

DATA PATTERNS

# Data Patterns ( India ) Limited

## Investor Presentation

Q3FY26 – Feb 2026



Transportable Precision Approach Radar

# Content



# Data Patterns: 3 Decades of Expertise



- Fully integrated defense and aerospace electronics solution provider
- Focused on in-house design prototype testing and qualification, production and manufacturing of high reliability electronics systems
- Domain expertise in Radars, Electronics Warefares, Communication systems, Avionics, Satellite and Test Equipments. Servicing to the customers such as MOD, DRDO, DPSUs and Private sectors including international clients



Incorporated in **1998**



**1,071** Engineers  
(52 people hired in Q3FY26)



**33%** Revenue and  
**31%** EBITDA CAGR  
(FY21-25)



**57%** Gross and **31%**  
EBITDA Margins  
(9MFY26)



**15%** ROE and **19%**  
ROCE  
(H1FY26)



**Rs 7,434 Mn** Order  
Book as on  
31<sup>st</sup> December 2025



From **Design** to  
**Delivery**



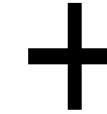
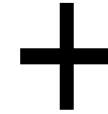
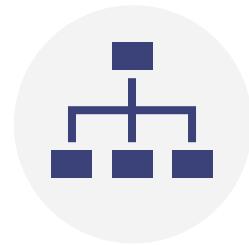
**Senior personnel**  
associated with  
**Company** for more  
than **2 decades**

# Strong Outlook & Positioning Across the Portfolio

	Radars	Electronic Warfare	Communication Systems
Existing Successful development	<ul style="list-style-type: none"> <li>Exported Transportable PAR to an European Country and Successfully completed Site Acceptance Test (SAT)</li> <li>9 Precision Approach Radars successfully delivered and installed to MOD for Army and Navy</li> </ul>	<ul style="list-style-type: none"> <li>Delivered COMINT and ELINT systems and self protection suit for land, mobile and fighter Reconnaissance aircraft and aerostat</li> </ul>	<ul style="list-style-type: none"> <li>Developed systems for land, air and satellite platforms</li> </ul>
Demonstrated Capabilities	<ul style="list-style-type: none"> <li>Designed building blocks to complete Radar systems in India</li> <li>Building Blocks in Signal Processing, Antenna, Transmit/Receive modules, etc.</li> </ul>	<ul style="list-style-type: none"> <li>Developed state of the art ESM Receivers from 1MHz to 40GHz</li> <li>Both COMINT and ELINT including DF can be used in Truck Mounted Systems / UAV Based ESM Systems and Jammers</li> <li>Airborne Wide Band Jammer Pods</li> </ul>	<ul style="list-style-type: none"> <li>Developed SDR Platform for <ul style="list-style-type: none"> <li>Fighter Aircrafts</li> <li>Radio Relay for Airborne Platforms/UAVs</li> <li>Land Based Radio Relays</li> </ul> </li> </ul>
Potential Opportunities	<ul style="list-style-type: none"> <li>Focus on Fire Control Radars, X-Band Radars and smaller Radars for UAVs</li> <li>RF and IR Seekers for Missiles</li> <li>Complete system and IP developed in house</li> <li>Export Potential</li> </ul>	<ul style="list-style-type: none"> <li>Requirement across Army, Air Force and Navy</li> </ul>	<ul style="list-style-type: none"> <li>Military Radars, Radio Relays, and other sensors. are being procured under 'Make in India' Category</li> <li>Requirement across Army, Navy and Air Force</li> </ul>
Photos	   <p>Advanced light helicopter Radar      Fire Control Radar for MIG-29      Fire Control Radar for Su-30</p>	   <p>Radar Warning Receiver      5 Channel Search Receiver      Airborne Software Defined Radio</p>	   <p>Manpack Radio      Airborne Programmable Radio Hardware      VUHF Manpack Software Defined Radio</p>



# Strategic Priorities



**Moving up the Value Chain through building Full Systems: Using reusable building blocks**

**Leverage Existing Competencies and enables scalability: Creating Additional Product Categories**

**Expanding Geographies**

**Investments in Products, Technology and Capex**

- Make the complete systems from building blocks, designed in-house with IP
- Developing future ready products

- More than Rs 125 crs invested on new product development; which are at advanced stage of readiness

- Exported products to Europe and UK

- Around Rs 175 crs invested on capex in last 5 years
- Planning for additional Rs 150crs capex over next two years

*Concentration on building full products leveraging existing Domain expertise and availability of in-house building blocks*

*Confident on growing its existing product profile and expects additional revenue generation by tapping the larger market opportunities from new developments*

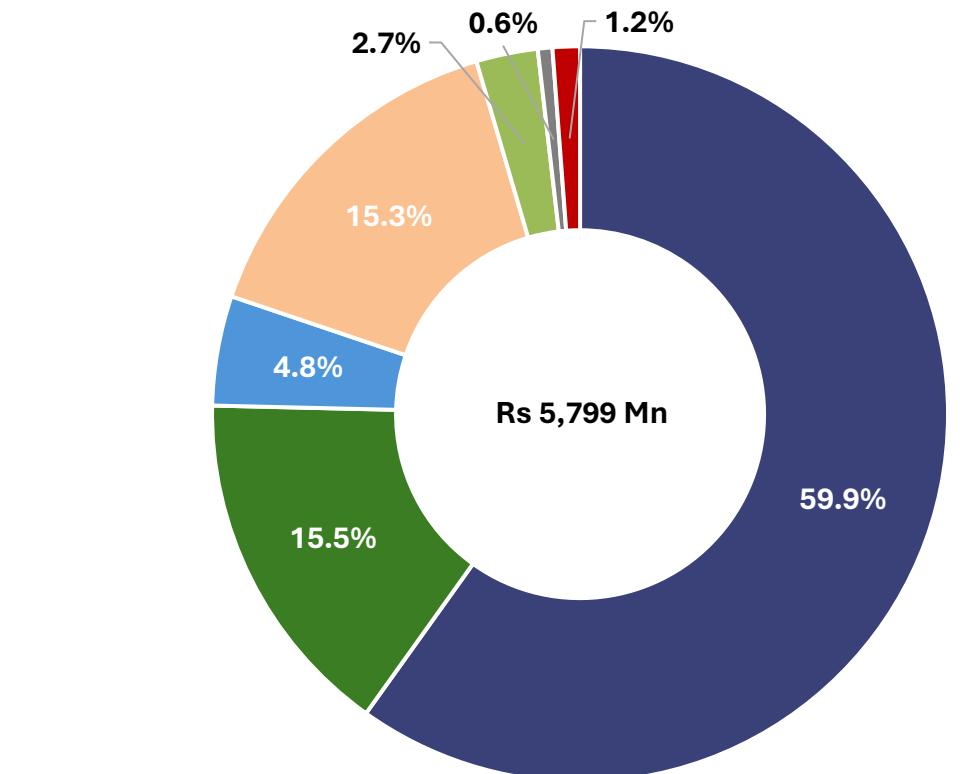
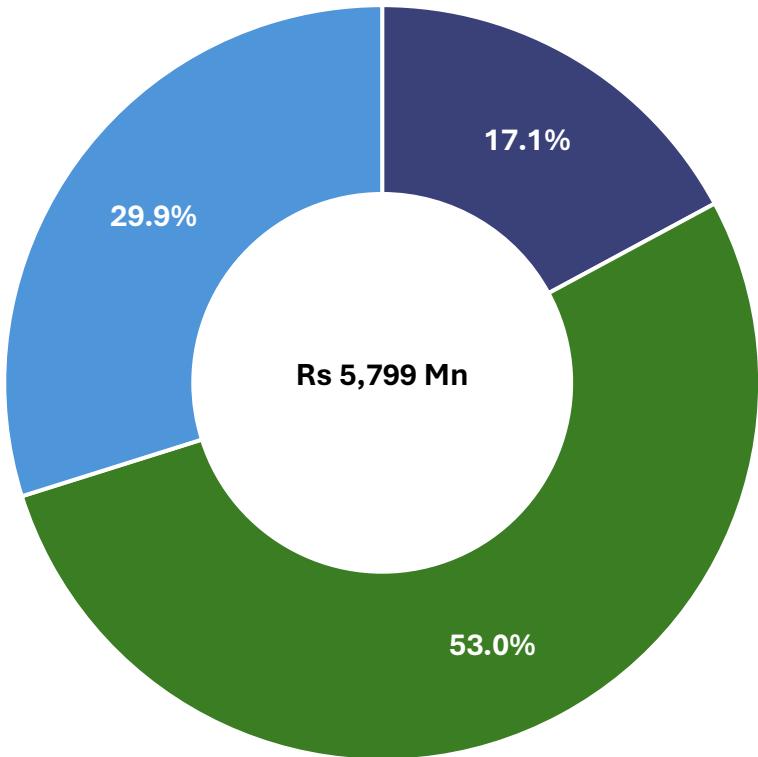
*Produced and delivered Transportable Precision Approach Radars and Search & Track Radars to international customers*

*Developing in house technologies and products for increasing TAM*

**Maximising Stakeholder Value**

**Focused on delivering Profitable Growth and Strong Cash Generation**

## 9MFY26 Overview



**20-25%**

Revenue Growth over next two-three years.

