Data Patterns (India) Limited

Investor Presentation / Q1FY27 - July 2026

DATA PATTERNS
DEFENCE & AEROSPACE

Table of Content

Data Patterns : 3 Decades of Expertise

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Fully integrated defense and aerospace electronics solution provider with expanding in-house manufacturing capabilities across critical defence technologies, including advanced composite structures. Focused on in-house design prototype testing and qualification, production and manufacturing of high reliability electronics systems

Domain expertise in Radars, Electronics Warfare, Communication systems, Avionics, Satellite and Test Equipment. Servicing to the customers such as MOD, DRDO, DPSUs and Private sectors including international clients

Incorporated in
1998

1,112 Engineers as on June 2026
(82 *people hired in Q1FY27)*

31% Revenue and **30%** EBITDA CAGR (FY22-26)

63.2% Gross and **40.1%** EBITDA Margins (FY26)

16.7% ROE and **20.8%** ROCE (FY26)

From **Design** to **Delivery**

Rs 9,277 Mn Order Book as on 30th June 2026

Senior personnel associated with Company for more than **2 decades**

Strong Outlook & Positioning Across the Portfolio

	Existing Successful development	Demonstrated Capabilities	Potential Opportunities
Radars	• **Exported Transportable PAR to a European Country and Successfully completed Site Acceptance Test (SAT)** • 9 Precision Approach Radars successfully delivered and installed to MOD for Army and Navy	• Designed building blocks to complete Radar systems in India • Building Blocks in Signal Processing, Antenna, Transmit/Receive modules, etc.	• Focus on Fire Control Radars, X - Band Radars and smaller Radars for UAVs • RF and IR Seekers for Missiles • Complete system and IP developed in house. Export Potential
Electronic Warfare	• Delivered COMINT and ELINT systems and self protection suit for land, mobile and fighter Reconnaissance aircraft and aerostat	• Developed state of the art ESM Receivers from 1MHz to 40GHz • Both COMINT and ELINT including DF can be used in Truck Mounted Systems / UAV Based ESM Systems and Jammers • Airborne Wide Band Jammer Pods	• Requirement across Army, Air Force and Navy
Communication Systems	• Developed systems for land, air and satellite platforms	• Developed SDR Platform for • Fighter Aircrafts • Radio Relay for Airborne Platforms/UAVs • Land Based Radio Relays	• Military Radars, Radio Relays, and other sensors. are being procured under 'Make in India' Category • Requirement across Army, Navy and Air Force

Advanced light helicopter Radar

Fire Control Radar for MIG-29

Fire Control Radar for Su-30

Radar Warning Receiver

5 Channel Search Receiver

Airborne Software Defined Radio

Manpack Radio

Airborne Programmable Radio Hardware

VUHF Manpack Software Defined Radio

Jammer Pod

Strategic Priorities

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Moving up the Value Chain through building Full Systems : Using reusable building blocks

Make the complete systems from building blocks, designed in-house with IP

Developing future ready products

Concentration on building full products leveraging existing Domain expertise and availability of in-house building blocks

\+

Leverage Existing Competencies and enables scalability : Creating Additional Product Categories

More than **Rs 135 cr** invested on new product development ; which are at advanced stage of readiness

Confident on growing its existing product profile and expects additional revenue generation by tapping the larger market opportunities from new developments

\+

Expanding Geographies

Exported products to **Europe and UK**

Produced and delivered Transportable Precision Approach Radars and Search & Track Radars to international customers

\+

Investments in Products, Technology and Capex

Around **Rs 185 cr** invested on capex in last **5 years**

Planning for additional **Rs 150crs capex** over next **two years**

Developing in house technologies and products for increasing TAM

Acquisition of ST Advanced Composites (STAC) strengthens composite manufacturing capabilities supporting radar and next-generation defence systems

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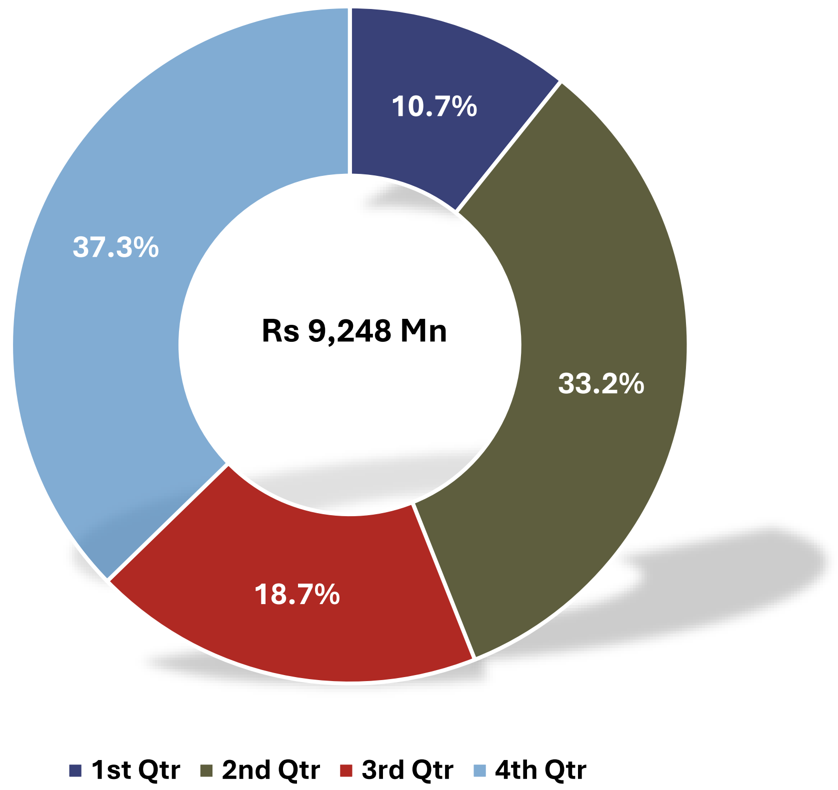
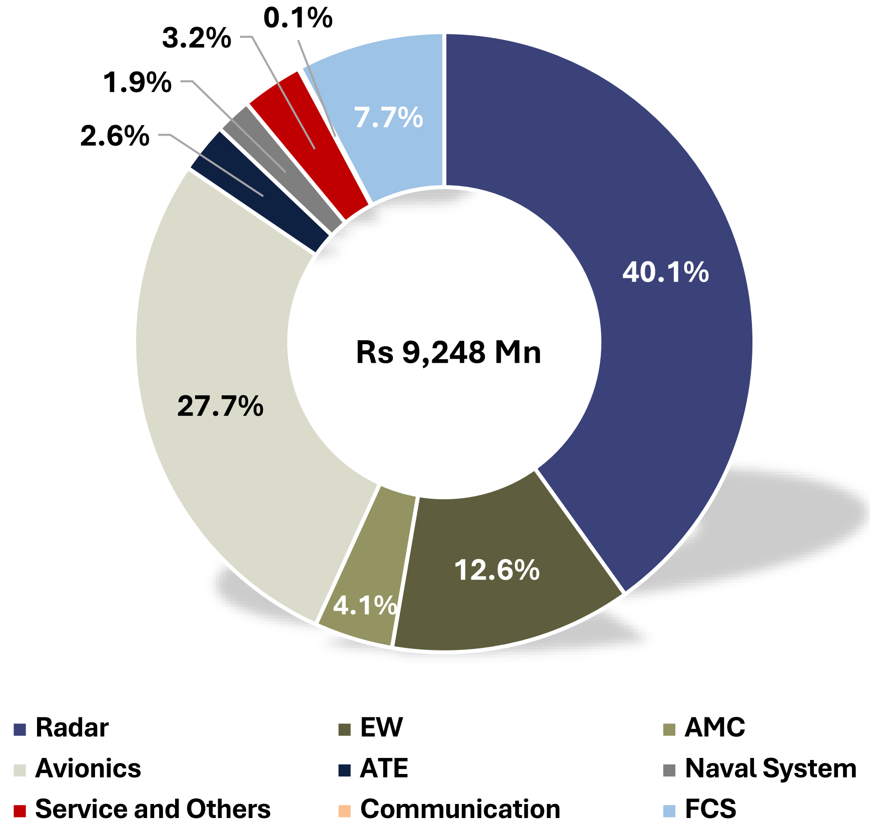
Maximising Stakeholder Value

Focused on delivering Profitable Growth and Strong Cash Generation

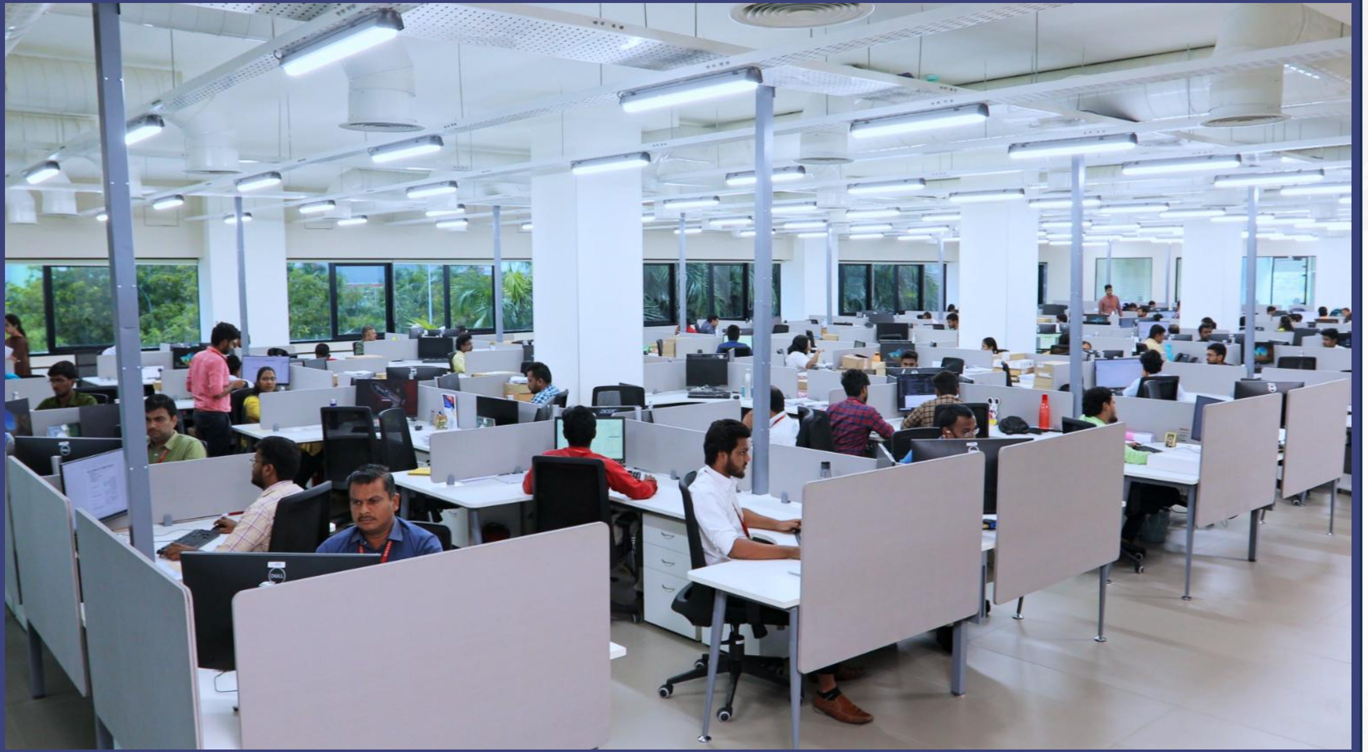
FY26 Overview

Revenue Split (%)





