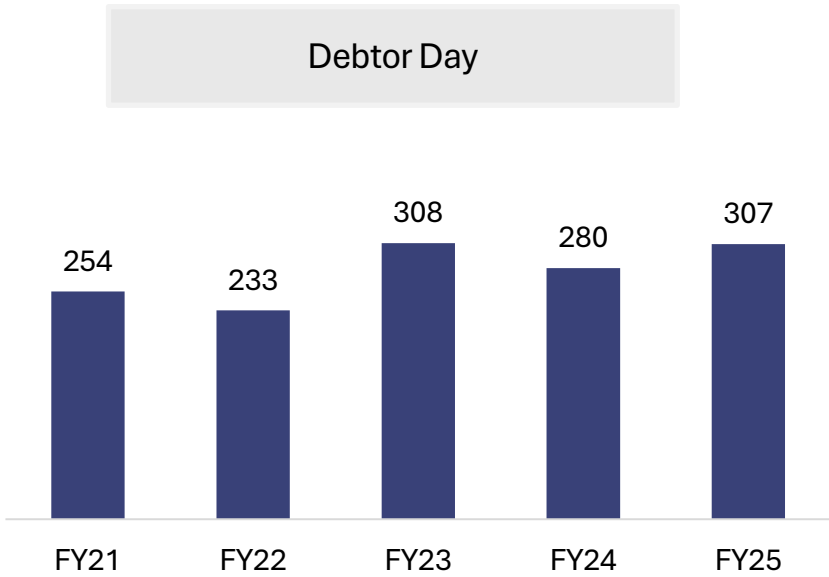
ROE and ROCE (%)*

■ ROE ■ ROCE



*RoE and RoCE are calculated on TTM basis

Working Capital



Note: H1 Calculations are on TTM Revenue basis

State of the Art Infrastructure

A mission- driven workforce with a culture of innovation

- 10.28 Acres of land in Chennai, SIPCOT ~200,000 sq.ft- Aggregate of built-up area of manufacturing facilities
- 20 Dedicated Mechanical assembly stations to assemble small and large systems and various others
- Dedicated 70 workstations for testing modules and small systems
- 100,000 class clean room
- Capability to handle complex boards with 22 layer, 6k components and 21k solder points
- EMS assembly capacity of 600 boards per day
- Fully operational EMI and EMC test facility

Modern infrastructure to address large system integration and test



- Large Systems Integration Hangar
- Augmented Environmental Test Infrastructure



- Additional EMS Line



- Complete Radar Integration



- Clean Room for Satellite Integration



- Electronic Warfare Vehicle Integration



- Additional Space For Design and Development Resources

Fully operational integrated manufacturing and test facilities



Mr. Srinivasagopalan Rangarajan

Promoter, Chairman & Managing Director



Ms. Rekha Murthy Rangarajan

Promoter, Whole Time Director



Mr. Vijay Ananth K

Whole Time Director, COO & Chief Information Security Officer



Mr. Desinguraja Parthasarathy

Chief Technology Officer



Mr. Thomas Mathuram Susikaran

SVP – Business Development



Mr. Venkata Subramanian Venkatachalam

Chief Financial Officer

Highly Reputed &
Experienced
Management
Team

Annexure



Historical Statement of Profit and Loss

Particulars (Rs. Mn)	FY21	FY22	FY 23	FY24	FY25	9MFY26
Revenue from Contract with Customers	2,240	3,109	4,535	5,198	7,084	5,799
Other Income	26	40	92	460	463	223
Total Revenue	2,266	3,148	4,627	5,658	7,547	6,022
Expenses:						
a) Cost of materials consumed	630	916	1,941	1,808	3,513	2,180
b) Changes in inventories of FG, WIP and SIT	74	-55	-232	-157	-752	302
c) Employee benefits expenses	484	624	790	990	1,141	1,135
d) Finance cost	145	110	77	93	121	78
e) Depreciation / Amortization	56	66	85	161	139	171
f) Other expenses	131	214	317	340	432	370
Total Expenses	1,520	1,874	2,978	3,236	4,594	4,236
Profit before tax	745	1,274	1,648	2,422	2,953	1,786
Exceptional Item- New Labour Codes						30
Tax expense	190	334	409	605	735	426
Profit(Loss)for the period	556	940	1,240	1,817	2,218	1,330
Other Comprehensive Income	-10	-12	-10	-6	-19	-5
Total Comprehensive Income for the year	546	928	1,230	1,811	2,199	1,325
PAT Margin %	24.8%	30.2%	27.3%	35.0%	31.3%	22.9%
EBITDA	920	1,409	1,719	2,216	2,750	1,781
EBITDA margin%	41.1%	45.3%	37.9%	42.6%	38.8%	30.7%
Return on Net Worth	30.70%	24.01%	14.24%	15.00%	16.0%	15.0%
Total Debt	332.21	67.7	7.0	0.0	0.0	0.0
Debt to Equity	0.1	-0.3	-0.5	0.0	0.0	0.0