***Looking forward, we remain committed to maintain a revenue growth rate of 20-25% and EBITDA margins at around 35-40% in FY26.***

**01**

Continuing the product development to build full systems to address larger TAM

**02**

Build marketing organisation for exports

**03**

Build infrastructure to address future contracts

**04**

Strong Order Book in Pipeline at Rs 20-30bn over next 18-24 months

**05**

Maintain Net debt free status

High Returns to Shareholders

## CMD's Comment on Quarter Performance

*"We are pleased with the strong performance in Q3 and 9MFY26, driven by robust execution and sustained demand across key programs and segments. Healthy growth in revenues and profitability reflects the strength of our operating model. Our order book stands at an all-time high of ₹1,868crs, the largest in the history of Data Patterns, providing strong revenue visibility. Order inflows during 9MFY26 and till date have been encouraging, reinforcing our growth outlook. With a strong executable pipeline, we remain confident of achieving our full-year guidance."*

**Mr. Srinivasagopalan Rangarajan**

*Promoter, Chairman & Managing Director*



# Q3FY26 Result Highlights



**Rs. 1,731 Mn**

Revenue

**Rs. 776 Mn**

EBITDA

**Rs. 2,646 Mn**

Cash, Bank & Investment  
(as on 31<sup>st</sup> December 2025)

Strong Balance Sheet; Net  
Debt Free Company

Enhanced infrastructure, Make in India  
policies, Import Bans

QIP funds utilized for Product  
Development in Radar, EW, and  
Communication system R&D

**77%**

Gross Margin

**45%**

EBITDA Margin

**15%**

ROE  
(H1FY26)

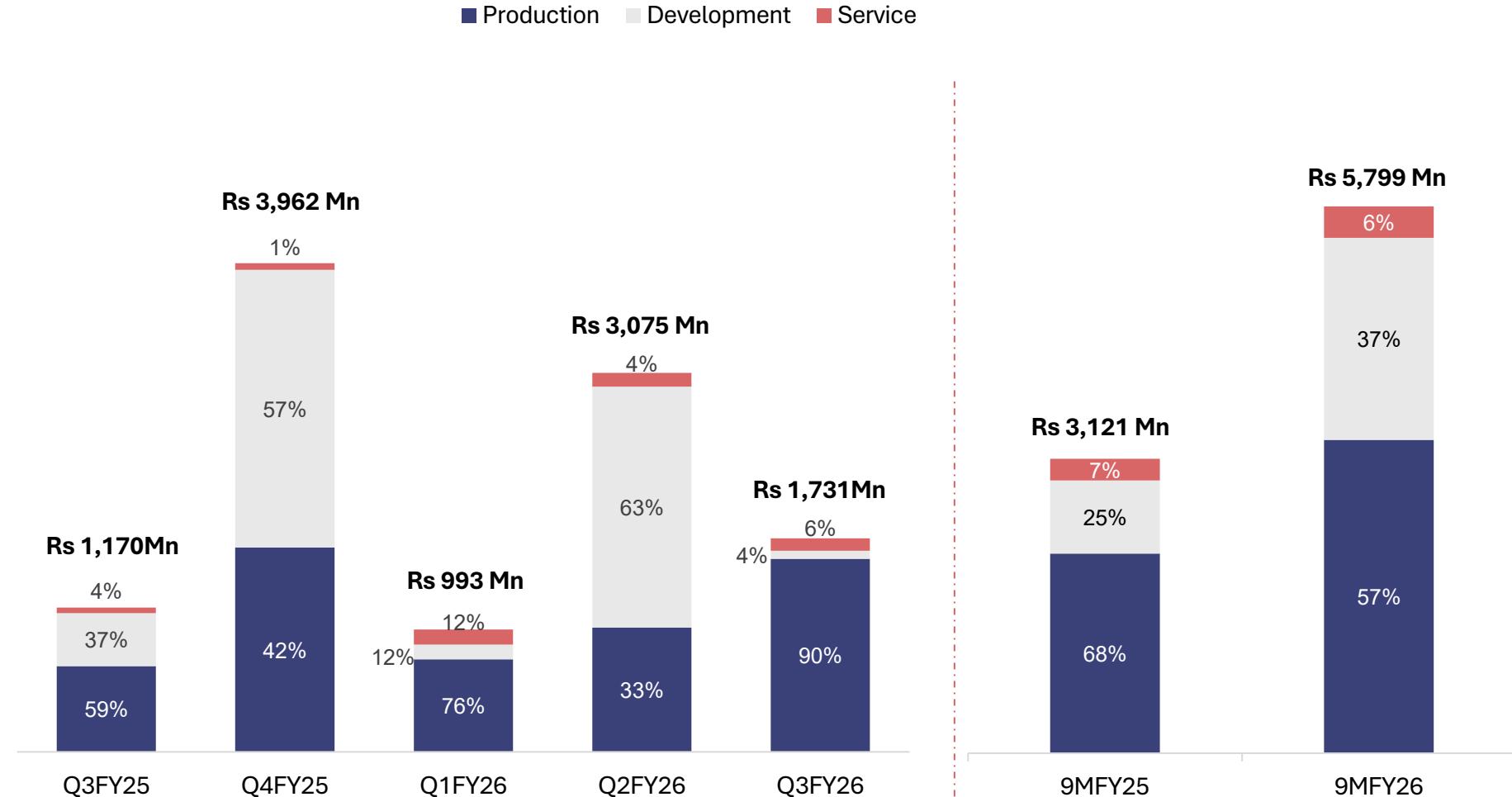
**19%**

ROCE  
(H1FY26)