Data Patterns - Outlook



20-25%

Revenue Growth over next two-three years

Looking forward, we remain committed to maintain a revenue growth rate of 20-25% and EBITDA margins at around 35-40% in FY27.

- Continuing the product development to build full systems to address larger TAM.
- Build marketing organisation for exports.
- Build infrastructure to address future contracts.
- Strong Order Book in Pipeline at **Rs 20-40bn over next 24 months.**
- Maintain Net debt free status.

High Returns to Shareholders

CMD's Comment on Quarter Performance

"The quarter has met our expectations. Order inflow has been encouraging since the start of the financial year, with over Rs. 226 Cr in orders received so far, and more in the pipeline. While revenue for the quarter was modest, primarily due to temporary delays in customer approvals, these are expected to normalize in the coming quarters.

Our strategic investments over the past few years are beginning to translate into meaningful business opportunities and stronger market positioning. We continue to see a healthy pipeline of opportunities and are now receiving larger-value complete system contracts. Our order book currently stands at around ₹ 2,654 Crore (including the orders negotiated and pending receipt), providing healthy revenue visibility. Our foray into counter-drone business and export initiatives continue to gain traction. Backed by the Government's continued focus on indigenous defence manufacturing, we remain confident of achieving our full-year guidance and creating long-term value for our stakeholders".

Mr. Srinivasagopalan Rangarajan

Promoter, Chairman & Managing Director

Q1FY27 Result Highlights

Rs. 1,160 Mn
Revenue

Acquired 100% stake in ST Advanced Composites Pvt. Ltd. strengthening in-house composite manufacturing capabilities and vertical integration.

Rs. 314 Mn
EBITDA

Enhanced infrastructure, Make in India policies, Import Bans

Rs. 4,659 Mn
Cash, Bank & Investment
(as on 30th June 2026)

QIP funds utilized for Product Development in Radar, EW, and Communication system R&D

78.9%
Gross Margin

27.0%
EBITDA Margin

16.7%
ROE *(FY26)*

20.8%
ROCE *(FY26)*

Rs. 9,277 Mn
Order Book *(Q1FY27)*

Strategic Acquisition To Strengthen Vertical Integration

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Transaction Snapshot

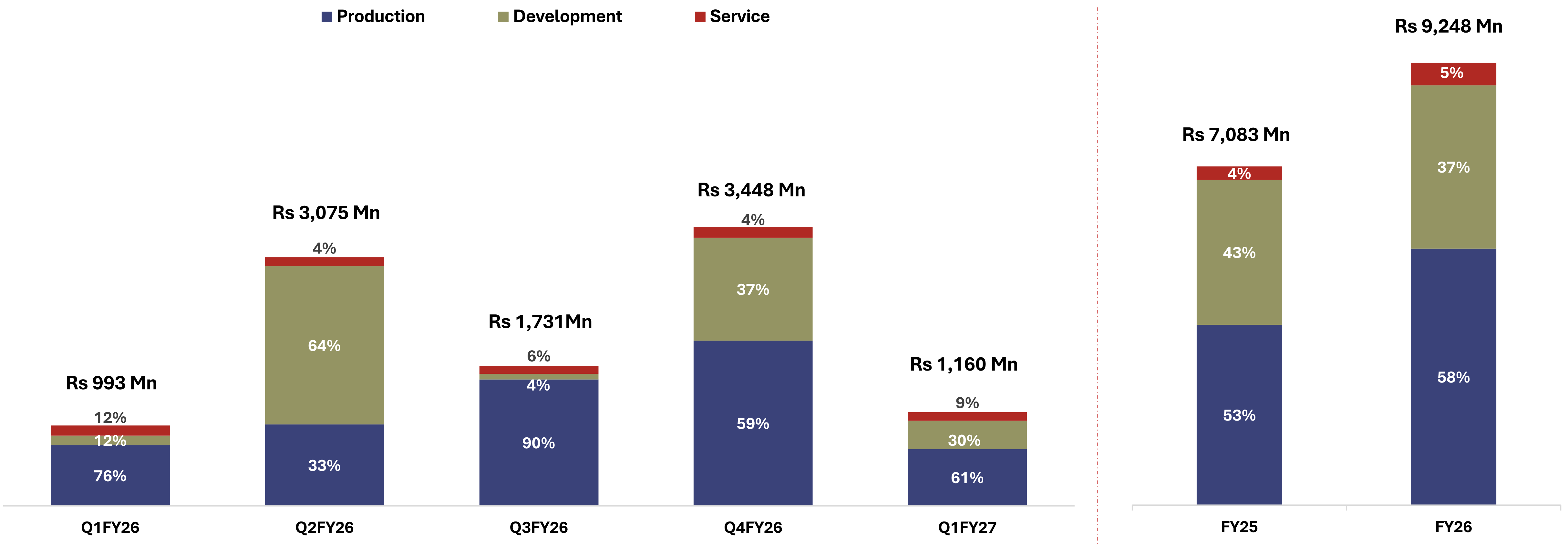
Target	ST Advanced Composites Pvt. Ltd. (STAC)
Stake Acquired	100%
Consideration	Rs. 10 Cr
Location	Chennai, India
Capability Added	Advanced Composite Manufacturing
Strategic Focus	Radar & Defence Electronics Programs
Approval	Board approved in Q1FY27

Stac Acquisition Enables

Strategic Financial Impact

Revenue Opportunity	Enables participation in larger integrated radar & defence system contracts over the medium term
Gross Margin	Higher in-house manufacturing and value addition could support gradual gross margin improvement
EBITDA	Better manufacturing control and operating leverage as scale increases
Working Capital	Lower dependence on external vendors and improved production planning
Execution	Better control over quality, timelines and delivery
Competitive Positioning	Enhances capability to bid for complete system opportunities

Diversified Revenue Profile



Q1FY27 Revenue Breakup

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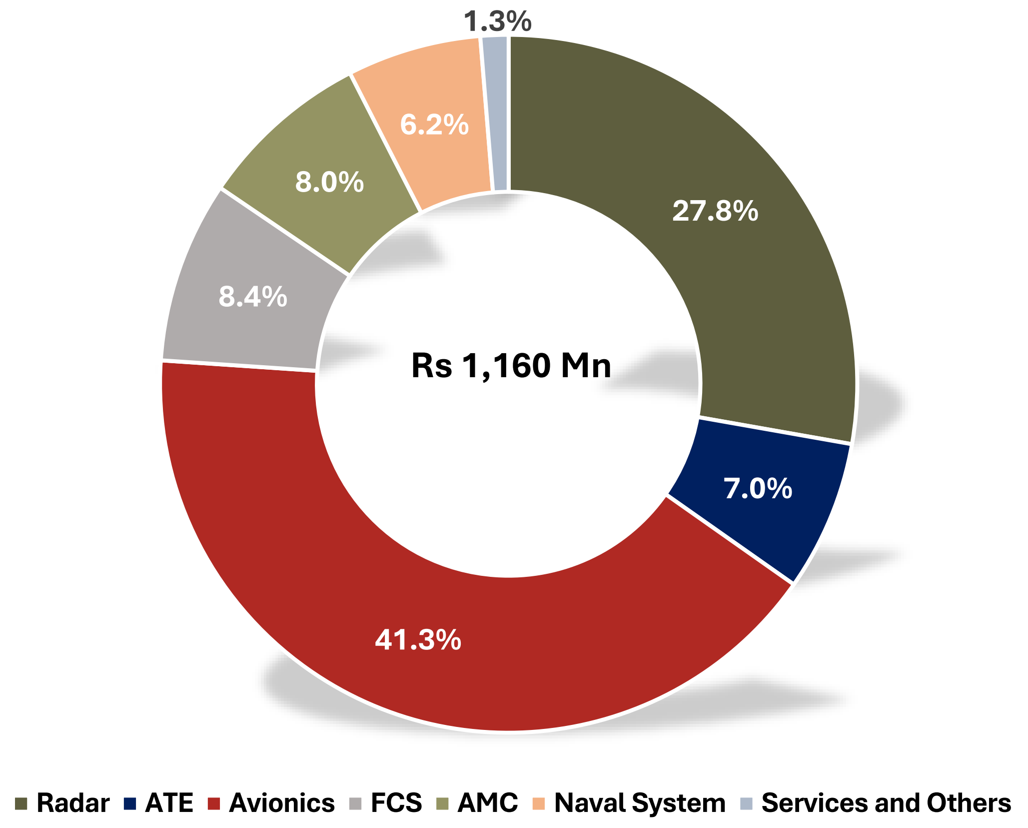
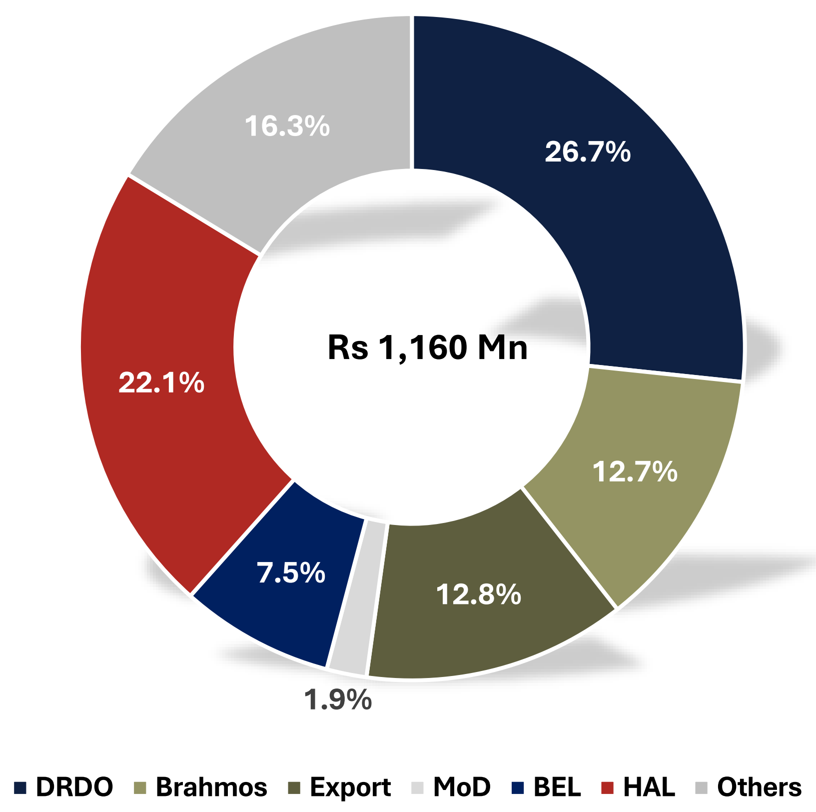
Products