Historical Balance Sheet

Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar- 25	Sep- 25
ASSETS						
Non-current assets						
(a) Property, Plant and Equipment	292	442	913	1,206	1,411	1,484
(b) Capital Work in Progress	-	173	14	72	128	132
(c) Intangible Assets	6	14	20	427	1,125	1,235
(d) Right of Use Assets	34	20	188	278	299	293
(e) Other Financial Assets	341	1,220.4	900	926	914	938
Total non-current assets	673	1,868	2,034	2,909	3,877	4,082
Current assets						
(a) Inventories	738	1,198	1,930	2,668	3,185	2,682
(b) Financial Assets						
(i) Investment	-	-	557	2,622	3,266	2,521
(ii) Trade receivables	1,559	1,983	3,825	3,988	5,964	6,678
(iii) Cash and cash equivalents	88	1,771	2,152	881	377	240
(iv) Other Bank Balances	-	-	3,326	3,046	887	494
(iv) Other Financial Assets	51	88.6	142	21	21	208
(c) Other current assets	177	158.3	383	783	814	620
Total current assets	2,613	5,199	12,315	14,009	14,514	13,441
TOTAL ASSETS	3,286	7,067	14,349	16,918	18,391	17,524

Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	Sep- 25
EQUITY AND LIABILITIES						
Equity						
(a) Share capital	17	104	112	112	112	112
(b) Other Equity	2,062	5,641	11,559	13,130	14,970	15,266
Total equity and liabilities	2,079	5,745	11,671	13,242	15,082	15,378
Liabilities						
Non-current liabilities						
(a) Financial Liabilities						
(i) Borrowings	98	7	3	-	-	-
(ii) Lease Liabilities/ others	24	11	4	29	51	46
(b) Provisions	85	111.6	102	101	123	148
(c) Deferred Tax Liability (Net)	9	-	-	23	225	232
(d) Other Non Current liabilities	274	157	1,307	21	143	87
Total non-current liabilities	490	287	1,416	174	542	513
Current liabilities						
(a) Financial Liabilities						
(i) Borrowings	235	60	5	-	-	-
(ii) Trade payables	120	382	446	501	838	667
(iii) Other Financial Liabilities	40	221	103	59	74	9
(iv) Lease Liabilities	15	13	13	7	10	12
(b) Other current liabilities	246	227	664	2,891	1,794	889
(c) Provisions	10	7	31	45	51	56
(d) Current tax Liabilities	51	125	-	-	-	-
Total current liabilities	717	1,035	1,262	3,502	2,767	1,633
TOTAL EQUITY AND LIABILITIES	3,286	7,067	14,349	16,918	18,391	17,524

Historical Cash Flow Statement

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25	H1FY26
Net Profit before tax	745	1,274	1,648	2,422	2,953	1,003
Adjustments for :						
Add : Depreciation	56	66	85	161	139	111
Add : Interest And Finance Charges	145	110	77	93	121	56
Add : Liquidated Damages (LD) Written Off	-	13	45	9	23	1
Add : Unrealized Forex Gain/Loss	-	3.9	11	-0.4	-	-
Less: Profit on sale of assets	-1	-	-	-	-	-
Less: Profit/Loss on sale of Mutual Funds	-	-	-8	-55	-90	-162
Less: Interest Income	-22	-40	-84	-296	-199	-52
Others				-97	-165	80
Operating Profit Before Working Capital Changes	922	1,427	1,774	2,238	2,783	1,038
Adjustments For Working Capital Movements :	-298	-621.5	-1,412	-213	-2,976	-1,203
Cash Generated From Operations	624	806	362	2,025	-193	-165
Direct Taxes (Paid) /adjusted	-190	-284	-534	-631	-706	-333
Net Cash flow From Operating Activities (A)	434	522	-172.4	1,394	-899	-498
Cash Flow From Investing Activities (B)	-87	-1,198	-3,828	-2,239	890	865
Cash Flow From Financing Activities (C)	-449	2,359	4,381	-425	-496	-503
Net Increase in Cash & Cash Equivalents (A+B+C)	73	1,683	381	-1,270	-505	-137
Cash & Cash Equivalent At The Beginning Of The Year	15	88	1,771	2,152	881	377
Cash & Cash Equivalent At The End Of The Year	88	1,771	2,152	881	377	240

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Questions?



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