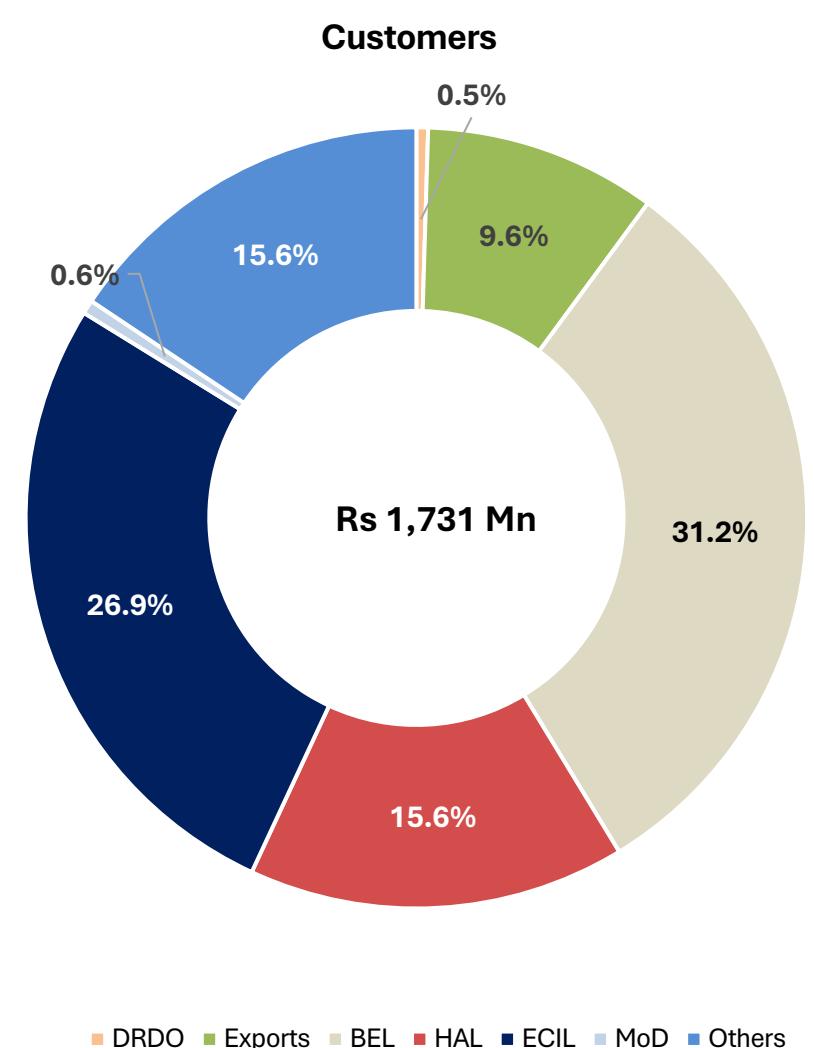
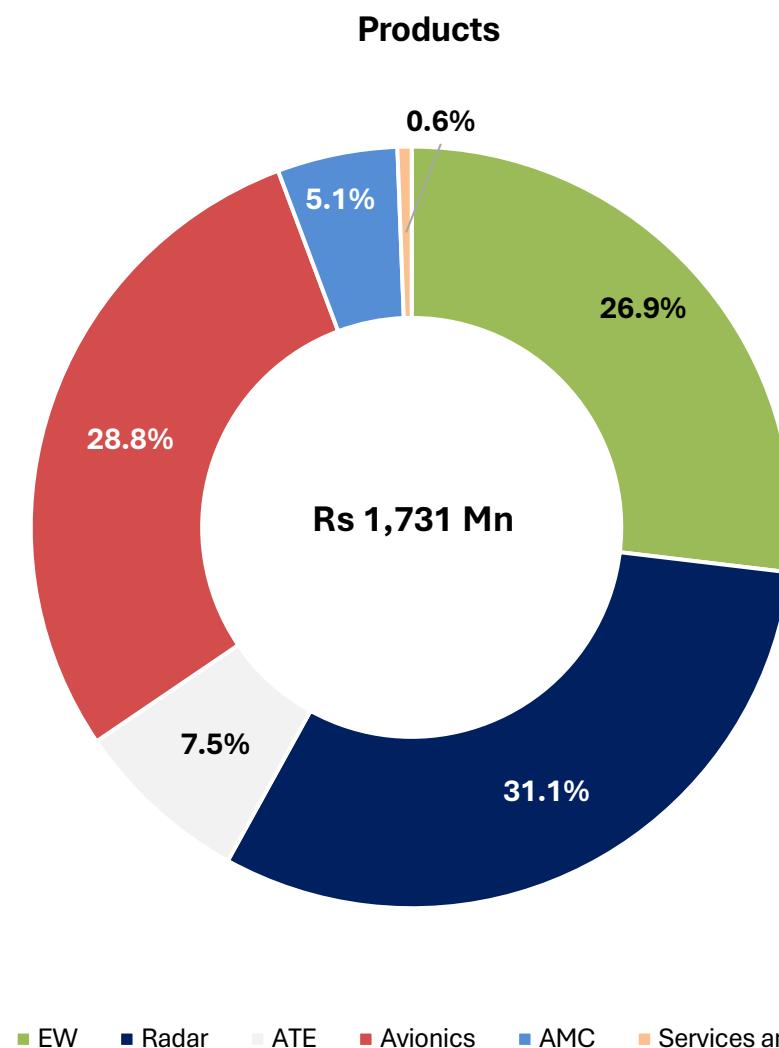
**Rs. 7,434 Mn**

Order Book  
(9MFY26)

# Diversified Revenue Profile



# Q3FY26 Revenue Breakup



■ EW ■ Radar ■ ATE ■ Avionics ■ AMC ■ Services and Others

■ DRDO ■ Exports ■ BEL ■ HAL ■ ECIL ■ MoD ■ Others

# Q3FY26 Financial Performance

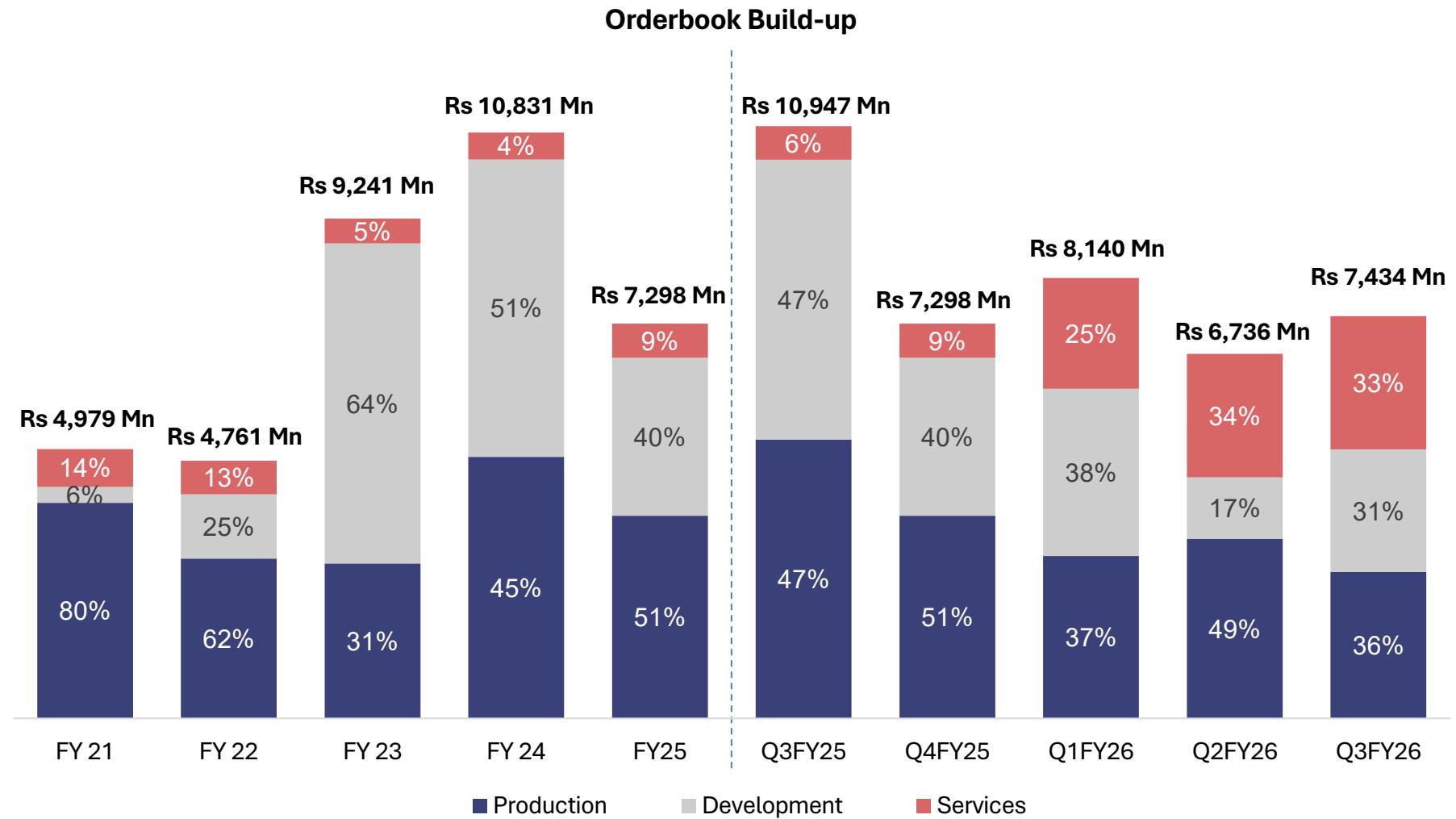
Particulars (Rs Mn)	Q3FY26	Q3FY25	YoY(%)	Q2FY26	QoQ(%)	9MFY26	9MFY25	YoY(%)
<b>Net Revenue</b>	<b>1,731</b>	<b>1,170</b>	<b>47.9</b>	<b>3,075</b>	<b>-43.7</b>	<b>5,799</b>	<b>3,121</b>	<b>85.8</b>
Cost of materials consumed	374	785	-52.4	1,235	-69.7	2,180	1,696	28.5
Purchase of Stock in trade								
Changes in Inventories,WIP & SIP	17	-555		656		302	-958	
<b>Total Raw Material Cost</b>	<b>391</b>	<b>231</b>	<b>69.4</b>	<b>1,890</b>	<b>-79.3</b>	<b>2,482</b>	<b>738</b>	<b>236.4</b>
Gross Profits	1,341	940	42.7	1,184	13.2	3,317	2,384	39.2
Employee Benefit Exp	393	292	34.7	379	3.7	1,135	845	34.3
Other Expenses	172	108	59.6	121	42.6	401	283	41.4
<b>EBITDA</b>	<b>776</b>	<b>540</b>	<b>43.6</b>	<b>685</b>	<b>13.3</b>	<b>1,781</b>	<b>1,255</b>	<b>41.9</b>
Depreciation	59	35	70.6	57	4.8	171	100	69.9
<b>EBIT</b>	<b>717</b>	<b>506</b>	<b>41.7</b>	<b>628</b>	<b>14.1</b>	<b>1,611</b>	<b>1,155</b>	<b>39.5</b>
Other Income	58	114	-49	59	-2.2	223	357	-37.6
Interest	22	32	-31	24	-8.7	78	90	-12.9
Exceptional Item	-	-	-	-	-	-	-	-
<b>PBT</b>	<b>753</b>	<b>588</b>	<b>28.1</b>	<b>664</b>	<b>13.4</b>	<b>1,756</b>	<b>1,422</b>	<b>23.4</b>
Tax	170	141	20.4	172	-1.2	426	345	23.4
<b>Net Profit</b>	<b>583</b>	<b>447</b>	<b>30.5</b>	<b>492</b>	<b>18.5</b>	<b>1,330</b>	<b>1,077</b>	<b>23.4</b>
Reported EPS (Rs)	10.4	8.0	-	8.8	-	23.8	19.2	