Customers



Q1FY27 Financial Performance

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Particulars (Rs Mn)	Q1FY27	Q1FY26	YoY(%)	Q4FY26	QoQ(%)	FY26	FY25	YoY (%)
Net Revenue	**1,160**	**993**	***16.8***	**3,449**	***-66.4***	**9,248**	**7,084**	***30.6***
Cost of materials consumed	307	572	*-46.2*	881	*-65.1*	3,061	3,513	*-12.9*
Purchase of Stock in trade	-	-	-	-	-	-	-	-
Changes in Inventories,WIP & SIP	-62	-371	*-83.2*	37	*-270.1*	338	-752	*-145.0*
Total Raw Material Cost	**245**	**201**	***22.0***	**917**	***-73.3***	**3,399**	**2,761**	***23.1***
Gross Profits	915	792	*15.5*	2,531	*-63.9*	5,849	4,323	*35.3*
Employee Benefit Exp	425	364	*16.9*	407	*4.4*	1,543	1,141	*35.2*
Other Expenses	176	108	*63.5*	196	*-10.2*	597	432	*38.1*
EBITDA	**314**	**321**	***-2.2***	**1,928**	***-83.7***	**3,710**	**2,750**	***34.9***
Depreciation	59	55	*7.8*	59	*0.5*	230	139	*64.9*
EBIT	**255**	**266**	***-4.3***	**1,869**	***-86.4***	**3,480**	**2,611**	***33.3***
Other Income	73	106	*-31*	57	*29.2*	280	463	*-39.7*
Interest	33	32	*3*	47	*-29.5*	125	121	*3.1*
Exceptional Item	-	-	-	-	-	-	-	-
PBT	**295**	**340**	***-13.2***	**1,879**	***-84.3***	**3,635**	**2,953**	***23.1***
Tax	74	85	*-12.2*	496	*-85.0*	922	735	*25.4*
Net Profit	**221**	**255**	***-13.5***	**1,384**	***-84.1***	**2,714**	**2,218**	***22.3***
Reported EPS (Rs)	3.9	4.6	-	24.7	-	48.5	39.6	

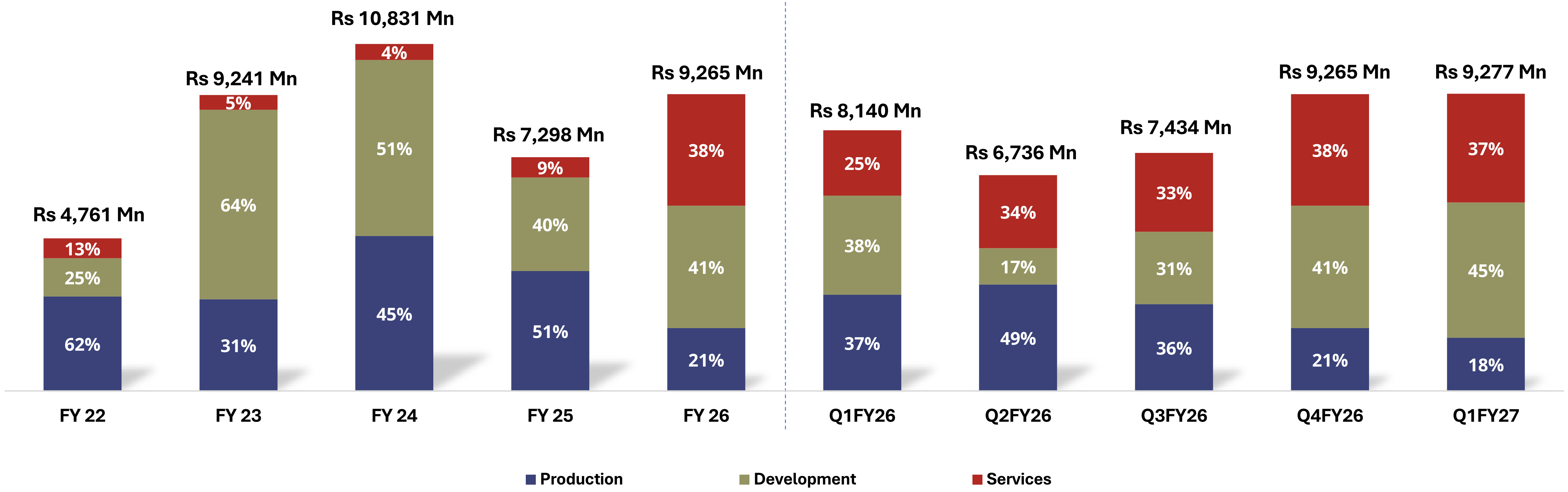
Operating Cost as a % of Sales	Q1FY27	Q1FY26	YoY(bps)	Q4FY26	QoQ(bps)	FY26	FY25	YoY (bps)
Raw Material Cost	21.1	20.2	*90*	26.6	*-546*	36.8	39.0	*-222*
Staff Cost	36.7	36.6	*3*	11.8	*2485*	16.7	16.1	*58*
Other Expenses	15.2	10.8	*433*	5.7	*949*	6.5	6.1	*35*

Margins (%)	Q1FY27	Q1FY26	YoY(bps)	Q4FY26	QoQ(bps)	FY26	FY25	YoY (bps)
Gross Margin	78.9	79.8	*-90*	73.4	*546*	63.2	61.0	*222*
EBITDA	27.0	32.3	*-526*	55.9	*-2888*	40.1	38.8	*129*
EBIT	21.9	26.8	*-484*	54.2	*-3227*	37.6	36.9	*77*
PBT	25.4	34.2	*-877*	54.5	*-2909*	39.3	41.7	*-238*
NPM	19.0	25.7	*-666*	40.1	*-2111*	29.3	31.3	*-197*

Order Book

Order book as on date : Rs 2,654 Cr including orders received and negotiated

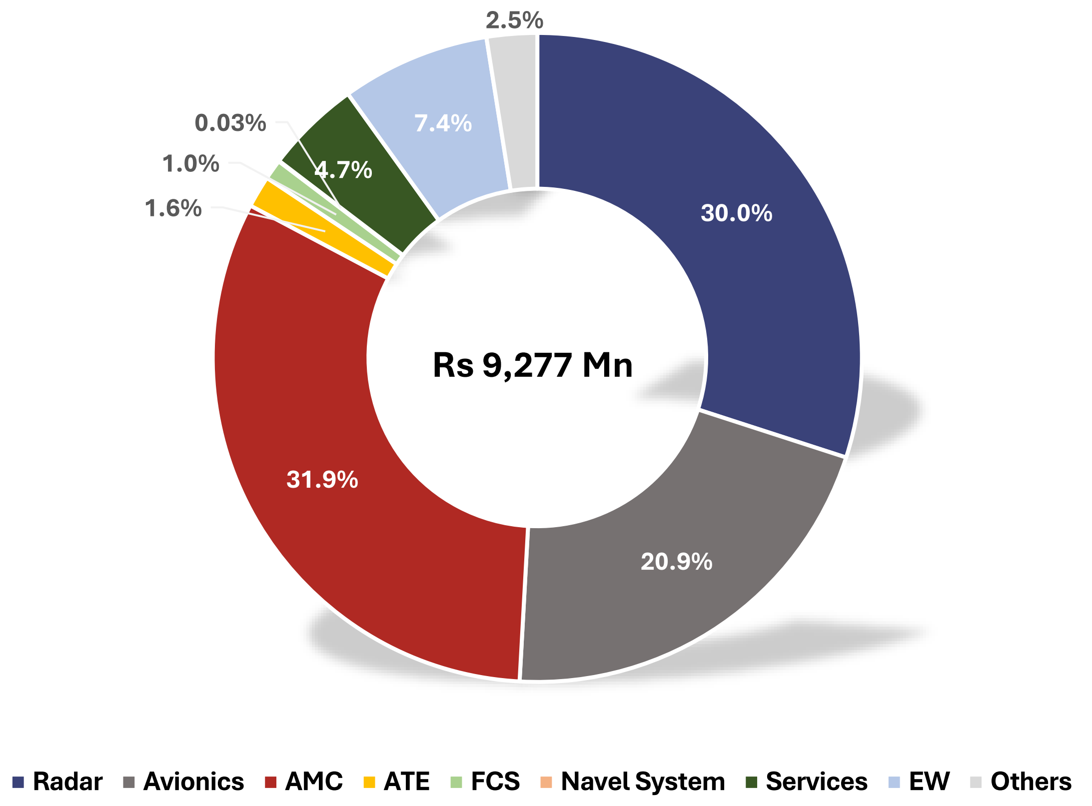
Orderbook Build-up



Expect Rs 2,000 Cr order inflow other than orders already received and negotiated, in FY2027