Operating Cost as a % of Sales	Q3FY26	Q3FY25	YoY(bps)	Q2FY26	QoQ(bps)	9MFY26	9MFY25	YoY (bps)
Raw Material Cost	22.6	19.7	286	61.5	-3892	42.8	23.6	1916
Staff Cost	22.7	24.9	-223	12.3	1037	19.6	27.1	-750
Other Expenses	9.9	9.2	73	3.9	601	6.9	9.1	-217

Margins (%)	Q3FY26	Q3FY25	YoY(bps)	Q2FY26	QoQ(bps)	9MFY26	9MFY25	YoY (bps)
Gross Margin	77.4	80.3	-286	38.5	3892	57.2	76.4	-1916
EBITDA	44.8	46.2	-135	22.3	2254	30.7	40.2	-949
EBIT	41.4	43.2	-181	20.4	2096	27.8	37.0	-922
PBT	43.5	50.2	-672	21.6	2189	30.3	45.6	-1529
NPM	33.7	38.2	-448	16.0	1768	22.9	34.5	-1158

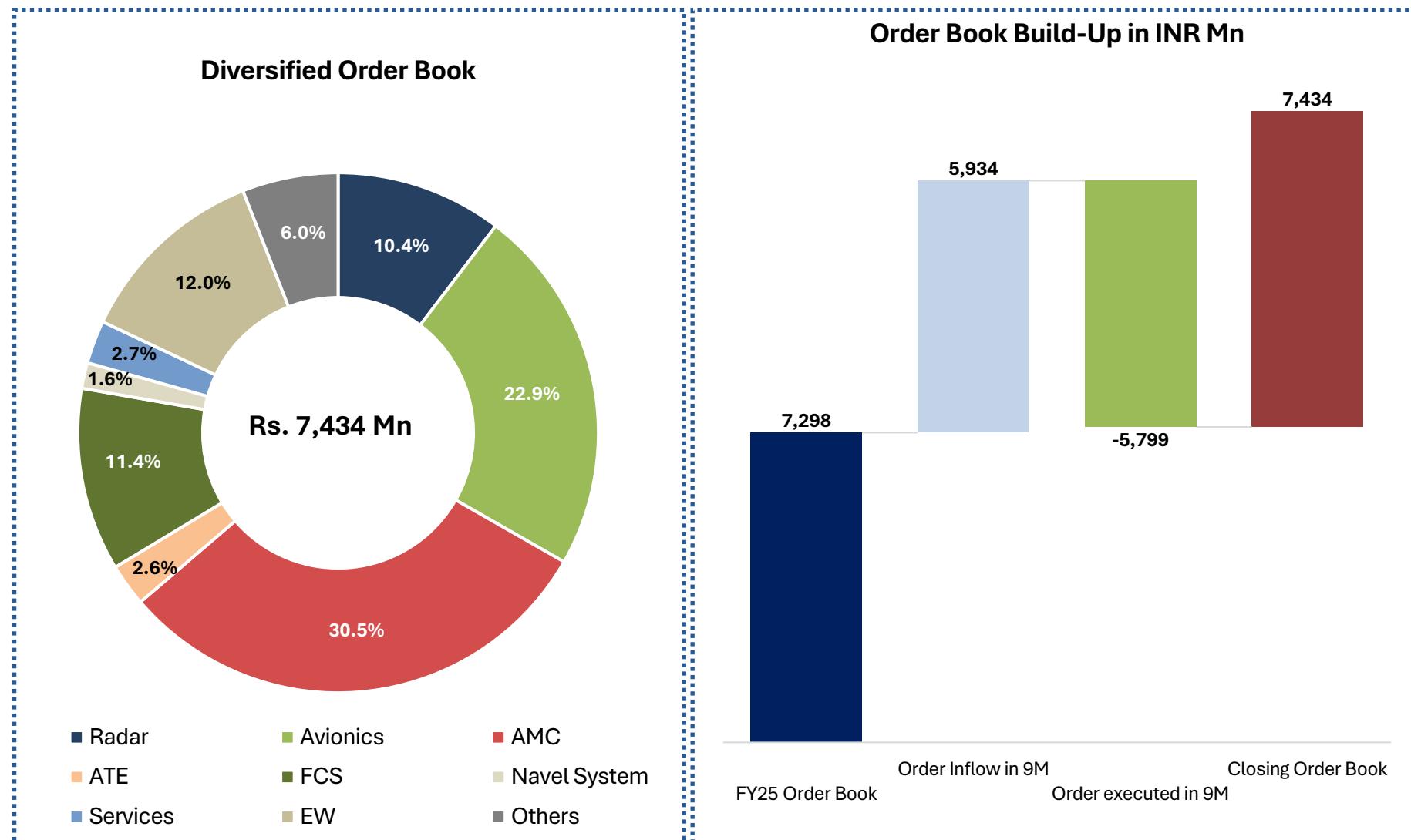
# Order Book

Order book as on date: Rs 1,868 Crs including orders received and negotiated



Expect Rs 500 Crs order inflow other than orders already received and negotiated, for remaining part of the year

# Order Book Build Up in 9MFY26

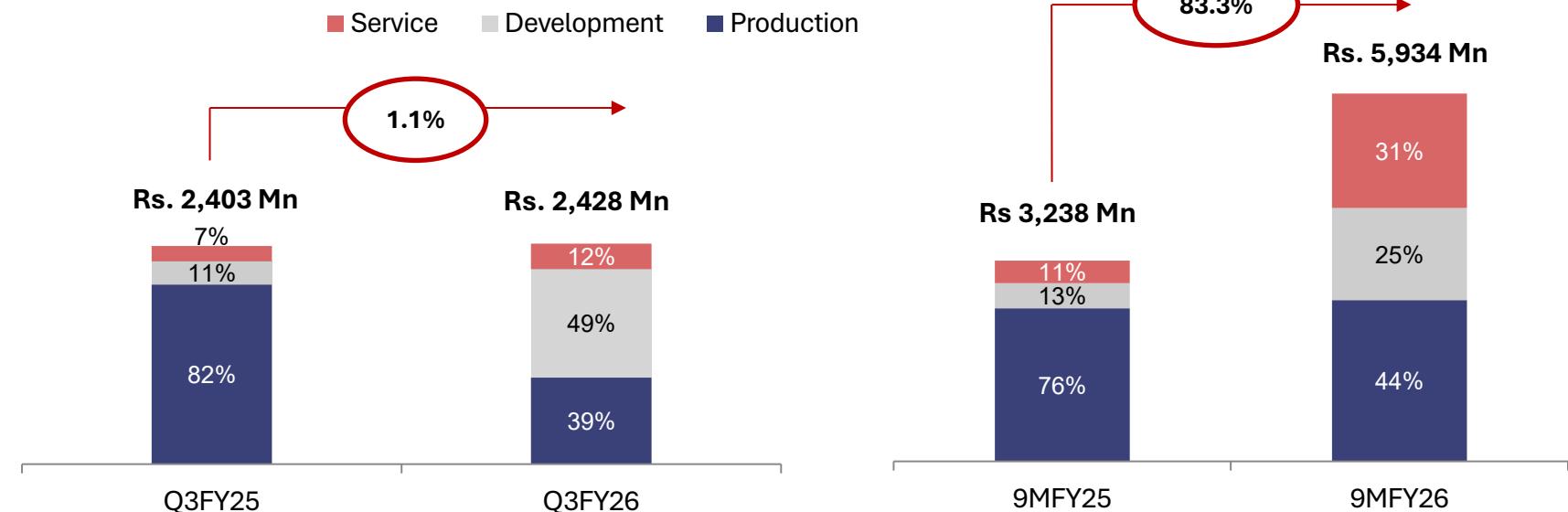


International Order Book as on date is Rs 62.8 Crs

# Order Inflow During Q3 & 9MFY26

## Order Inflows – Q3FY26 and 9MFY26

DATA PATTERNS



### Major order received in Q3FY26

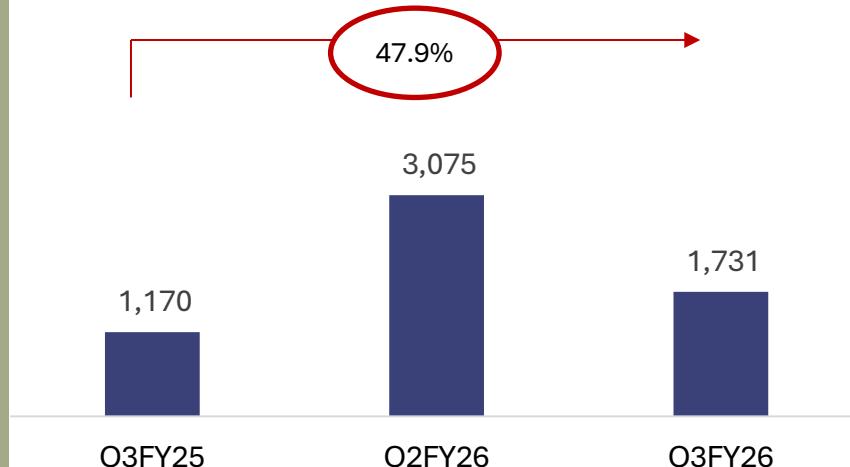
Product	Customer	Order Type	Value (Rs Mn)
EW	MOD	Development	657
Missile	Brahmos	Production	426
Radar	IMD	Development	387
FCS	Brahmos	Production	260
AVIONICS	ADA	Development	169
AMC	IMD	Service	97
ATE	Brahmos	Production	90
Naval system	DPSU	Production	74
EW	DRDO	Development	36
AMC	DoS	Service	27

### Major order received in 9MFY26

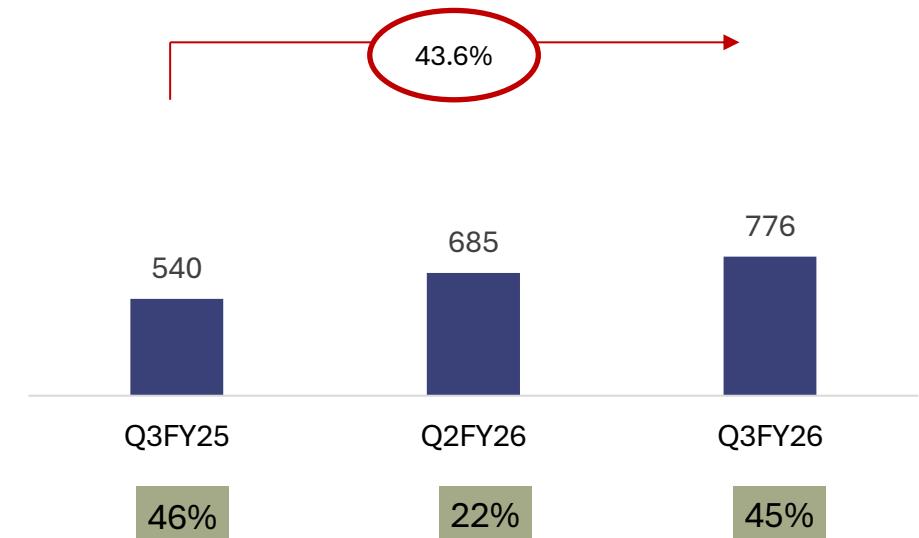
Product	Customer	Order Type	Value (Rs Mn)
AMC	Brahmos	Service	327
AMC	Brahmos	Service	459
AMC	Brahmos	Service	264
FCS	Brahmos	Production	460
EW	ECIL	Production	840
EW	MOD	Development	657
FCS	Brahmos	Production	260
AVIONICS	ADA	Development	169
Radar	IMD	Development	387
Missile	Brahmos	Production	426

# Robust Financial Performance

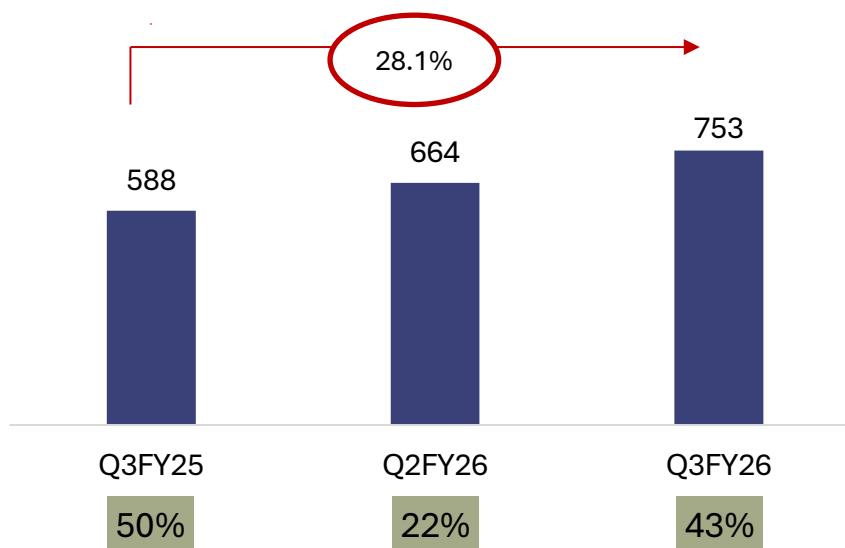
### Revenue (INR Mn)



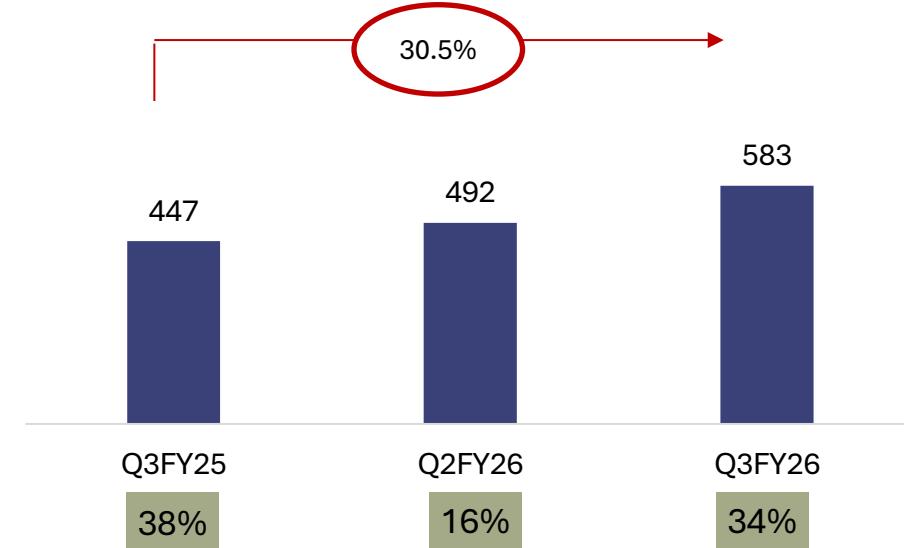
### EBITDA (INR Mn) and Margins (%)



### Profit Before Taxes (INR Mn) and Margins (%)



### Net Profit (INR Mn) and Margins (%)





Corporate Overview

# Over Last Three Decades



Incorporated in 1998

- Developed a **Fire Control System** for Brahmos
- Designed & developed the **launch pad countdown system**

- Developed **Glass Cockpit Displays / Avionics**

- Upgradation of **Tracking Radars**
- Developed **RF and Microwave capabilities** allow entry to building complete systems

- Designed and developed complete Radar Capability

- Data Patterns has a long history of association with India Space Organizations. Data Patterns built a Nano Satellite which was deployed in 2017.
- Developed **EW receivers, Satellite and Ground Station**