Order Book Build Up in Q1FY27

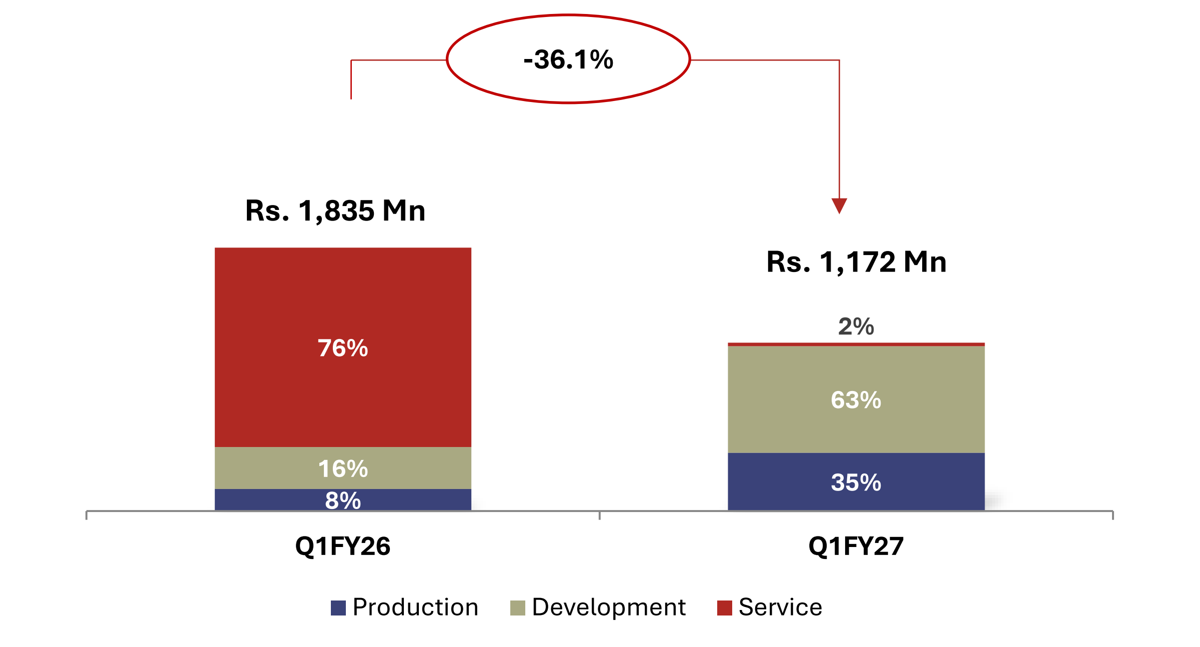
Diversified Order Book

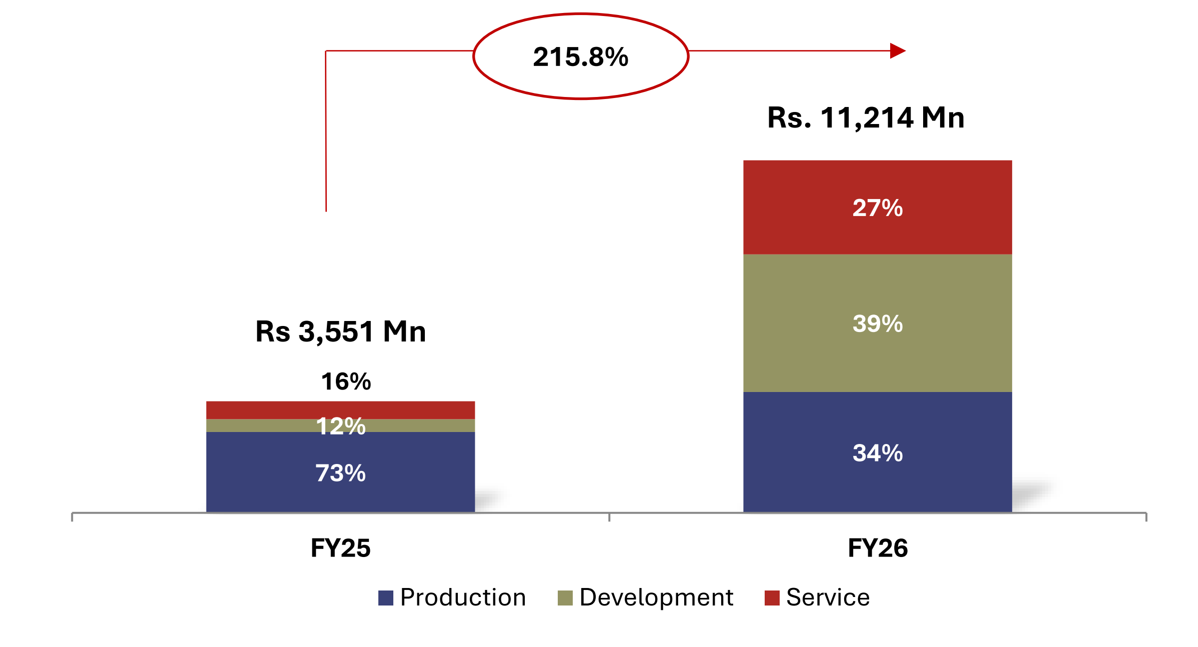


Order Book Build-Up in INR Mn

International Order Book as on 30th June 2026 is Rs 39 Cr

Order Inflow During Q1FY27





Major order received in Q1FY27

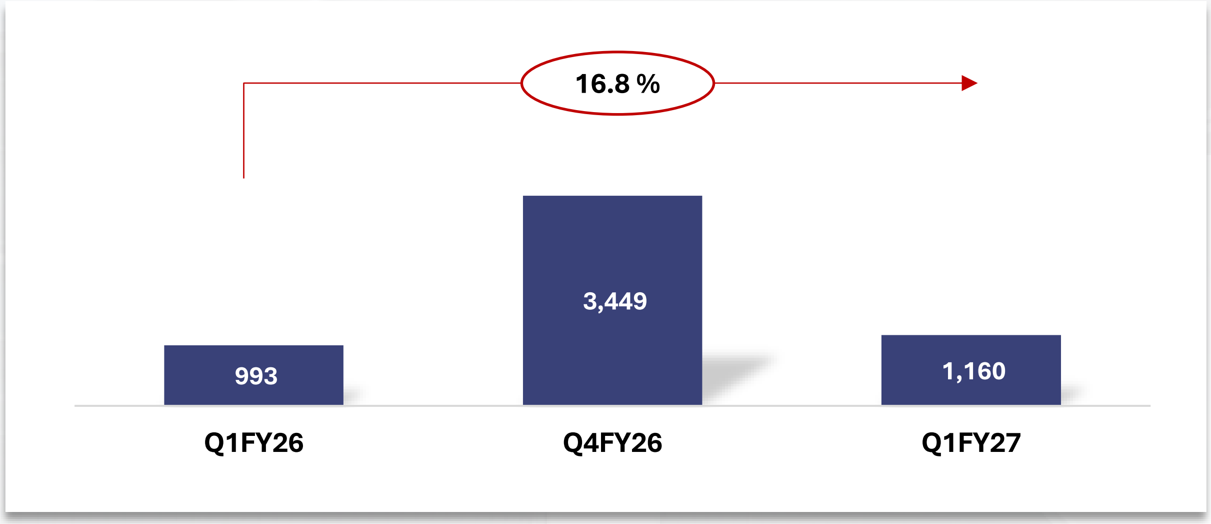
Product	Customer	Order Type	Value (Rs Mn)
Avionics	MOD	Development	449
Radar	DRDO	Development	294
Avionics	DRDO	Production	186
ATE	Brahmos	Production	90
Radar	Others	Production	44
ATE	DOS	Production	21
FCS	Brahmos	Production	17

Major order received in FY26

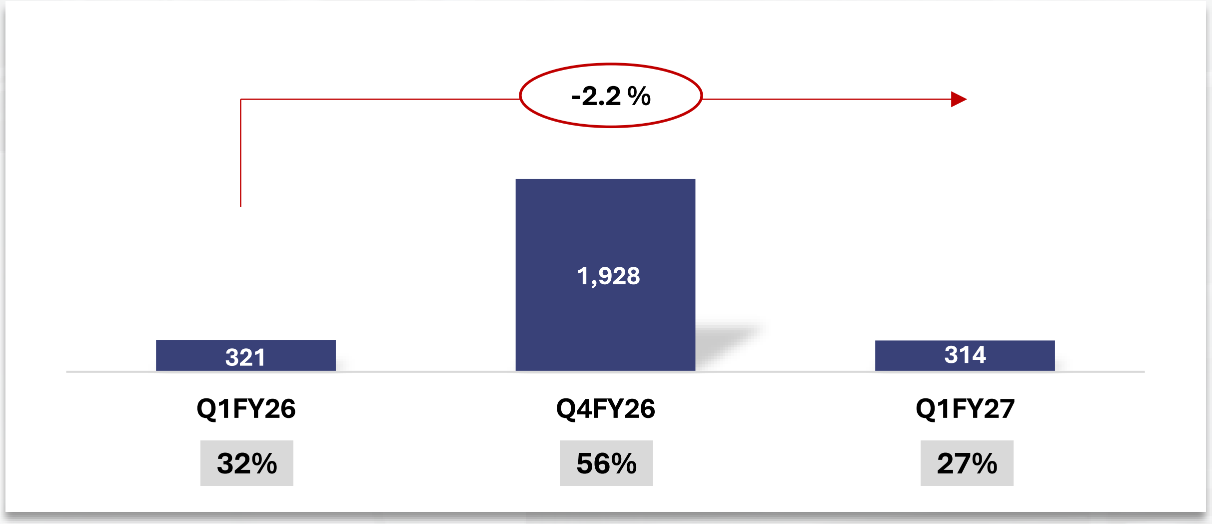
Product	Customer	Order Type	Value (Rs Mn)
Radar & Service	IMD	Development/Service	2,883
EW	ECIL	Production	840
Avionics	HAL	Production	767
EW	MOD	Development	657
Avionics	DRDO	Development	650
FCS	Brahmos	Production	460
AMC	Brahmos	Service	459
Missile	Brahmos	Production	426
Radar & Service	IMD	Development	484