- Designed wide open **RWR and ELINT** for airborne platforms

- Successful IPO Launch
- Initiated expansion of manufacturing facility with **doubling of available floor area**
- Started building of capacity to handle **large and heavy equipment and integration** of large radars and mobile EW systems, satellite integration facility
- Enhanced product line with **Radar receiver** for other aircrafts
- Designed radio relays, Engine control Units, HF Bands Products
- Developed Software defined Radios for Land and Air
- Maritime Patrol Radar
- Developed Satellites and Satellites Subsystems
- Delivered components for **SONARS Servo and Actuator Control System**
- Tropo Modems ADSB and host of other products

- **Seeker for Brahmos Missile** successfully tested
- Major products developed are at **advanced stages of completion**
- Continuing with **strategic product development** to address the increasing market opportunity
- Successfully completed delivery and Site Acceptance of Transportable PARs to an European Country

# Operating in High Growth Categories



## Radar

- Surveillance Radars
- Weather Radars
- Coastal Surveillance Radars
- Fire Control Radars
- Transportable Precision Approach Radar



## Electronic Warfare

- Surveillance and intelligence gathering (“COMINT and ELINT”) & Follow-on Jammers
- Airborne EW Suits consisting of Radar warner and Jammer Pods



## Commercial off the Shelves

COTS modules designed in context of reusable building blocks for building Military Electronics systems with a quick turnaround Time



## Avionics

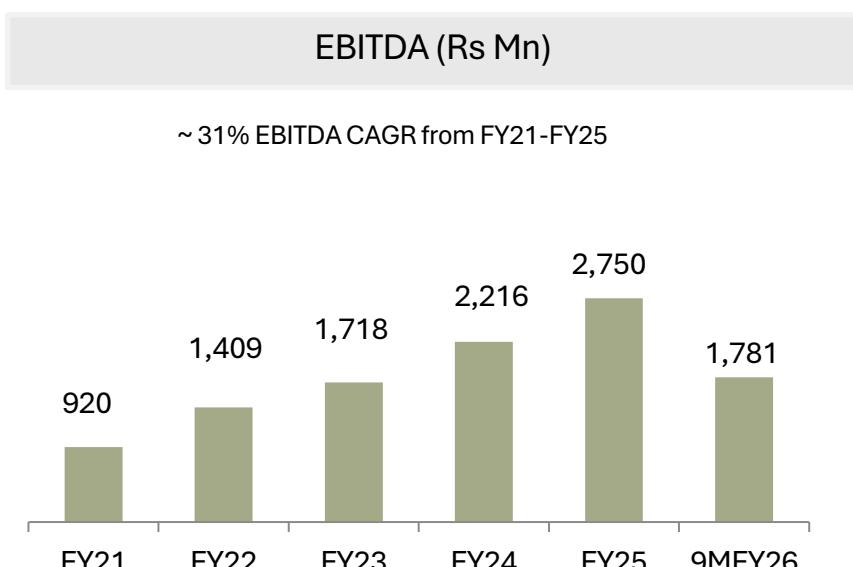
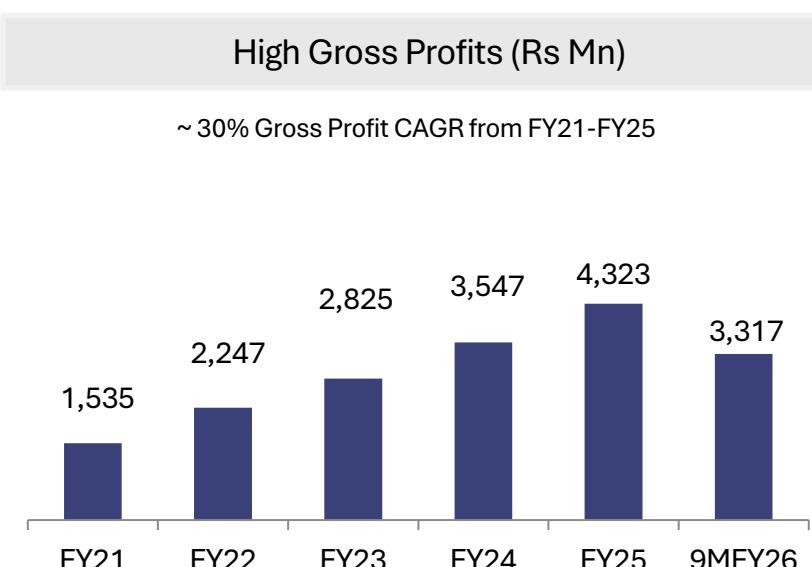
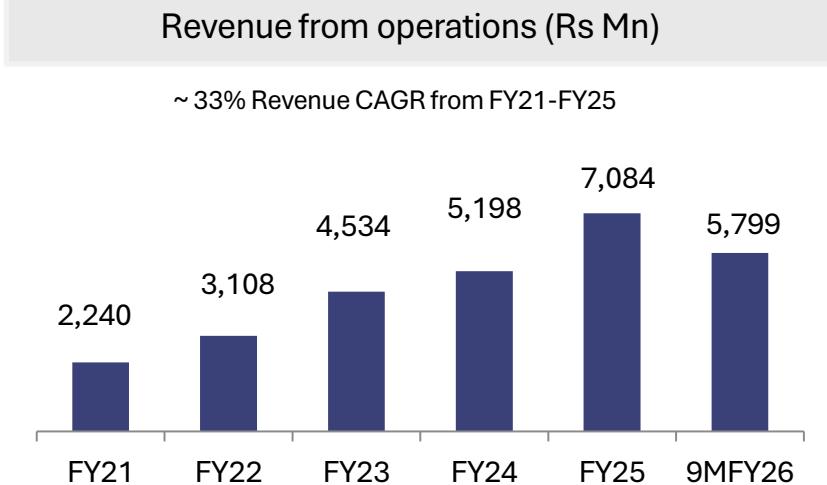
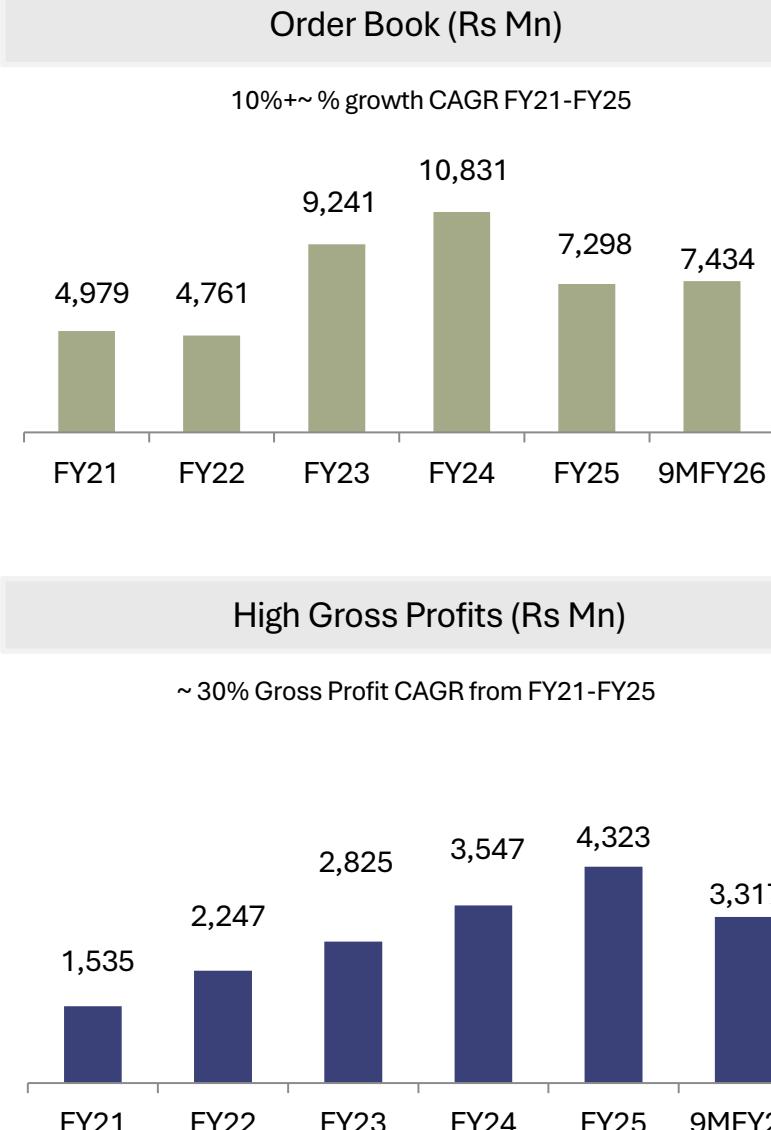
- Light Combat Aircraft (“LCA”),
- Intermediate Jet Trainers
- Light Utility Helicopters (“LUH”)