Robust Financial Performance

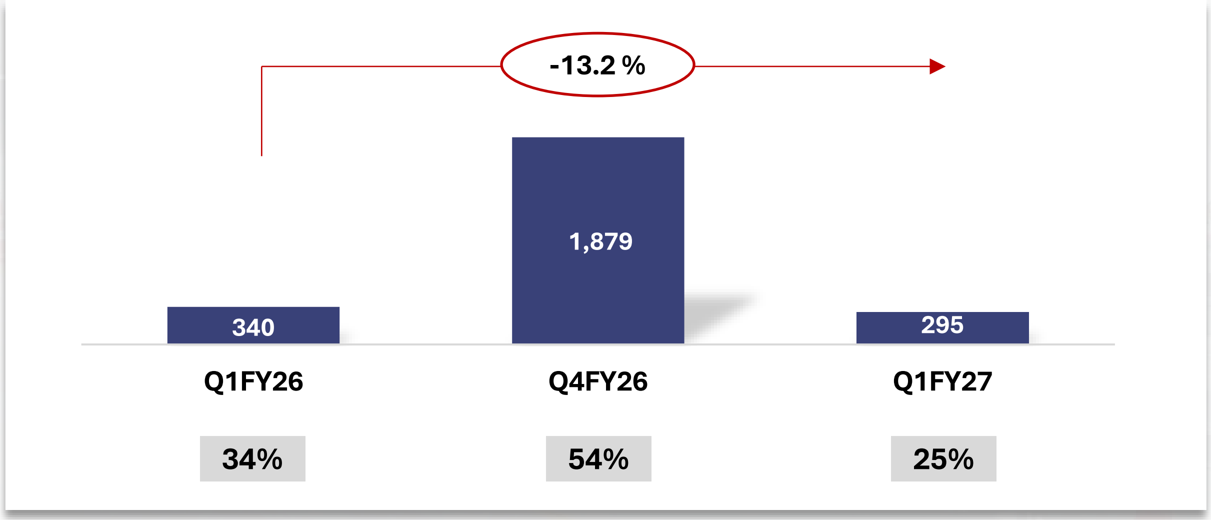
Revenue (INR Mn)



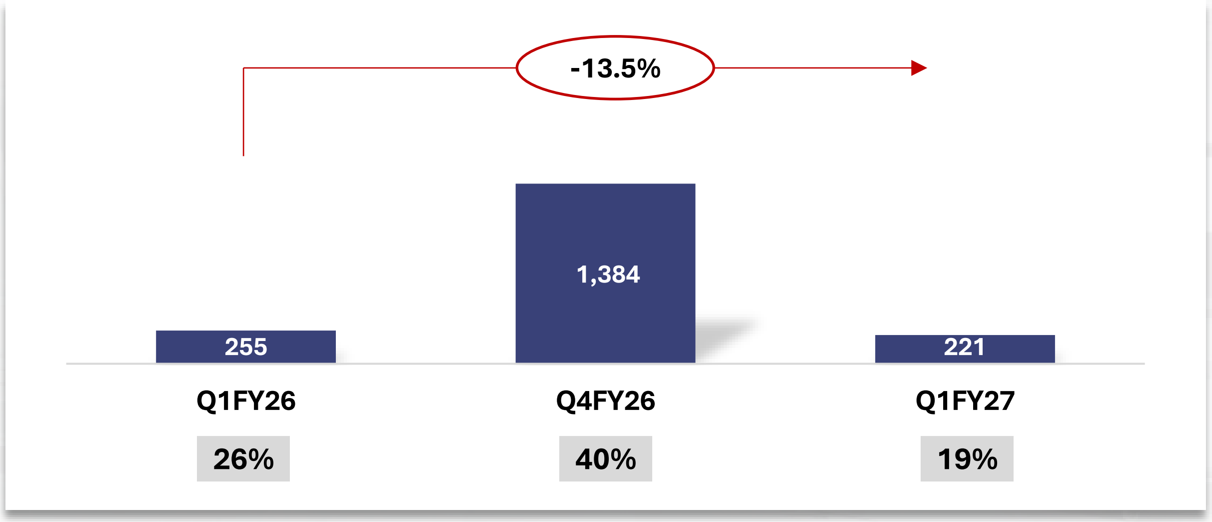
EBITDA (INR Mn) and Margins (%)



Profit Before Taxes (INR Mn) and Margins (%)



Net Profit (INR Mn) and Margins (%)



Corporate Overview

Over Last Three Decades

2001 — 2021 - 26

- Developed a **Fire Control System** for Brahmos.
- Designed & developed the **launch pad countdown system** .

- Developed **Glass Cockpit Displays / Avionics.**

- Upgradation of **Tracking Radars.**
- Developed **RF and Microwave capabilities** allow entry to building complete systems.

- Designed and developed complete Radar Capability.

- Data Patterns has a long history of association with India Space Organizations. Data Patterns built a Nano Satellite which was deployed in 2017.
- Developed **EW receivers, Satellite and Ground Station**

- Designed wide open **RWR and ELINT** for airborne platforms.

- Successful IPO Launch
- Initiated expansion of manufacturing facility with **doubling of available floor area.**
- Started building of capacity to handle **large and heavy equipment and integration** of large radars and mobile EW systems, satellite integration facility.
- Enhanced product line with **Radar receiver** for other aircrafts.
- Designed radio relays, Engine control Units, HF Bands Products.
- Developed Software defined Radios for Land and Air. Maritime Patrol Radar. Developed Satellites and Satellites Subsystems.
- Delivered components for **SONARS Servo and Actuator Control System.**
- Tropo Modems ADSB and host of other products.

- **Seeker for Brahmos Missile** successfully tested.
- Major products developed are at **advanced stages of completion.**
- Continuing with **strategic product development** to address the increasing market opportunity.
- Successfully completed delivery and Site Acceptance of **Transportable PARs** to a **European Country**.
- Acquired **100% stake in ST Advanced Composites Pvt. Ltd.** for **Rs. 10 crore,** strengthening in-house composite manufacturing capabilities and vertical integration.

Incorporated in 1998

Operating in High Growth Categories

Radars

Surveillance Radars

Weather Radars

Coastal Surveillance Radars

Fire Control Radars

Transportable Precision Approach Radar

Electronic Warfare

Surveillance and intelligence gathering ("COMINT and ELINT") & Follow-on Jammers

Airborne EW Suits consisting of Radar warner and Jammer Pods

Commercial off the Shelfs

COTS modules designed in context of reusable building blocks for building Military.

Electronics systems with a quick turnaround Time

Avionics

Light Combat Aircraft ("LCA")

Intermediate Jet Trainers

Light Utility Helicopters ("LUH")

Communication ATE and Satellites

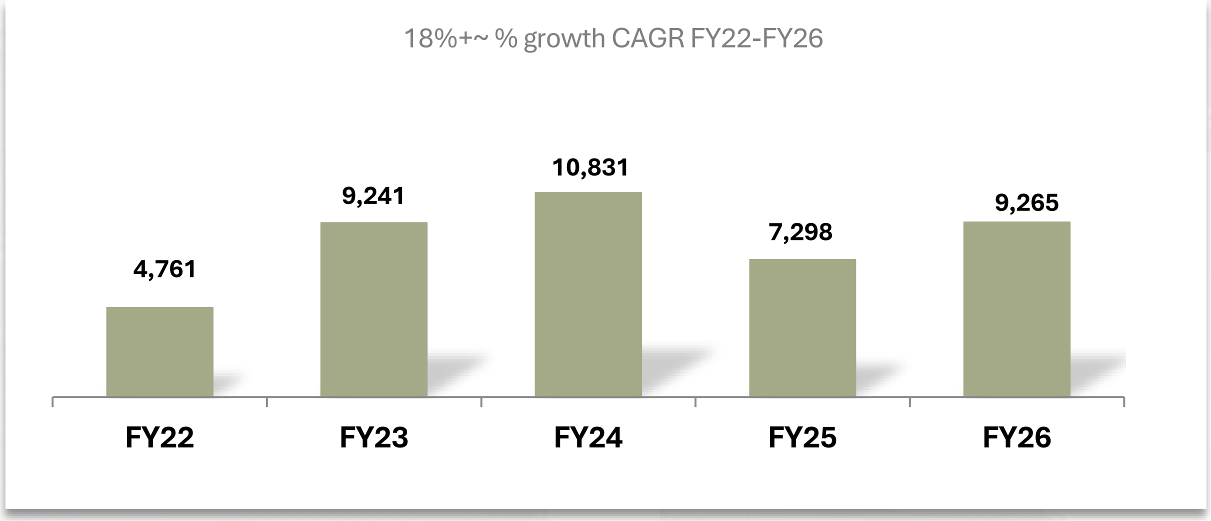
Underwater electronics / Communications / Other Systems

Automated Test Equipment (ATE)