## Communication ATE and Satellites

- Underwater electronics / Communications / Other Systems
- Automated Test Equipment (ATE)
- Small and Nano Satellites

# Consistent Track Record of Profitable Growth

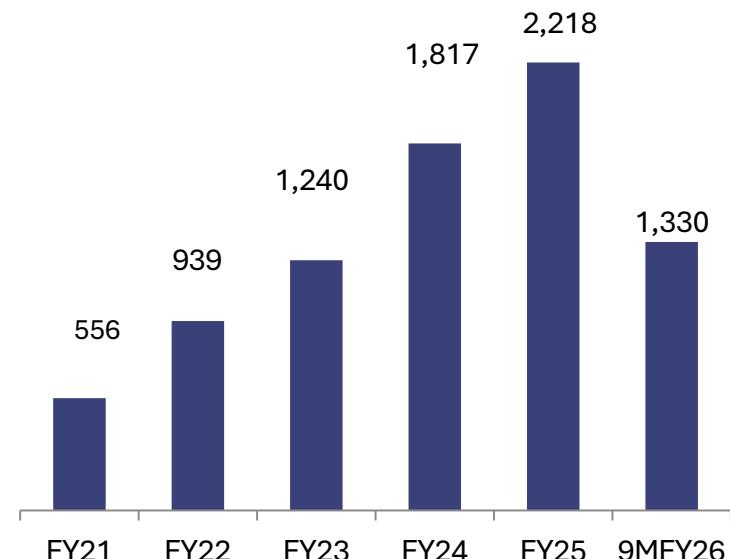


# Profitability

## Improving Yearly PAT

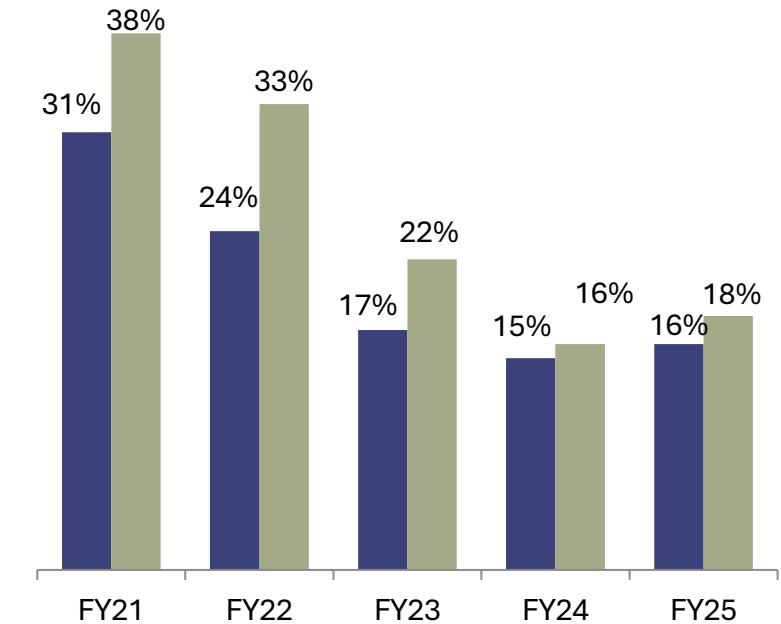
Rs Mn

~ 41% PAT CAGR from FY21-FY25



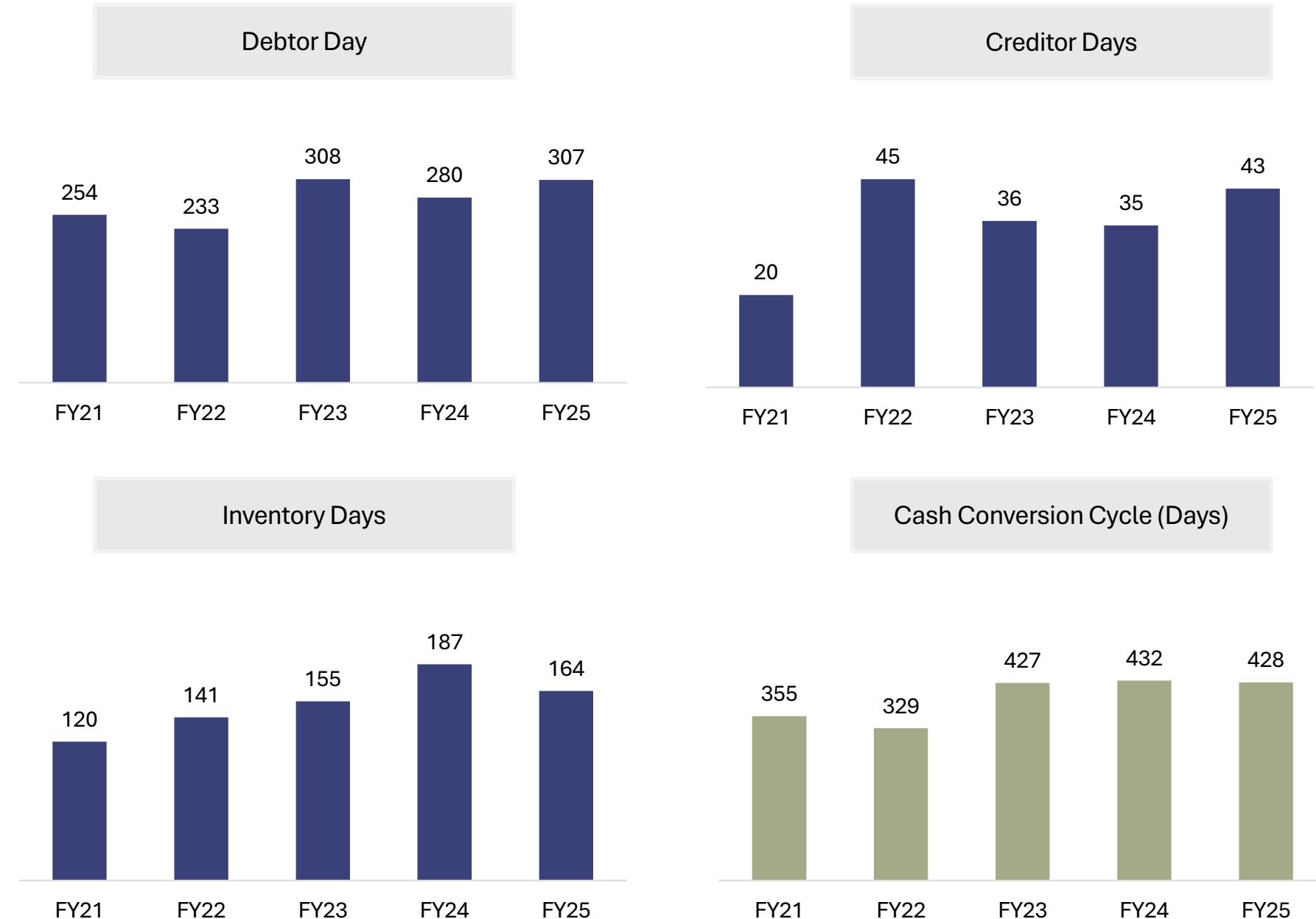
## ROE and ROCE (%)\*

■ ROE ■ ROCE



\*RoE and RoCE are calculated on TTM basis

# Working Capital



Note: H1 Calculations are on TTM Revenue basis

# State of the Art Infrastructure

## A mission- driven workforce with a culture of innovation

- 10.28 Acres of land in Chennai, SIPCOT ~200,000 sq.ft- Aggregate of built-up area of manufacturing facilities
- 20 Dedicated Mechanical assembly stations to assemble small and large systems and various others
- Dedicated 70 workstations for testing modules and small systems
- 100,000 class clean room
- Capability to handle complex boards with 22 layer, 6k components and 21k solder points
- EMS assembly capacity of 600 boards per day
- Fully operational EMI and EMC test facility

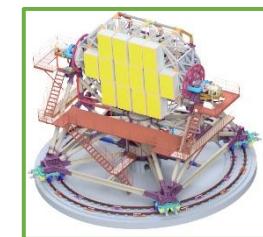
## Modern infrastructure to address large system integration and test



- Large Systems Integration Hangar
- Augmented Environmental Test Infrastructure



- Additional EMS Line



- Complete Radar Integration



- Clean Room for Satellite Integration



- Electronic Warfare Vehicle Integration



- Additional Space For Design and Development Resources

**Fully operational integrated manufacturing and test facilities**

# Highly Reputed & Experienced Management Team



**Mr. Srinivasagopalan Rangarajan**  
*Promoter, Chairman & Managing Director*



**Ms. Rekha Murthy Rangarajan**  
*Promoter, Whole Time Director*



**Mr. Vijay Ananth K**  
*Whole Time Director, COO & Chief Information Security Officer*



**Mr. Desinguraja Parthasarathy**  
*Chief Technology Officer*



**Mr. Thomas Mathuram Susikaran**  
*SVP – Business Development*



**Mr. Venkata Subramanian Venkatachalam**  
*Chief Financial Officer*

## Annexure



# Historical Statement of Profit and Loss

Particulars (Rs. Mn)	FY21	FY22	FY 23	FY24	FY25	9MFY26
Revenue from Contract with Customers	2,240	3,109	4,535	5,198	7,084	5,799
Other Income	26	40	92	460	463	223
<b>Total Revenue</b>	<b>2,266</b>	<b>3,148</b>	<b>4,627</b>	<b>5,658</b>	<b>7,547</b>	<b>6,022</b>
Expenses:						
a) Cost of materials consumed	630	916	1,941	1,808	3,513	2,180
b) Changes in inventories of FG, WIP and SIT	74	-55	-232	-157	-752	302
c) Employee benefits expenses	484	624	790	990	1,141	1,135
d) Finance cost	145	110	77	93	121	78
e) Depreciation / Amortization	56	66	85	161	139	171
f) Other expenses	131	214	317	340	432	370
<b>Total Expenses</b>	<b>1,520</b>	<b>1,874</b>	<b>2,978</b>	<b>3,236</b>	<b>4,594</b>	<b>4,236</b>
<b>Profit before tax</b>	<b>745</b>	<b>1,274</b>	<b>1,648</b>	<b>2,422</b>	<b>2,953</b>	<b>1,786</b>
Exceptional Item- New Labour Codes						30
Tax expense	190	334	409	605	735	426
<b>Profit(Loss)for the period</b>	<b>556</b>	<b>940</b>	<b>1,240</b>	<b>1,817</b>	<b>2,218</b>	<b>1,330</b>
Other Comprehensive Income	-10	-12	-10	-6	-19	-5
<b>Total Comprehensive Income for the year</b>	<b>546</b>	<b>928</b>	<b>1,230</b>	<b>1,811</b>	<b>2,199</b>	<b>1,325</b>
PAT Margin %	24.8%	30.2%	27.3%	35.0%	31.3%	22.9%
EBITDA	<b>920</b>	<b>1,409</b>	<b>1,719</b>	<b>2,216</b>	<b>2,750</b>	<b>1,781</b>
EBITDA margin%	41.1%	45.3%	37.9%	42.6%	38.8%	30.7%
Return on Net Worth	30.70%	24.01%	14.24%	15.00%	16.0%	15.0%
Total Debt	332.21	67.7	7.0	0.0	0.0	0.0
Debt to Equity	0.1	-0.3	-0.5	0.0	0.0	0.0

# Historical Balance Sheet



Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar- 25	Sep- 25	Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	Sep- 25
<b>ASSETS</b>							<b>EQUITY AND LIABILITIES</b>						
Non-current assets							<b>Equity</b>						
(a) Property, Plant and Equipment	292	442	913	1,206	1,411	1,484	(a) Share capital	17	104	112	112	112	112
(b) Capital Work in Progress	-	173	14	72	128	132	(b) Other Equity	2,062	5,641	11,559	13,130	14,970	15,266
(c) Intangible Assets	6	14	20	427	1,125	1,235	<b>Total equity and liabilities</b>	<b>2,079</b>	<b>5,745</b>	<b>11,671</b>	<b>13,242</b>	<b>15,082</b>	<b>15,378</b>
(d) Right of Use Assets	34	20	188	278	299	293	<b>Liabilities</b>						
(e) Other Financial Assets	341	1,220.4	900	926	914	938	Non-current liabilities						
<b>Total non-current assets</b>	<b>673</b>	<b>1,868</b>	<b>2,034</b>	<b>2,909</b>	<b>3,877</b>	<b>4,082</b>	(a) Financial Liabilities						
Current assets							(i) Borrowings	98	7	3	-	-	-
(a) Inventories	738	1,198	1,930	2,668	3,185	2,682	(ii) Lease Liabilities/ others	24	11	4	29	51	46
(b) Financial Assets							(b) Provisions	85	111.6	102	101	123	148
(i) Investment	-	-	557	2,622	3,266	2,521	(c) Deferred Tax Liability (Net)	9	-	-	23	225	232
(ii) Trade receivables	1,559	1,983	3,825	3,988	5,964	6,678	(d) Other Non Current liabilities	274	157	1,307	21	143	87
(iii) Cash and cash equivalents	88	1,771	2,152	881	377	240	<b>Total non-current liabilities</b>	<b>490</b>	<b>287</b>	<b>1,416</b>	<b>174</b>	<b>542</b>	<b>513</b>
(iv) Other Bank Balances	-	-	3,326	3,046	887	494	Current liabilities						
(iv) Other Financial Assets	51	88.6	142	21	21	208	(a) Financial Liabilities						
(c) Other current assets	177	158.3	383	783	814	620	(i) Borrowings	235	60	5	-	-	-
<b>Total current assets</b>	<b>2,613</b>	<b>5,199</b>	<b>12,315</b>	<b>14,009</b>	<b>14,514</b>	<b>13,441</b>	(ii) Trade payables	120	382	446	501	838	667
<b>TOTAL ASSETS</b>	<b>3,286</b>	<b>7,067</b>	<b>14,349</b>	<b>16,918</b>	<b>18,391</b>	<b>17,524</b>	(iii) Other Financial Liabilities	40	221	103	59	74	9
							(iv) Lease Liabilities	15	13	13	7	10	12
							(b) Other current liabilities	246	227	664	2,891	1,794	889
							(c) Provisions	10	7	31	45	51	56
							(d) Current tax Liabilities	51	125	-	-	-	-
							<b>Total current liabilities</b>	<b>717</b>	<b>1,035</b>	<b>1,262</b>	<b>3,502</b>	<b>2,767</b>	<b>1,633</b>
							<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3,286</b>	<b>7,067</b>	<b>14,349</b>	<b>16,918</b>	<b>18,391</b>	<b>17,524</b>

# Historical Cash Flow Statement

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25	H1FY26
Net Profit before tax	745	1,274	1,648	2,422	2,953	1,003
<b>Adjustments for :</b>						
Add : Depreciation	56	66	85	161	139	111
Add : Interest And Finance Charges	145	110	77	93	121	56
Add : Liquidated Damages (LD) Written Off	-	13	45	9	23	1
Add : Unrealized Forex Gain/Loss	-	3.9	11	-0.4	-	-
Less: Profit on sale of assets	-1	-	-	-	-	-
Less: Profit/Loss on sale of Mutual Funds	-	-	-8	-55	-90	-162
Less: Interest Income	-22	-40	-84	-296	-199	-52
Others				-97	-165	80
<b>Operating Profit Before Working Capital Changes</b>	<b>922</b>	<b>1,427</b>	<b>1,774</b>	<b>2,238</b>	<b>2,783</b>	<b>1,038</b>
Adjustments For Working Capital Movements :	-298	-621.5	-1,412	-213	-2,976	-1,203
<b>Cash Generated From Operations</b>	<b>624</b>	<b>806</b>	<b>362</b>	<b>2,025</b>	<b>-193</b>	<b>-165</b>
Direct Taxes (Paid) /adjusted	-190	-284	-534	-631	-706	-333
<b>Net Cash flow From Operating Activities (A)</b>	<b>434</b>	<b>522</b>	<b>-172.4</b>	<b>1,394</b>	<b>-899</b>	<b>-498</b>
<b>Cash Flow From Investing Activities (B)</b>	<b>-87</b>	<b>-1,198</b>	<b>-3,828</b>	<b>-2,239</b>	<b>890</b>	<b>865</b>
<b>Cash Flow From Financing Activities (C)</b>	<b>-449</b>	<b>2,359</b>	<b>4,381</b>	<b>-425</b>	<b>-496</b>	<b>-503</b>
<b>Net Increase in Cash &amp; Cash Equivalents (A+B+C)</b>	<b>73</b>	<b>1,683</b>	<b>381</b>	<b>-1,270</b>	<b>-505</b>	<b>-137</b>
Cash & Cash Equivalent At The Beginning Of The Year	15	88	1,771	2,152	881	377
Cash & Cash Equivalent At The End Of The Year	88	1,771	2,152	881	377	240

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# Questions?



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