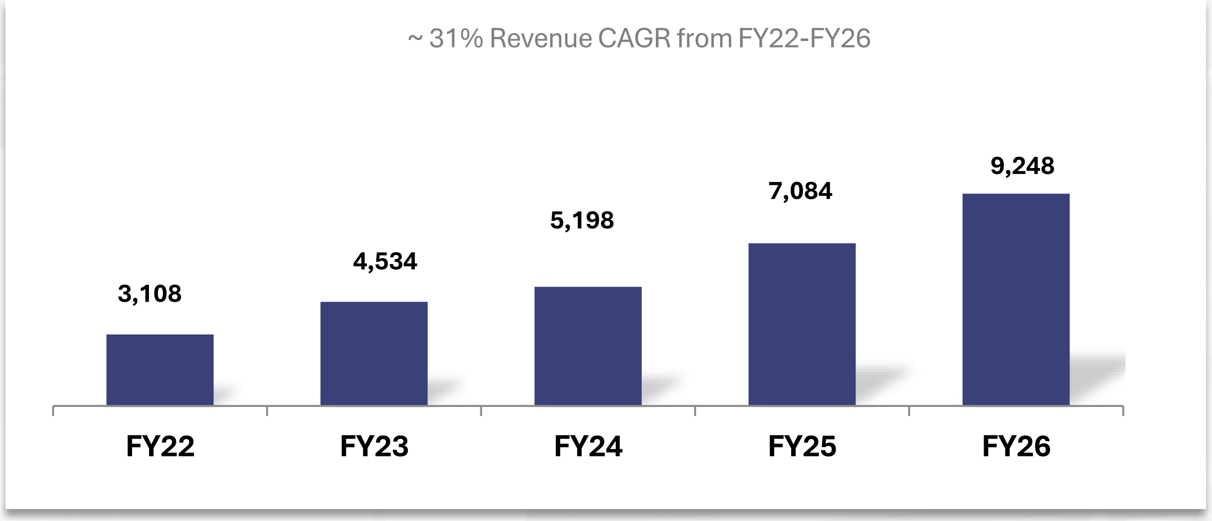
Small and Nano Satellites

Consistent Track Record of Profitable Growth

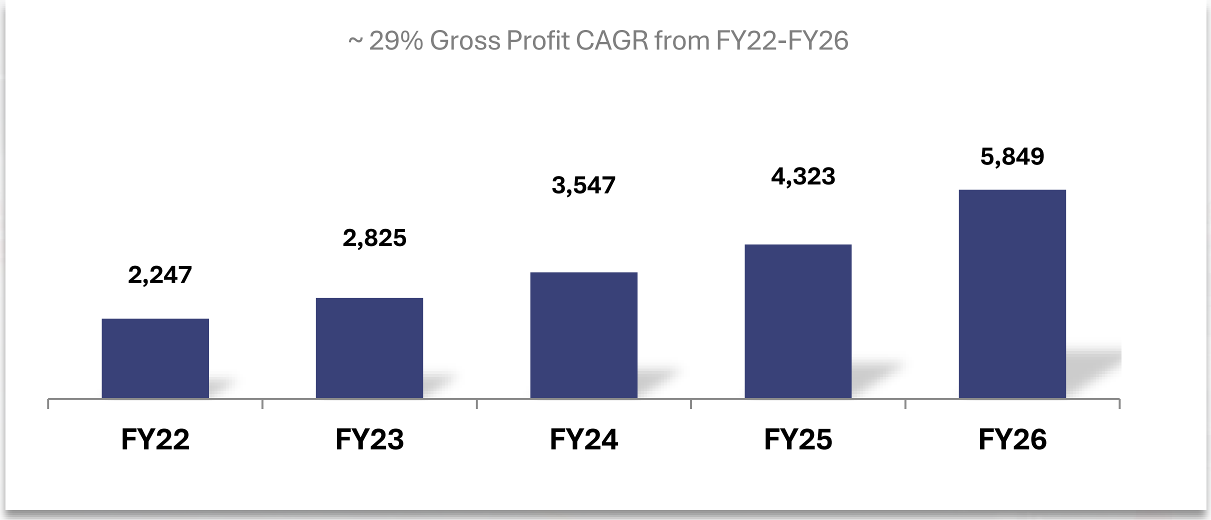
Order Book (Rs Mn)



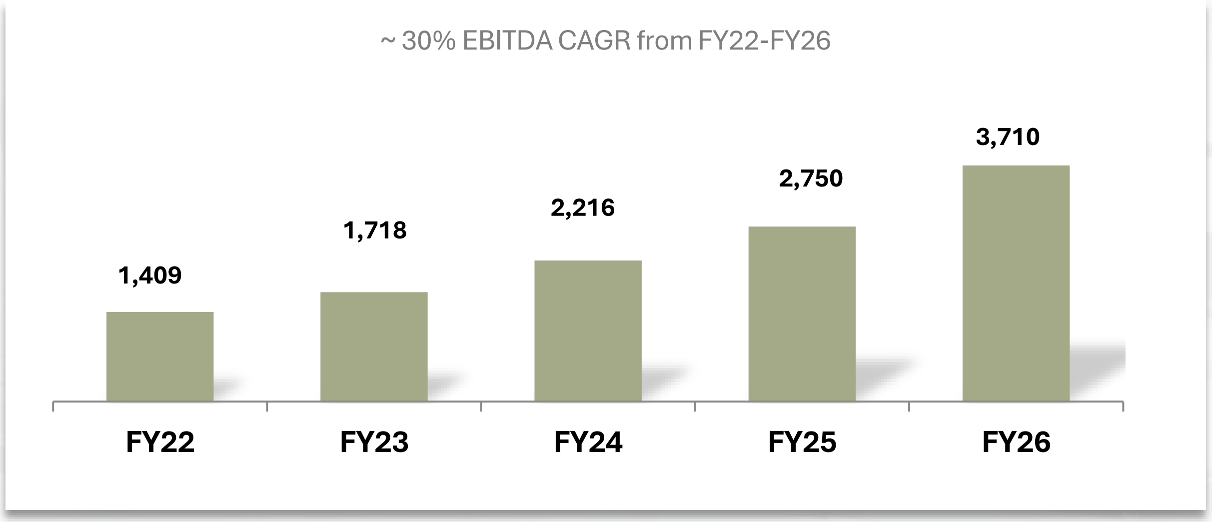
Revenue from operations (Rs Mn)



High Gross Profits (Rs Mn)

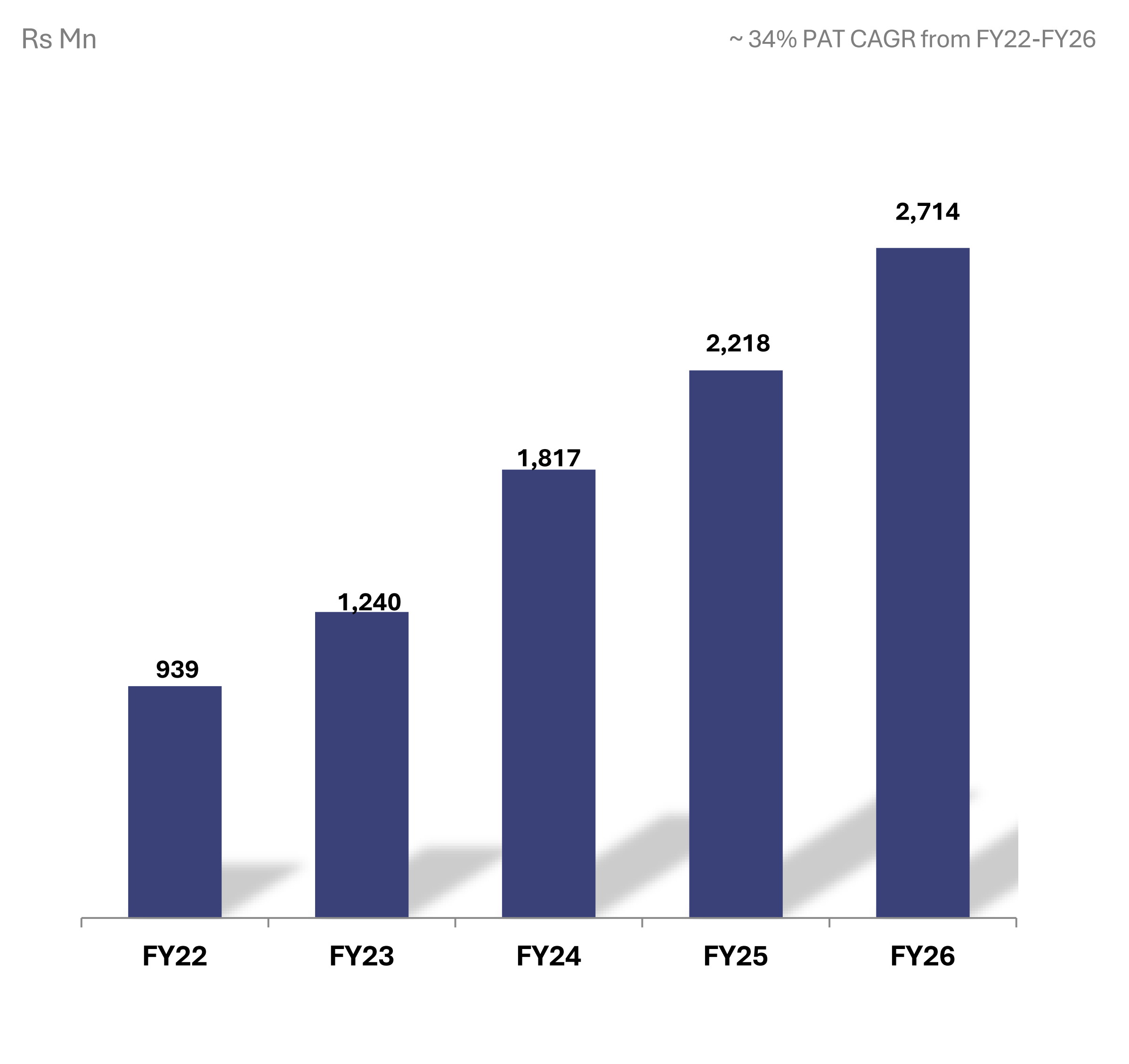


EBITDA (Rs Mn)

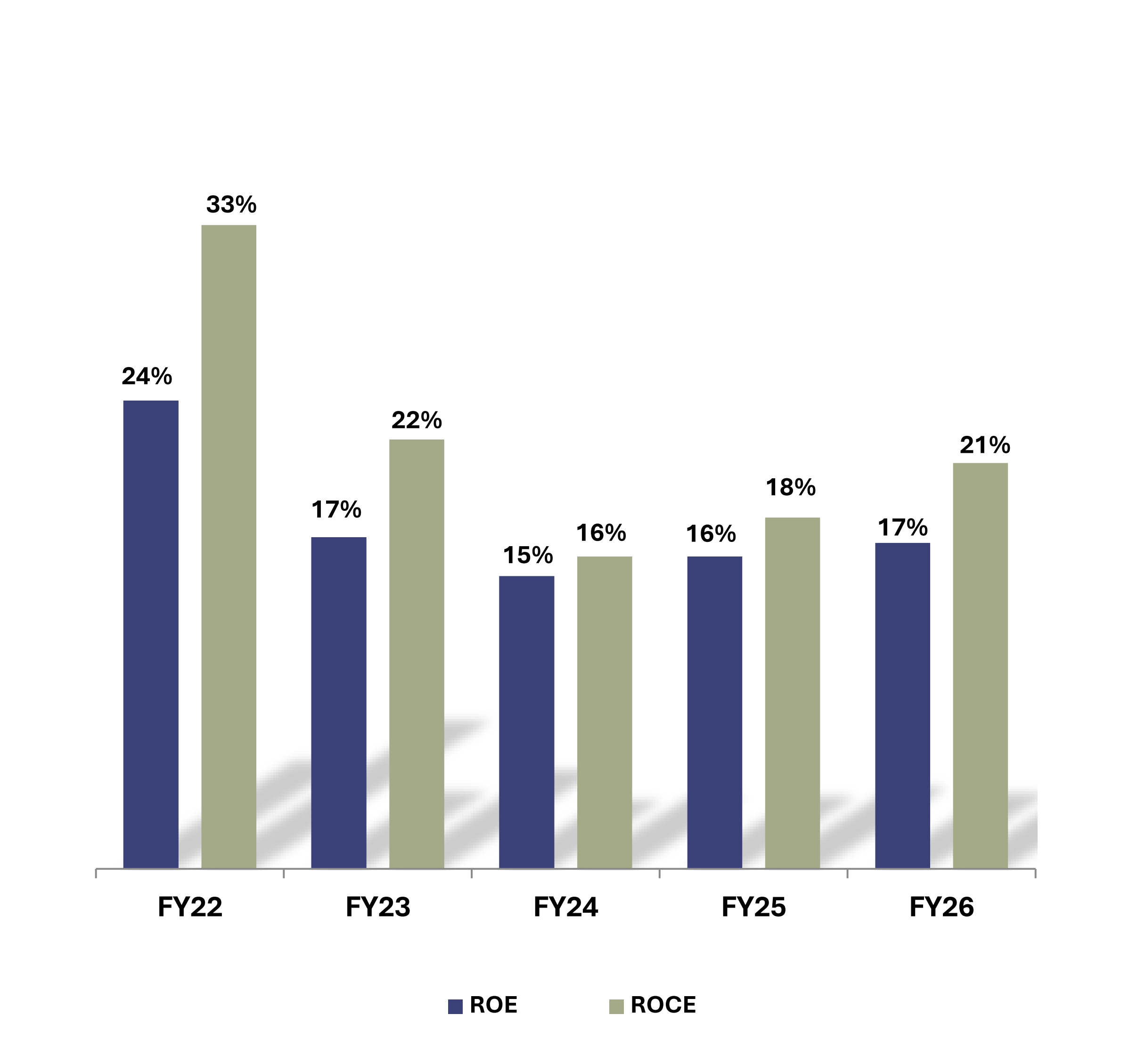


Profitability

Improving Yearly PAT



ROE and ROCE (%)*



*RoE and RoCE are calculated on TTM basis

Working Capital

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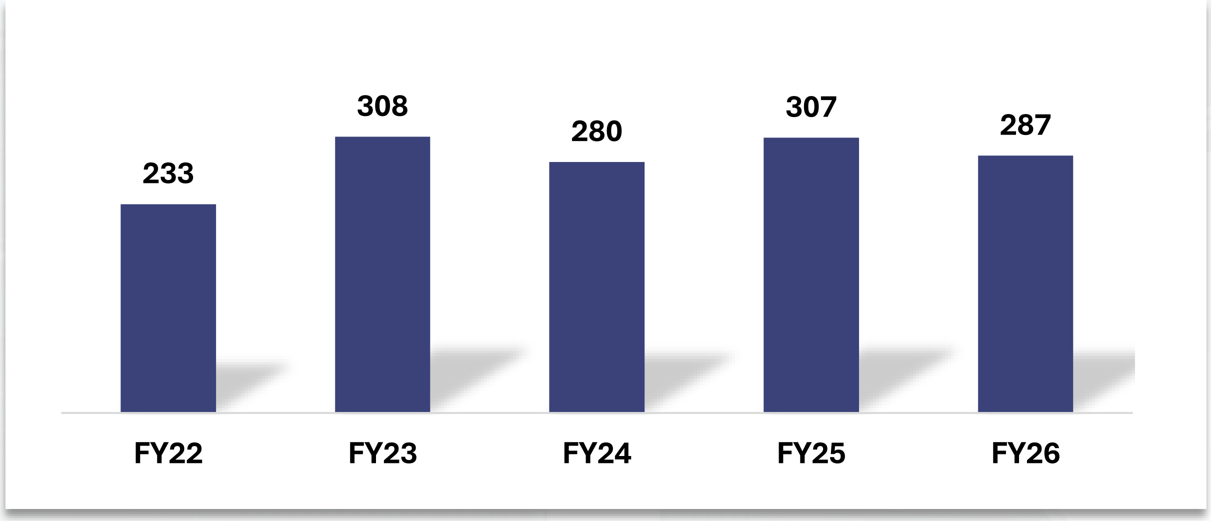
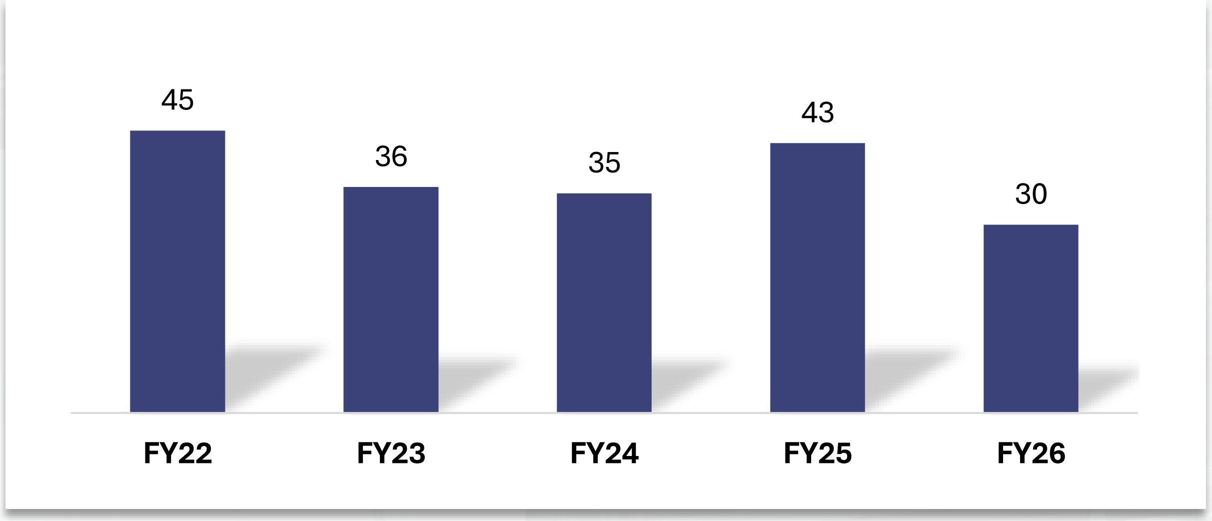
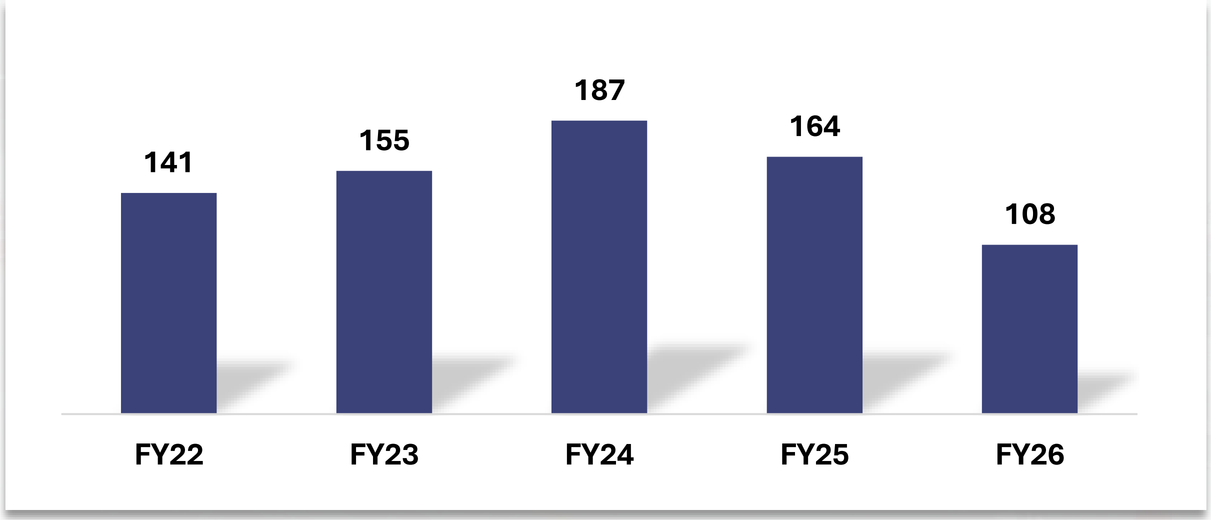
Debtor Day



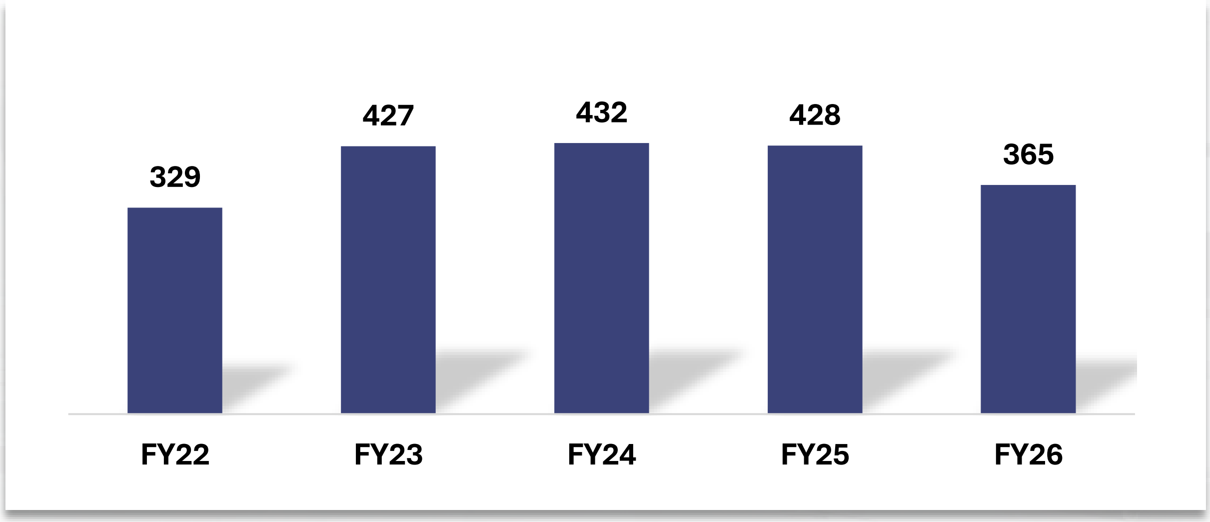
Creditor Days



Inventory Days



Cash Conversion Cycle (Days)



Note : H1 Calculations are on TTM Revenue basis

State of the Art Infrastructure

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A mission - driven workforce with a culture of innovation

10.28 Acres of land in Chennai, SIPCOT **~200,000 sq.ft-** Aggregate of built-up area of manufacturing facilities

20 Dedicated Mechanical assembly stations to assemble small and large systems and various others

Dedicated 70 workstations for testing modules and small systems

100,000 class clean room

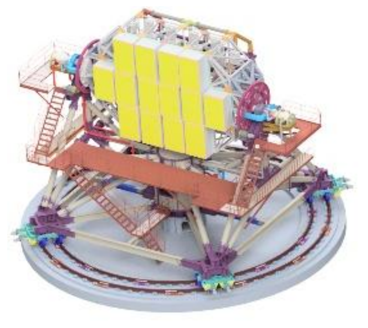
Capability to handle complex boards with **22 layer, 6k components and 21k** solder points

EMS assembly capacity of **600 boards per day**

Fully operational EMI and EMC test facility

Modern infrastructure to address large system integration and test


Large Systems Integration Hangar. Augmented Environmental Test Infrastructure


Complete Radar Integration


Electronic Warfare Vehicle Integration


Additional EMS Line

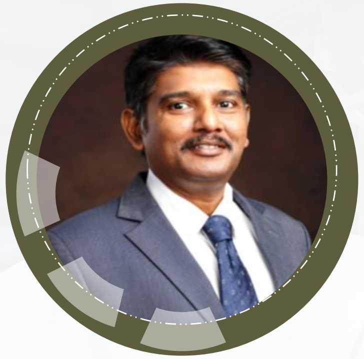

Clean Room for Satellite Integration


Additional Space For Design and Development Resources

Fully operational integrated manufacturing and test facilities

Highly Reputed & Experienced Management Team

Mr. Srinivasagopalan Rangarajan
Promoter, Chairman & Managing Director



Mr. Vijay Ananth K
Whole Time Director, COO & Chief Information Security Officer

Mr. Thomas Mathuram Susikaran
SVP - Business Development

Ms. Rekha Murthy Rangarajan
Promoter, Whole Time Director

Mr. Desinguraja Parthasarathy
Chief Technology Officer

Mr. Venkata Subramanian Venkatachalam
Chief Financial Officer

Annexure

Historical Statement of Profit and Loss

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Contract with Customers	2,240	3,109	4,535	5,198	7,084	9,248
Other Income	26	40	92	460	463	279
Total Revenue	**2,266**	**3,148**	**4,627**	**5,658**	**7,547**	**9,527**
Expenses :						
a) Cost of materials consumed	630	916	1,941	1,808	3,513	3,061
b) Changes in inventories of FG, WIP and SIT	74	-55	-232	-157	-752	338
c) Employee benefits expenses	484	624	790	990	1,141	1,543
d) Finance cost	145	110	77	93	121	125
e) Depreciation / Amortization	56	66	85	161	139	230
f) Other expenses	131	214	317	340	432	597
Total Expenses	**1,520**	**1,874**	**2,978**	**3,236**	**4,594**	**5,892**
Profit before tax	**745**	**1,274**	**1,648**	**2,422**	**2,953**	**3,635**
Exceptional Item- New Labour Codes						
Tax expense	190	334	409	605	735	922
Profit(Loss)for the period	**556**	**940**	**1,240**	**1,817**	**2,218**	**2,714**
Other Comprehensive Income	-10	-12	-10	-6	-19	6
Total Comprehensive Income for the year	**546**	**928**	**1,230**	**1,811**	**2,199**	**2,720**
PAT Margin %	24.8%	30.2%	27.3%	35.0%	31.3%	29.4%
EBITDA	**920**	**1,409**	**1,719**	**2,216**	**2,750**	**3,710**
EBITDA margin%	41.1%	45.3%	37.9%	42.6%	38.8%	40.1%
Return on Net Worth	30.70%	24.01%	14.24%	15.00%	16.0%	16.7%
Total Debt	332.21	67.7	7.0	0.0	0.0	0.0
Debt to Equity	0.1	-0.3	-0.5	0.0	0.0	0.0

Historical Balance Sheet

Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar- 25	Mar- 26
ASSETS						
Non-current assets						
(a) Property, Plant and Equipment	292	442	913	1,206	1,411	1,606
(b) Capital Work in Progress	-	173	14	72	128	132
(c) Intangible Assets	6	14	20	427	1,125	1,321
(d) Right of Use Assets	34	20	188	278	299	285
(e) Other Financial Assets	341	1,220.4	900	926	1,157	1,266
Total non-current assets	**673**	**1,868**	**2,034**	**2,909**	**4,120**	**4,610**
Current assets						
(a) Inventories	738	1,198	1,930	2,668	3,185	2,739
(b) Financial Assets						
(i) Investment	-	-	557	2,622	3,266	3,289
(ii) Trade receivables	1,559	1,983	3,825	3,988	5,964	7,278
(iii) Cash and cash equivalents	88	1,771	2,152	881	377	569
(iv) Other Bank Balances	-	-	3,326	3,046	887	370
(iv) Other Financial Assets	51	88.6	142	21	46	107
(c) Other current assets	177	158.3	383	783	546	331
Total current assets	**2,613**	**5,199**	**12,315**	**14,009**	**14,271**	**14,682**
TOTAL ASSETS	**3,286**	**7,067**	**14,349**	**16,918**	**18,391**	**19,292**

Particulars (Rs. Mn)	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25	Mar- 26
EQUITY AND LIABILITIES						
Equity						
(a) Share capital	17	104	112	112	112	112
(b) Other Equity	2,062	5,641	11,559	13,130	14,970	17,248
Total equity and liabilities	**2,079**	**5,745**	**11,671**	**13,242**	**15,082**	**17,360**
Liabilities						
Non-current liabilities						
(a) Financial Liabilities						
(i) Borrowings	98	7	3	-	-	-
(ii) Lease Liabilities/ others	24	11	4	29	51	41
(b) Provisions	85	111.6	102	101	123	137
(c) Deferred Tax Liability (Net)	9	-	-	23	225	201
(d) Other Non Current liabilities	274	157	1,307	21	143	149
Total non-current liabilities	**490**	**287**	**1,416**	**174**	**542**	**528**
Current liabilities						
(a) Financial Liabilities						
(i) Borrowings	235	60	5	-	-	-
(ii) Trade payables	120	382	446	501	838	768
(iii) Other Financial Liabilities	40	221	103	59	74	33
(iv) Lease Liabilities	15	13	13	7	10	11
(b) Other current liabilities	246	227	664	2,891	1,794	457
(c) Provisions	10	7	31	45	51	79
(d) Current tax Liabilities	51	125	-	-	-	56
Total current liabilities	**717**	**1,035**	**1,262**	**3,502**	**2,767**	**1,404**
TOTAL EQUITY AND LIABILITIES	**3,286**	**7,067**	**14,349**	**16,918**	**18,391**	**19,292**

Historical Cash Flow Statement

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DEFENCE & AEROSPACE

Particulars (Rs. Mn)	FY21	FY22	FY23	FY24	FY25	FY26
Net Profit before tax	745	1,274	1,648	2,422	2,953	3,635
Adjustments for :						
Add : Depreciation	56	66	85	161	139	230
Add : Interest And Finance Charges	145	110	77	93	121	124
Add : Liquidated Damages (LD) Written Off	-	13	45	9	23	29
Add : Unrealized Forex Gain/Loss	-	3.9	11	-0.4	-10	16
Less : Profit on sale of assets	-1	-	-	-	-	-
Less : Profit/Loss on sale of Mutual Funds	-	-	-8	-55	-90	-222
Less : Interest Income	-22	-40	-84	-296	-199	-97
Others				-97	-154	91
Operating Profit Before Working Capital Changes	**922**	**1,427**	**1,774**	**2,238**	**2,783**	**3,806**
Adjustments For Working Capital Movements :	-298	-621.5	-1,412	-213	-2,976	-2,114
Cash Generated From Operations	**624**	**806**	**362**	**2,025**	**-193**	**1,692**
Direct Taxes (Paid) /adjusted	-190	-284	-534	-631	-706	-891
Net Cash flow From Operating Activities (A)	**434**	**522**	**-172.4**	**1,394**	**-899**	**801**
Cash Flow From Investing Activities (B)	**-87**	**-1,198**	**-3,828**	**-2,239**	**890**	**-32**
Cash Flow From Financing Activities (C)	**-449**	**2,359**	**4,381**	**-425**	**-496**	**-577**
Net Increase in Cash & Cash Equivalents (A+B+C)	**73**	**1,683**	**381**	**-1,270**	**-505**	**192**
Cash & Cash Equivalent At The Beginning Of The Year	15	88	1,771	2,152	881	377
Cash & Cash Equivalent At The End Of The Year	88	1,771	2,152	881	376	569

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Thank you

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